

#### SULLIVAN COUNTY GOVERNMENT CENTER

100 NORTH STREET P.O. BOX 5012 MONTICELLO, NEW YORK 12701

### SULLIVAN COUNTY LEGISLATURE

### **Community and Economic Development Committee**

May 3, 2012 9:45 A.M.

Committee Members: Ira Steingart (Chair); Kathy LaBuda (Vice Chair); Kitty Vetter; Cindy Kurpil Gieger; and Gene Benson

#### **AGENDA**

#### PRESENTATION:

1. YMCA

**DISCUSSION ITEMS: None** 

### **RESOLUTIONS:**

1. To authorize the County Treasurer to extinguish the existing Uncollectable Loan Balance given to a Loan Recipient through the County Revolving Loan Fund (RLF) Programs.

#### **DIVISION/PROGRAM UPDATE:**

- Community & Economic Development Update- Luiz Aragon
- Workforce Development Laura Quigley
- IDA Jennifer C.S. Brylinski
- Partnership for Economic Development Alan Scott
- Visitors Association Roberta Byron-Lockwood
- Chamber of Commerce Terri Ward

### **PUBLIC COMMENTS:**



# COUNTY OF SULLIVAN LEGISLATIVE MEMORANDUM

TO: County Legislature									
FROM: Luiz Aragon									
Title: Commissioner									
Department: Planning	Department: Planning & Environmental Management								
COMMITTEE WITH JURI [X] Community & Economic Developm [] Executive [] Government Services [] Health & Family Services Check all that apply	nent [ [ [	Manag Person Plann Public	nnel ing, E Safe	Environmen	tal Ma	[ inagement	] Ve	olic Works terans al Property	
SUBJECT OF RESOLUTION	N: U	Jncolle	ctib	le loan b	alanc	ce			
uncollectible loan balance giv	<b>PURPOSE OF RESOLUTION:</b> To authorizes the County Treasurer to extinguish the uncollectible loan balance given through the Microenterprise RLF Program								
DATE OF FIRST SUBMISS	SION	: Aprıl	12,	2012					
BRIEF DESCRIPTION: the having the inability to repay so				ning has	iden	tified ar	ind	ividual RLF recipient as	
COSTS TO OTHER COUN	TY P	ROGE	RAN	<b>1S:</b> Nor	ie				
[ ] Mandated [ ] Budgeted	[ ]	Budge	et Re	evision N	Veces	sary			
FINANCIAL IMPACT:	В	alance	of						
Projection:	φ	YR1	ф.	YR2	dr.	YR3	ď	YR4	
County Cost	\$		\$		\$		\$		
State Funds	\$		\$		\$		\$		
Federal Funds	\$		\$		\$		\$		
Other	\$		\$	<del></del>	\$	·····	\$		
Total	\$		\$		\$		_\$		
If NONE check here: []									

RESOLUTION NO. INTRODUCED BY THE COMMUNITY AND ECONOMIC DEVELOPMENT COMMITTEE TO AUTHORIZE THE COUNTY TREASURER TO EXTINGUISH THE EXISTING UNCOLLECTABLE LOAN BALANCE GIVEN TO A LOAN RECIPIENT THROUGH THE COUNTY REVOLVING LOAN FUND (RLF) PROGRAMS

WHEREAS, the Division of Planning and Environmental Management has identified an individual RLF recipient as having the inability to repay said indebtedness; and

WHEREAS, the Division of Planning and Environmental Management and the County Attorney's have attempted to collect loan balances from the loan recipient; and

WHEREAS, the following loan has been deemed uncollectible:

• Only Nails (Traci Ann Drasher) - Micro RLF

**NOW, THEREFORE, BE IT RESOLVED,** that the Sullivan County Legislature hereby authorizes the County Treasurer to extinguish the uncollectible loan balance given through the Sullivan County RLF Program.

