



SULLIVAN COUNTY GOVERNMENT CENTER
100 NORTH STREET
P.O. BOX 5012
MONTICELLO, NEW YORK 12701

SULLIVAN COUNTY LEGISLATURE
Community and Economic Development Committee
July 9, 2013
10:00 A.M.

***Committee Members: Ira Steingart (Chair); Kathy LaBuda (Vice Chair);
Kitty Vetter; Cindy Kurpil Gieger; and Gene Benson***

AGENDA

PRESENTATION: None

DISCUSSION ITEMS:

- 1. Hudson Valley Productions - Film**

RESOLUTIONS: None

DIVISION/PROGRAM UPDATE:

- Community & Economic Development Update
- Workforce Development - Laura Quigley
- IDA - Jennifer C.S. Brylinski
- Partnership for Economic Development – Allan Scott
- Visitors Association - Roberta Byron-Lockwood

PUBLIC COMMENTS:



SULLIVAN COUNTY
DIVISION OF PLANNING AND ENVIRONMENTAL MANAGEMENT
SULLIVAN COUNTY GOVERNMENT CENTER
100 NORTH STREET
PO BOX 5012
MONTICELLO, NEW YORK 12701-5192

CED Committee
July 2013
Planning

- Economic Development Master Plan update
 - Received Phase 1 Report on May 17th and was sent to the Steering Committee to obtain feedback.
 - Anticipate formalizing Steering Committee in July.
 - Some concerns exist whether we will obtain the product we desire but we are working with the consultant to see if it can be done.
 - Grant Deadline is August 31, 2013
- Micro-Enterprise Assistance Program (MAP) Grants
 - Have a remaining balance of \$64,433.34 to be disbursed from the \$166,000 grant.
 - One draw under review for processing (\$1,594.53).
 - Anticipate successfully closing out the project by the program deadline (October 26, 2013)
- Broadband Rollout Plan
 - Was contacted by Bill Risse of ConnX who was contacted by Darcy Gerbarg but he has questions that may need to be answered.
 - Have not moved forward with the Hot Spots project as there have been questions raised.
 - Awaiting response from V-Comm on furthering the work they did for the Study.
- CFA Funding Round
 - Application materials have been released and applications are due: August 2th at 4PM
 - Submitted a response to the MHREDC Request for Information to designate Opportunity Areas in the region for the Village of Monticello. If chosen, an Opportunity Agenda will need to be developed and priority may be given to CFA's submitted within the designated area.
 - Moving forward with developing applications as directed based on discussions last month.
- USDA RD Grants – RBOG/RBEG
 - IDA was successful in securing RBEG grant for Food Hub for approx \$213K.
 - Awaiting responses on RBOG applications submitted for Food Hub (with IDA), Red Meat (IDA) and Transportation Plan

Program Employment Data

Program	Covered Period	# of People Who Found Employment	# of Businesses	Examples of Businesses
Workforce Investment Act (WIA) Adult, Dislocated Worker & Youth	5/24/13 – 6/24/13	36 people	28 businesses	ADP Total Source (2) AJM trucking Albany Medical Center Automobile Club of NY Inc Birchwood Acres Boice Brothers Dairy Callahan Industries Carol Temporaries Inc County of Orange County of Sullivan Newburgh Egg SUNY Research Foundation Robert Green Auto & Truck Rolling V Villa Roma Resort Westchester K-9 LLC
Welfare to Work	5/24/13 – 6/24/13	5 people	6 businesses	Lighthouse Restaurant Albert Carpentry Holiday Mountain Robert Green Auto & Truck Cleaning (self employed)

- ❖ The One Stop Rapid Response team is providing outreach to the 60 workers at Catskill Regional Medical Center that have been laid off. This follows the April closing of Frontier Insurance that dislocated 49 employees and Monticello Central School’s dislocation of 32 employees in June. Within 3 months, these three employers laid off a total of 141 workers.
- ❖ The Workforce Development Directors of the Hudson Valley met June 28 in Newburgh. The two areas of focus were the completion of the Regional Plan for NYSDOL, due July 15 and the response to the WARN notice filed by IBM that stands to dislocate 697 employees. It is in the early stages so the final number will not be known for some time. In the meantime the Directors have decided to plan

a regional full day conference for all dislocated workers in the high tech field. Preliminarily, the day will include high tech employer panels, workshops and access to information and resources. The goal would be to hold the event in September in Dutchess County.

