

GREAT FUTURES START **HERE.**

Board of Directors' Meeting Minutes: January 2012

Meeting Date: January 26, 2012
Meeting called to order at 6:38pm

Minutes recorded by: Tara Lown

Present: Tony Morino, Michael Swensen, Hon. Michael Paduch, Alexis Eggleton, James J. Hanson, Chrissy Schiff, Mike Flynn, and Gary Armida.

Via Phone: Lori Rubinstein, Hon. Sharon Jankiewicz, and Karen Fisher.

Board Chair Michael Swensen opened the meeting and welcomed our newest board member, Gary Armida.

Review and Acceptance of November 2011 Board Minutes:

- Tony Morino made a motion to accept the minutes
- Chrissy Schiff seconded the motion
- Motion passed unanimously

Organizational overview:

- Alexis provided an overview of each program location, enrollment numbers, and pros and cons of each program.
- Alexis discussed the difference between BGCA National and our local clubs. Local clubs serve their community and BGCA National provides ways to develop more clubs and serves those clubs with trainings, benefits, and other resources.
- BGCA National meeting to be held on February 8th in New York City. Board Chairman, Michael Swensen and Executive Director, Alexis will both be there to meet the new President.
- Alexis reviewed our Board Web Portal and urged board members to use it more often as it has for board member access to calendars, file sharing, agendas, minutes, etc. Alexis will send out an email to have board members go to the Board Portal vs. emailing these individual reports in the future.

Board Development:

- Discussion of committee makeup for Internal and External Affairs:
 - Tony Morino will chair the External Affairs committee with Karen Fisher, Lori Rubenstein, Chrissy Schiff, Gary Armida, and Hon. Michael Paduch.
 - Michael Flynn will chair the Internal Affairs committee with Steve Plain, JJ Hanson, Hon. Sharon Jankiewicz, Paul Anderson-Winchell, and Michael Swensen.
- Acceptance of the resignations from Jerome Christie and Dr. Ivan Katz.



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- Alexis presented the Board Development Matrix and facilitated a discussion on how to build our board and whom we should target. Our goal is to have 20-25 board members per the guidelines of BGCA National. If every board member could review the Matrix and bring any additional ideas to the committee meetings to discuss which will then be discussed at the Executive Board Meeting and then to the full board.
- The board discussed holding a Board Retreat on Saturday, May 12th at a location to be determined and see if Brian Skanes would facilitate the Board Development session, while a BGCA National representative will work with us on our Annual Appeal meeting. Alexis to follow up on the details with the Board Chairman.

External Affairs Committee:

- Tony reported that the 2011 Annual campaign raised \$17,000 which was better than last year but still not at our goal. He suggested and discussed that we run the campaign earlier, perhaps through the summer, and that we pick our chair or co-chairs now. He suggested that we hold a training and look at who we are asking to make the asks and revamp the campaign perhaps using our Celebrity dinner lists.
- Planning for our Sullivan Celebrity Dinner on Friday, March 9, 2012 is well underway. It will be at the Villa Roma this year and we have created a new buzz and new excitement for this year with a goal of raising \$20,000.

Internal Affairs Committee:

- The Auditors will surely be looking for our Financial Management Policy and we will want to be prepared for that. JJ Hanson, Sharon Jankiewicz, and Michael Swensen will work at getting that together with Alexis and have the board vote on it in March.
- The Strategic Plan will be presented at the March board meeting.

2012 Meeting Schedule:

- Full Board Meetings will be held March 15th, May 17th, July 19th, September 20th, and November 15th at 5:30pm.
- Executive Board Meetings will be held February 16th, April 19th, June 21st, October 18th, and December 20th at 5pm.
- Internal Affairs Committee will meet February 15th, April 11th, June 13th, October 10th, and December 12th at 5:30pm.
- External Affairs Committee will meet February 6th, April 2nd, June 4th, October 1st, and December 3rd at 4pm.
- Locations for each meeting are to be determined and we are open to alternating the locations for each meeting between Orange and Sullivan County.



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Upcoming Events:

- 3/9 Sullivan County Celebrity Dinner chaired by Greg Goldstein.
- 4/20 Orange County Celebrity Dinner chaired by Dan Depew.
- 6/2 Corporate Color Wars chaired by Patrick English.
- 7/20 Monticello Motor Club Event chaired by RJ Smith & Chris Masters.

Tony Morino made a motion to adjourn at 9:05pm
Michael Flynn seconded the motion.

Next Board Meeting: Thursday, March 15, 2012 at 5:30pm.



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