Moved by , seconded by , put to a vote, carried and declared duly adopted on motion .



### SULLIVAN COUNTY

TEL.: (845) 807-0527

FACSIMILE: (845) 807-0546

### DIVISION OF PLANNING AND ENVIRONMENTAL MANAGEMENT

SULLIVAN COUNTY GOVERNMENT CENTER

100 North Street PO Box 5012 Monticello, New York 12701-5192

> CED Committee May 3<sup>rd</sup>, 2012 Planning

- Economic Development Masterplan RFP update
  - Proposals received on April 20<sup>th</sup>:
    - Pattern for Progress
    - Wadley-Donovan GrowthTech LLC
    - Laberge Group
  - Consultant proposal review in progress.
  - Resolution with recommended consultant to be presented at Gov. Services Committee May 10<sup>th</sup>.
- Broadband Engineering Services RFP update
  - Under contract with VCOMM for engineering portion.
  - Negotiating contract scope revisions with DVI
- CFA process update
  - Attended Mid-Hudson Region Economic Development Council on April 25<sup>th</sup>.
    - Their projected schedule is to:
      - Issue CFAs in the Spring
      - Applications due Mid-Summer
      - Scores due late Summer
      - Awards early Fall
    - The CFA funding is defined as (not final):
      - \$150M in Capital
      - \$70M in Tax Credits
      - \$500M from participating agencies
- Micro-Enterprise Grants -- final proposals due May 11<sup>th</sup>.

# Community and Economic Development Committee May 3, 2012

### **Center for Workforce Development Highlights**

- 1. It is anticipated that the Summer Youth employment program allocation from the State will be increased from \$65,341 to \$104,546. This will allow us to provide an estimated 25 additional county youth with a paid summer work experience. Planning is currently underway.
- 2. As a partner in the Micro-enterprise loan program, we presented a session focused on available workforce services for recruitment and training of employees, labor laws and hiring strategies to a group of businesses. In addition, Neil Gilberg, NYS workers' Compensation Board Advocate for Business, provided an overview of the worker compensation laws, requirements and process..
- 3. Presented information on summer job opportunities for youth to the Interfaith Council on April 11.
- 4. The next REAP Board meeting is scheduled for May 2 at 9am in the Legislative Committee Room.
- 5. The next meeting of the Workforce Development Board is scheduled for May 15 at 8 am at BOCES Administration Building, Wierk Avenue in Liberty.
- 6. The reported February unemployment rate for Sullivan County was 10.8%. This is 2.9% higher than the Hudson Valley (7.9%) as a whole; 1.6% higher than New York State (9.2%) and 2.1% higher than the national rate (8.7%). Tompkins County had the lowest February unemployment rate at 6.5% and the Bronx had the highest rate at 14.1%. Sullivan County ranked 51 out of 62 counties at 10.8%. The statewide rankings are attached.

The reported March unemployment Rate for Sullivan County was 10.2%. This is 2.9% higher than the Hudson Valley (7.3%) as a whole; 1.5% higher than New York State (8.7%) and 1.8% higher than the national rate (8.4%). Tompkins County had the lowest March unemployment rate at 5.9% and the Bronx had the highest rate at 13.6%. Sullivan County ranked 49 out of 62 counties at 10.2%. The statewide rankings are attached.