- ❖ The NYS Dept of Labor is in receipt of a \$6.4 million National Emergency Grant (NEG) for **On-the-Job Training (OJT)**. Through this grant, employers hiring eligible individuals will qualify for wage reimbursements for up to six months. The level of wage reimbursement is based on the total number of full time employees an employer has prior to hiring the NEG/OJT participant.

- 1-50 employees = up to 90% reimbursement
- 51-250 employees = up to 75% reimbursement
- More than 250 employees = 50% reimbursement

Eligible individuals are those who can be designated as Dislocated Workers for 20 weeks or more, and have a dislocation date of Jan. 1, 2008 or later. For more information about the program contact Pat Bevacqua or Laura Quigley at 807.0385.

As of 6/28/13: 11 OJT contracts with 6 under development

- ❖ Worked with the Grants Department and the Planning Department to apply for a USDA RBOG grant for a comprehensive transportation plan. Notified on July 2 that the County received the grant for the full amount requested (\$75,000).
- ❖ The Summer Youth Employment Program (SYEP) will begin July 8 and run through August 16. The program will provide a paid work experience combined with a work readiness/educational component to 70 – 80 county youth ages 14 – 21.
- ❖ Meetings

6/11 – IDA meeting

6/12 – Adams & Associates (DVJC Operators) meeting

6/12 – SC Child Care Council Board Meeting

6/17 – Pattern for Progress Alumni Breakfast

6/19 - Long Term Care Council transportation sub-committee meeting

6/24 – Summer Youth Crew Leader Orientation

6/28 – HV Regional Business Services Team and Regional Directors meetings

Labor Market Profile

Resident Civilian Labor Force and Nonfarm Employment

SULLIVAN COUNTY

May 2013, April 2013, May 2012

Category	May 2013	Apr 2013	May 2012	Net Month	% Month	Net Year	% Year
Resident Civilian Labor Force	33,400	32,800	34,000	600	1.8%	-600	-1.8%
Employed	30,600	29,800	30,800	800	2.7%	-200	-0.6%
Unemployed	2,900	2,900	3,200	0	0.0%	-300	-9.4%
Sullivan County Unemployment Rate	8.5%	8.9%	9.5%	-0.4		-1.0	
NYS Unemployment Rate	7.4%	7.3%	8.4%	0.1		-1.0	
US Unemployment Rate	7.3%	7.1%	7.9%	0.2		-0.6	
Total Nonfarm							
Total Nonfarm	25,500	24,700	25,700	800	3.2%	-200	-0.8%
Total Private	19,300	18,700	19,500	600	3.2%	-200	-1.0%
Goods-Producing	2,200	2,200	2,200	0	0.0%	0	0.0%
Natural Resources, Mining and Construction	1,000	1,000	900	0	0.0%	100	11.1%
Manufacturing	1,200	1,200	1,300	0	0.0%	-100	-7.7%
Service-Providing	23,300	22,500	23,500	800	3.6%	-200	-0.9%
Private Service-Providing	17,100	16,500	17,300	600	3.6%	-200	-1.2%
Trade, Transportation and Utilities	4,000	3,900	4,200	100	2.6%	-200	-4.8%
Information	200	200	200	0	0.0%	0	0.0%
Financial Activities	1,100	1,100	1,100	0	0.0%	0	0.0%
Professional and Business Services	1,400	1,400	1,500	0	0.0%	-100	-6.7%
Education and Health Services	6,300	6,300	6,300	0	0.0%	0	0.0%
Leisure and Hospitality	2,600	2,200	2,700	400	18.2%	-100	-3.7%
Other Services	1,500	1,400	1,300	100	7.1%	200	15.4%
Government	6,200	6,000	6,200	200	3.3%	0	0.0%

ACTIVITY REPORT – JULY 2013
COUNTY OF SULLIVAN INDUSTRIAL DEVELOPMENT AGENCY

July 1, 2013

In coordination with the County Planning Department, Grants Administration Department, and Hudson Valley AgriBusiness Corp, the Agency submitted two applications to the US Dept of Agriculture RBOG program for 1) assistance to develop a Food Hub in Sullivan County, and 2) assistance to help fund part of the technical portion of the Catskill Red Meat Processing Facility. Continued administrative work for all the Red Meat approved grant applications.

IDA regular June meeting: Approved a ten year PILOT for the West Delaware Hydro project. Approved the submittal of the RBOG grant application for the Red Meat project. Approved transferring the Eureka Café loan from the IDA's Revolving Loan Fund to the Funding Corporation's Millennium Loan Fund. Approved extension of the sales tax exemption letters for the Mogenavland projects.

