



**BOYS & GIRLS CLUBS
OF TOWN OF WALLKILL INC.**

Serving Northern Orange & Sullivan Counties

TOWBGC 1/6/15 Board of Directors Meeting Minutes

The meeting began at 6:19pm on Tuesday, January 6, 2015 at the Clubhouse at Circleville Park in Circleville, NY.

Board Members Present: Board Chair Tony Morino, Board Treasurer Sharon Jankewicz, Ex Officio Michael Swensen, Steve Plain, Claudia Jacobs, Marcello Cirigliano, Todd Goldstein, Ralph DeVito, Brian Powers, Sean Rieber, Charlie Degliomini

Board Members via Phone: Vice Chair Karen Fisher, Amy Wohl, Stephanie Hoefling

Board Members Absent: Hon. Mike Paduch, Jeanine Panarelli

Also present: TOWBGC Executive Director Alexis Eggleton, TOWBGC Operations Administrator Allyson Steinberg.

**No agenda set for this meeting. Board of Directors met to focus on the budget deficit and to strategize on how to close the gap as well as pay back the Town of Wallkill for Summer Camp fees collected.*

TM began with discussion of "major cash flow issue". \$150K is owed to the Town of Wallkill for Summer Camp 2014 Fees collected.

AE conveyed that she discussed issue with TOW Supervisor, Dan Depew and came to the resolution that \$112K will be owed by the end of February 2015 with the rest washed with the Recreation Services contract.

SR questioned why this happened. AE explained to him that the monies were used to pay down the line of credit from Orange County Trust. It needed to be paid down for 30 days in order for it to be renewed again for the next year.

AE reviewed receivables and conveyed that it was about \$190K from 2014 alone. She would call them all in in order to cover the \$112K.

TM started a discussion about Corporate Sponsorships and Boosters in order to help maintain cash flow.

BP stated that TOWBGC should anticipate some sort of contract change from TOW after this situation.

TM & AE talked about internal controls to prevent the Clubs from running into a situation like this again. AE brought up the idea of a CFO, but the Clubs are not in a position to hire/afford someone like that at this time. Pro bono work for this service was discussed.

Internal and external committees split into 2 sub committees each (Finance Committee, Fundraising Committee, Resource Development, Foundation Giving???)

Board Retreat 1/24/15 9am-1pm

BGCA National will be attending. Budget and committees will be discussed.

AE Reviewed "Hit List" and board members who have reached out to local business and again reiterated that if they need help or would like her assistance, she is available. KF has meeting with Achieve Nursing Home in Liberty, NY.



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No house parties are scheduled for January or February.

External Affairs Committee Meeting scheduled for 1/13/15 at 4:30pm.

SR motioned to adjourn meeting. SP seconded. All in favor. Motion passed.



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