### **Labor Market Profile**

### **Resident Civilian Labor Force and Nonfarm Employment**

### **SULLIVAN COUNTY**

February 2012, January 2012, February 2011

Category	Feb 2012	Jan 2012	Feb 2011	Net Month	% Month	Net Year	% Year
Resident Civilian Labor Force	33,400	33,300	33,700	100	0.3%	-300	-0.9%
Employed	29,800	29,800	30,100	0	0.0%	-300	-1.0%
Unemployed	3,600	3,500	3,500	100	2.9%	100	2.9%
Sullivan County Unemployment Rate	10.8%	10.5%	10.5%	0.3		0.3	
NYS Unemployment Rate	9.2%	9.1%	8.6%	0.1		0.6	
US Unemployment Rate	8.7%	8.8%	9.5%	-0.1		-0.8	
Total Nonfarm	24,300	24,300	24,500	0	0.0%	-200	-0.8%
Total Private	18,300	18,300	18,200	0	0.0%	100	0.5%
Goods-Producing	2,100	2,100	2,200	0	0.0%	-100	-4.5%
Natural Resources, Mining and Construction	900	900	1,000	0	0.0%	-100	-10.0%
Manufacturing	1,200	1,200	1,200	0	0.0%	0	0.0%
Service-Providing	22,200	22,200	22,300	0	0.0%	-100	-0.4%
Private Service-Providing	16,200	16,200	16,000	0	0.0%	200	1.3%
Trade, Transportation and Utilities	4,000	4,000	4,000	0	0.0%	0	0.0%
Information	200	200	200	0	0.0%	0	0.0%
Financial Activities	1,100	1,100	1,100	0	0.0%	0	0.0%
Professional and Business Services	1,300	1,300	1,300	0	0.0%	0	0.0%
Education and Health Services	6,200	6,200	6,100	0	0.0%	100	1.6%
Leisure and Hospitality	2,100	2,100	2,100	0	0.0%	0	0.0%
Other Services	1,300	1,300	1,200	0	0.0%	100	8.3%
Government	6,000	6,000	6,300	0	0.0%	-300	-4.8%

# COUNTIES RANKED BY UNEMPLOYMENT RATE FEBRUARY 2012

RANK	COUNTY	RATE	RANK	COUNTY	RATE
1	Tompkins County	6.5	32	Broome County	9.4
2	Putnam County	7.0	33	Allegany County	9.5
3	Rockland County	7.2	33	Chenango County	9.5
4	Nassau County	7.3	35	Cattaraugus County	9.7
5	Westchester County	7.4	36	Greene County	9.8
6	Albany County	7.5	36	Livingston County	9.8
7	Saratoga County	7.7	36	Schuyler County	9.8
8	<b>Dutchess County</b>	8.2	36	Wayne County	9.8
8	Monroe County	8.2	40	Delaware County	10.0
10	Schenectady County	8.3	40	Madison County	10.0
10	Suffolk County	8.3	40	Niagara County	10.0
10	Yates County	8.3	43	Cortland County	10.1
13	Columbia County	8.5	43	Warren County	10.1
13	New York County	8.5	45	Herkimer County	10.5
15	Onondaga County	8.6	46	Clinton County	10.6
15	Orange County	8.6	46	Franklin County	10.6
17	Rensselaer County	8.7	46	Wyoming County	10.6
17	Washington County	8.7	49	Orleans County	10.7
19	Erie County	8.9	49	Steuben County	10.7
19	Ontario County	8.9	51	Kings County	10.8
21	Oneida County	9.1	51	Sullivan County	10.8
21	Richmond County	9.1	53	St. Lawrence County	11.2
21	Seneca County	9.1	54	Hamilton County	11.3
21	Ulster County	9.1	55	Essex County	11.5
25	Chautauqua County	9.2	55	Fulton County	11.5
25	Chemung County	9.2	57	Jefferson County	11.7
25	Queens County	9.2	57	Montgomery County	11.7
28	Cayuga County	9.3	59	Lewis County	11.8
28	Genesee County	9.3	60	Schoharie County	11.9
28	Otsego County	9.3	61	Oswego County	12.2
28	Tioga County	9.3	62	Bronx County	14.1