On June 10th, Jen Mall Flad started her employment with the IDA.

The Agency continued its work sessions with County towns regarding the IDA's Uniform Tax Exempt Policy. Discussions included how the Policy works and possible changes to improve its effectiveness.

Anticipated in July: Approval of mortgages and refinancing for Arthur Glick Truck Sales and Addenbrooke projects.

Jennifer CS Brylinski, IDA Executive Director

CURRENT PROJECT SUMMARY

PROJECTS	PRIORITY	NOTES
<i>Jun-13</i>		
ATTRACTION		
Project Proton	High	International Childrens medical charity is seeking to build on over 100 acres. The facility will be a proton therapy facility. The staff and organization helps thousands of children every year. New employees would range from 20 -50 with construction of a 50-60,000 sq. ft facility. TBD
Project Warehouse	Med	HVEDC is working with a NYSEDC to locate a site for a national food company that wants to locate dry warehouse space that meets the requirements below. The search area is statewide. The ideal site would address the following requirements: Minimum Existing Building: 75,000 square feet. Maximum Building: 500,000 square feet. Site must have the ability to accommodate 250,000 square feet of total building at a minimum (i.e. if the current building is less than 250,000 square feet, the site must have land area to accommodate building expansion to 250,000 square feet total). Dry warehouse space is acceptable/preferred. No existing food improvements/cold storage infrastructure required. 24' minimum ceiling. Preference for concrete-tilt or block construction, as opposed to metal. A Free-standing building required. The entire state is of consideration. Preference to purchase, as opposed to lease. Timing is immediate. No build-to-suit options considered at this time. 100 employees initially. Growing to 250+ over a 3 year program. \$30,000,000 anticipated in renovating a dry warehouse and the purchase and installation of equipment.
Project Back Office	Med	Warrior based company seeking back office customer service space. Company will be looking at two locations and may possibly consider new construction at Emerald Corporate Center. 20,000sq.ft, 100 jobs with 401k and benefits. Update: Company visited with BA on Sat. 4/21/12 and is interested in space at Frontier Insurance. BA has provided comparative cost analysis and additional critical information needed for company to make a final decision. We are competing with Orange County, New Jersey, Texas, and northwest states. Update II: we have made the short list for final selection. Company is concerned with quantity and quality of employees. BA is working with Workforce Development to resolve this question. Update III: Company representative met with BA and Laura Quigley, who provided the company with sample Job descriptions and reviewed the various Workforce Development offerings. The meeting was very positive as the details of jobs, work place responsibilities, recruitment, were all discussed. The company will re-engage after the July 4th break. Job numbers have gone up to 130. Environmental Benefit - an adaptive reuse of an existing facility. UPDATE: Company has reviewed other sites will respond over the next several weeks. Note: Company has been advertising locally as a test for employee suitability. NYS has hired a real estate firm to handle the
EPR	High	Continue to work with Stakeholder to support and move project forward
EXPANSION		
Sutphen East	High	Working with existing Industrial assembler to expand its current facility. Business provides a nationally distributed product and has been in Sullivan County for decades. Company is considering other areas outside of Sullivan County. We are working with appropriate stakeholders to alleviate any concerns and put together an attractive package to retain the business here. Update: Company is spending time at trade shows at this time and will meet with SCP after the promotional tour ends.
SDTC	High	SDTC will be presenting at the next Partnership quarterly meeting, updating information on their autism assessment project in June
OTHER		
Micro Enterprise	High	We are currently working on two small enterprises through our disaster relief and Incubator Without Walls revolving loan funds.
Micro Brewery	Developing	Working with yet another specialty beverage producer looking to construct a micro brewery facility in Sullivan County. The specialty beverage classification continues to grow steadily.
Day Spa	High	Working with existing business to relocate and expand the business to the center of the county. Will apply for IWW funds to assist in the expansion.
RBEG	Developing	We are working with the SCIDA on a Rural Business Enterprise Grant to secure funding for a food distribution center to better support our local agribusinesses.
Sullivan County Farms	Developing	Continue to assist SCF with expansion project relative to recently awarded grant.
Tourism Development Center	Developing	Working with key stakeholders to advance this project.
Tourism Destination	Developing	Working on a large tourism destination project which will utilize an existing facility as an adaptive reuse project.
Delaware Valley School	Developing	Working with school representatives and brokers on an adaptive reuse of the existing facility. Conceptual agreement in place.
Narrowsburg School	Developing	Beginning to seek potential users for this facility