



**BOYS & GIRLS CLUBS
OF TOWN OF WALLKILL INC.**

Serving Northern Orange & Sullivan Counties

TOWBGC 10/14/14 Board of Directors Meeting Minutes

The meeting began at 6:04pm on Tuesday, October 14, 2014 at the The Clubhouse at Circleville Park in Circleville, NY.

Board Members Present: Board Chair Tony Morino, Board Vice Chair Karen Fisher, Board Treasurer Sharon Jankewicz, Ex Officio Michael Swensen, Steve Plain, Ralph Devito

Board Members via Phone: Charlie Degliomini, Board Secretary Brian Powers, Sean Rieber

Board Members Absent: Hon. Mike Paduch

Also present: TOWBGC Executive Director Alexis Eggleton and TOWBGC Operations Administrator Allyson Steinberg.

BGC Annual Campaign 2014-Potential Programmatic or Staffing cuts

AE explained that there was a total of \$36,000 committed to be raised by the Board of Directors (BOD), only \$2,500 raised to date through IJTO gifts. She spoke with BGCA earlier in the day and possible decertification was on the table if the negative trajectory continues.

BOD went on to discuss funds and cash flow issues that the Clubs experience during the year. A discussion of possible solutions, including tapping the \$200,000 credit line in order to close the gap followed.

AE presented a list of cuts (programmatic and staffing) that would have to be made if the BOD did not come up with a plan to raise the funds.

TM commented that the BOD may have committed to too much too soon and have overextended themselves as far as a commitment to fundraising. SP broke down the issue: Raise the funds of cut programming or staff.

TM & KF collectively expressed their desire to come up with a plan to raise the \$36,000.

TM suggested that the \$36,000 be broken down into smaller, more manageable increments and assign an amount to each member (\$3,600 each).

AE reviewed corporate sponsors (RSR, Crystal Run).FB reviewed possible "Whales" to approach regarding a corporate sponsorship for 2015 (Gerry, Dyson, MMC, Dana, Ideal Snacks).

Full Board (FB) decided to come up with individual plans and email them to AE in the am. AE expressed that she was more than willing to help provide BOD with whatever assistance and support that was needed in order to make them successful in finding the funds and soliciting for monies.

FB discussed that going forward there should be a set dollar amount required by each board member to "Give or Get" each year and not just what they would like to give. BP expressed an objection to this idea and asked what Plan B is if funds cannot be raised. Cuts to staff and programming would need to occur.

SP concluded that building funding through donations should be the BOD's #1 priority.

AE reviewed and discussed TOWBGC's End of Year Appeal.

Proposed New Board Members

Jeanine Panarelli, Claudia Jacobs, Todd Goldstein, Amy Whol, Marcello Cirigliano

Jennifer Hoefling. RD motioned to approve all 6 new board members, MS seconded. All in favor. Motion passed unanimously.

New board members will start by sitting on respective committee meetings and will attend the next FB meeting in November.



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Programming Update Questions and Enrollment #'s

AE reviewed programming updates. Reports were previously sent to BOD with meeting agenda.

Program Numbers (Not reviewed in meeting)

	<u>2013-2014</u>	<u>2014-2015</u>
LES	67	73 (+6)
LMS	75	68 (-7)
RJK	86	82 (-4)
PBE	60	71 (+11)
CRI	14	8 (-6)
CES	62	70 (+8)
CVMS	14	9 (-5)

Lights on After School

AE Updated. Liberty and Monticello Clubs have visitors scheduled. AE expressed that anyone can visit clubs and that no one is scheduled to attend clubs in Orange County yet.

Budget Process 2015

AE Proposed a line by line assessment of the budget by the board members. All were in agreement. Also proposed was a separate meeting just for budget review. Separate meeting scheduled for 11/11/14 at 5pm.

Update on Audit 2013

AE-Auditors have everything that they need and they should be finished soon.

Resources Development Update

GHFTT-\$10,000 was net. Overall successful event. AE met with Dr. Ainbinder to make improvements for next year. Event scheduled for 9/12/15.

THUNDERSLAM- Scheduled for 11/8. Several people have purchased tickets so club members may attend. AE reviewed ticket vendors.

Holidays Update

The Giving Tree-Smaller this year, only club kids & siblings and campers. There will be an application process and gifts will not be wrapped. Ward's Bridge Inn has agreed to make dinners for families again this year and AE will deliver on Christmas Eve. Adopt a Family will be available to BOD and sponsors again this year.

Pine Bush County Christmas-12/6/14. AE will be the master of ceremonies, BOD encouraged to attend.

Staff Holiday Bus Trip-12/13/14. BOD invited to donate funds to provide staff with BGC "swag" and/or gifts for the staff. They are also invited to go along on the trip if they would like.



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Upcoming Meeting Dates

10/23/14-External Affairs Committee Meeting

11/04/14-Full Board Meeting

11/11/14-Budget Meeting

12/17/14-Internal Affairs Committee Meeting @ SC Partnership 5:30pm

8:05pm-RD motioned to adjourn BOD meeting. SP seconded motion. All in favor, motion passed unanimously.



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