### **Labor Market Profile**

### Resident Civilian Labor Force and Nonfarm Employment

### **SULLIVAN COUNTY**

March 2012, February 2012, March 2011

Category	Mar 2012	Feb 2012	Mar 2011	Net Month	% Month	Net Year	% Year
Resident Civilian Labor Force	33,300	33,500	33,600	-200	-0.6%	-300	-0.9%
Employed	29,900	29,900	30,300	0	0.0%	-400	-1.3%
Unemployed	3,400	3,600	3,300	-200	-5.6%	100	3.0%
Sullivan County Unemployment Rate	10.2%	10.7%	9.9%	-0.5		0.3	
NYS Unemployment Rate	8.7%	9.2%	8.2%	-0.5		0.5	
US Unemployment Rate	8.4%	8.7%	9.2%	-0.3		-0.8	
Total Nonfarm	24,400	24,400	24,500	0	0.0%	-100	-0.4%
Total Private	18,300	18,300	18,200	0	0.0%	100	0.5%
Goods-Producing	2,100	2,100	2,200	0	0.0%	-100	-4.5%
Natural Resources, Mining and Construction	900	900	1,000	0	0.0%	-100	-10.0%
Manufacturing	1,200	1,200	1,200	0	0.0%	0	0.0%
Service-Providing	22,300	22,300	22,300	0	0.0%	0	0.0%
Private Service-Providing	16,200	16,200	16,000	0	0.0%	200	1.3%
Trade, Transportation and Utilities	4,000	4,000	4,000	0	0.0%	0	0.0%
Information	200	200	200	0	0.0%	0	0.0%
Financial Activities	1,100	1,100	1,100	0	0.0%	0	0.0%
Professional and Business Services	1,300	1,300	1,300	0	0.0%	0	0.0%
Education and Health Services	6,300	6,200	6,200	100	1.6%	100	1.6%
Leisure and Hospitality	2,000	2,100	2,000	-100	-4.8%	0	0.0%
Other Services	1,300	1,300	1,200	0	0.0%	100	8.3%
Government	6,100	6,100	6,300	0	0.0%	-200	-3.2%

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1	Tompkins County	5.9	32	Queens County	8.8
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4	Nassau County	6.7	35	Schuyler County	9.0
5	Westchester County	6.9	36	Delaware County	9.1
6	Albany County	7.1	37	Cattaraugus County	9.2
6	Saratoga County	7.1	37	Livingston County	9.2
8	Monroe County	7.6	37	Wayne County	9.2
9	<b>Dutchess County</b>	7.7	40	Cortland County	9.3
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9	Suffolk County	7.7	40	Niagara County	9.3
9	Yates County	7.7	43	Greene County	9.6
13	Columbia County	7.8	44	Herkimer County	9.8
14	Onondaga County	8.0	44	Wyoming County	9.8
14	Orange County	8.0	46	Warren County	9.9
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17	New York County	8.2	48	Orleans County	10.1
17	Rensselaer County	8.2	49	Sullivan County	10.2
17	Washington County	8.2	50	Franklin County	10.4
20	Ontario County	8.3	50	Kings County	10.4
21	Erie County	8.4	52	Clinton County	10.5
21	Otsego County	8.4	53	Montgomery County	10.9
21	Seneca County	8.4	54	Essex County	11.0
24	Genesee County	8.5	54	St. Lawrence County	11.0
24	Oneida County	8.5	56	Fulton County	11.1
24	Ulster County	8.5	56	Jefferson County	11.1
27	Cayuga County	8.6	56	Schoharie County	11.1
27	Chautauqua County	8.6	59	Oswego County	11.3
27	Chemung County	8.6	60	Lewis County	11.5
30	Broome County	8.7	61	Hamilton County	12.3
30	Richmond County	8.7	62	Bronx County	13.6

### <u>ACTIVITY REPORT – MAY 2012</u> COUNTY OF SULLIVAN INDUSTRIAL DEVELOPMENT AGENCY

April 26, 2012

On April 10<sup>th</sup> the IDA held its regular meeting and on the 17<sup>th</sup> it held a reconvened meeting. At those meetings the IDA approved accepted the administration responsibility of two grant programs received by the Ag LDC for the Red Meat Facility, and approved the RHH Land, LLC project to renovate the prior RH Lodging facility. Prior to the IDA's meeting on the 17<sup>th</sup>, a public hearing was held regarding the proposed RHH Land, LLC project, and the Sullivan County Funding Corporation (SCFC) and the Ag LDC held special meetings.

Quarterly reports and financial reports for the Red Meat facility grants were completed and submitted to the appropriate agencies. The project's Technical Consultant worked on the Notice to Bidders for the site work phase of the construction plan. The Notice is expected to go out in early May. Additionally, a meeting was held with representatives of the US Department of Agriculture regarding the project's approved grants.

USDA Rural Micro-entrepreneur Assistance Program (RMAP) funding has become available again after being suspended by the Federal government late last year, and the IDA is again pursuing that program.

A representative of the Agency attended the first Agriculture / Sustainability Advisory Committee meeting conducted by Sullivan County.

Annual Reports for both the IDA and the Sullivan County Funding Corporation were submitted to required and appropriate State and local personnel. Additionally, the IDA website was updated, it is expected that the SCFC will have its new website fully functional in May.

In May, the Agency's CPA, Cooper, Niemann & Co, will review the annual audits of the IDA and the SCFC with the IDA Board.

Jennifer CS Brylinski IDA Executive Director

### **CURRENT PROJECT SUMMARY**

PROJECTS ATTRACTION	PRIORITY	NOTES  May-12
		<b>,</b>
Project Patriot	High	A private food production company that has been in business for over 100 years based in MA is seeking 100,000sq. Ft of space. It wholesales products for major national labels and will employ 200. SCP has submitted viable sites and is working through Empire State Development. <a href="Update: Awaiting decision.">Update: Awaiting decision.</a>
Project WEB Accessories	High	An internet order fullfilment company SCP just moved to Wurtsboro in 2011 is now looking to expand its fast growing business. The business currently resides in approxximately 15,000sq. ft and is loking to add an additional 20,000sq. ft. of space. In addition, it will double its current employment of 20 at the site. <u>Update</u> : Company is gathering costs estimates and engineer proposals for project at this time. Environmental Benefit - an adaptive reuse of an existing facility.
Project Back Office	High	Manahatan based company seeking back office customer service space. Company will be looking at two locations and may possibly consider new construction at Emeral Corporate Center. 20,000sq.ft, 100 jobs with 401k and benefits. <a href="Update: Company visited with BA on Sat. 4/21/12">Update: Company visited with BA on Sat. 4/21/12</a> and is interested in space at Frontier INsurance. BA has provided comparative cost analysis and additional critical information needed for company to make a final decision. WE are competing with Orange County, New Jersdey, Texas, and northwest states
ASB Greenworld	Med	Fully under construction at this time and is training employees and completing working relationships with local suppliers.
Project Aquaculture	High	An out of state group is seeking to locate a large aquaculture facility in Sullivan County. The company will hire 200 employees and seeks to construct a 500,000 sq. ft facility . SCP has submitted suitable sites for consideration. The group is well financed and will be developing similar facilities in Canada. <u>Update</u> : The company representaive has informed BA that its is interested in the Liberty Commerce Park, a site for which the Partnership secured \$100,000 in "Build Now New York" grants in 2007. The site developers have competed its environmental review and has secured approval for the 1st phase of the development.
The Camp Professionals	Med	Have been steadily moving forward in the town of Mamakating. Culinary camp and year round instructional center. \$1 million investment. Property has not been on the tax roles but will be put on tax roles upon completion of the project. <u>Update:</u> Proceeding as planned Environmental Benefit - an adaptive reuse of an existing facility that was on its last legs.
Aaron's Rental	Med	Are working with the Village of Monticello to finalize details.
We Ship it	High	Company has moved fully into Wurtsboro and has listed Bloomingburg space (13, 000sq. Ft) for lease. Environmental Benefit - adaptive reuse of an existing facility.
Consolidation Project	low	Firm is looking to consolidate two operations/distribution centers in Thompson, which is half way between their two current and aging facilities. Firm has located a site that may be suitable. Conducting due diligence at this time though they are still searching for sites between exit 104 and 107. 65,000 sq. ft, high paying union scale jobs.
EXPANSION		
Lodge in Rock Hill	High	Local developer moving forward with plans to rehabilitate and reopen facility.
Achieve	High	Care center is seeking assistance to expand facility and add new employees. It will be seeking funds through Consolidated Funding application. A meeting is scheduled with Empire State Development Mid Hudson rep to review options. \$3.6 million investment and 25 new jobs.
CBRE	Med	Looking for space to house small snack distribution facility. Presented buildings in Bloomingburg, Liberty, and Monticello.
OTHER		
EPT	High	
-		



# THE SULLIVAN COUNTY VISITORS ASSOCIATION REPORT TO THE CED COMMITTEE May 3, 2012

- SCVA'S 2012 Visitors Guide is being distributed to bulk outlets, consumer requests and web and advertising requests.
- SCVA worked with the SC Chamber and the Roscoe Chamber to produce the first Sullivan County Catskills Outdoor Sportsman's Expo held March 30 & 31. There were more than 30 vendors and over 1,000 attendees. Plans are already underway for 2013's Expo.
- A recent visit from a free lance writer was recently published in Passport Magazine, an international gay travel publication, for the May edition.
  - SCVA held sector marketing meetings around the county. We are still attempting to have meetings in Monticello and Wurtsboro. The objective is to provide networking between businesses affording them the opportunity to work together to develop vacation packages to be used on several of SCVA web sites and social media. These packages will be woven throughout Sullivan County to promote as many businesses as possible into a network of trails. Many great ideas came out of these meetings and SCVA will be working with its members to have several of these ideas available for 2012.
- SCVA is implementing several updates to the main site, social media and digital advertising venues for 2012 including driving tours, direct mail and social campaigns.
- SCVA is implementing a Restaurant Week in May with the restaurants of the Sullivan County Catskills. Restaurant Week is scheduled for May 15 through 24 for 2012.

- SCVA is soliciting package rates from our golf courses to use with a Stay & Play package to entice golfers to come and utilize our courses.
- SCVA is working with the promoters of Food Stock and Farm Stock to promote these growing events. SCVA will partner to advertise and promote through the various social media.
- SCVA is working with the Arts community to further promote last year's Arts & Cultural Guide.
- With the Tourism Marketing Committee, SCVA is looking to create a multi-day event during the shoulder season to create interest in the arts. A "passport program" will be instituted for 2012 so visitors will be enticed to visit many of the venues during the season.
- SCVA and the Tourism Marketing Committee are compiling all of the unusual aspects of Sullivan County to use for promotion and geo caching.
- SCVA and the Committee are working with Digit and the Arts Alliance to create a new film festival for this fall as well as expanding upon the wine festival at Bethel Woods.
- SCVA is asking visitors to submit their vacation videos to SCVA for promoting on the web site.
- SCVA continues to work with Renaissance on the Coach Bus Stop and SC airport project.
- SCVA continues to send e-blasts and media updates to an ever growing e-mail database.
- SCVA is hosting a film crew on April 29 -May 2 from the UK to promote fishing and attractions in the Sullivan County Catskills. A recent conference call revealed that Wychwood, a UK supplier of fishing gear is especially impressed with our fly fishing opportunities. They are running a contest and have had many sign up for a chance to win a trip to NYS.
- SCVA is working with our county museums and other interests on Heritage Day at the Harvest Festival at Bethel Woods.
- The Sullivan County Visitors Association's Annual Literature Exchange will be held Thursday, May 10th from 4-7PM at Bethel

Woods. This event is in conjunction with National Tourism Week.