



SULLIVAN COUNTY GOVERNMENT CENTER
100 NORTH STREET
P.O. BOX 5012
MONTICELLO, NEW YORK 12701

SULLIVAN COUNTY LEGISLATURE
Community and Economic Development Committee
June 4, 2015
11:30 A.M.

***Committee Members: Ira Steingart (Chair); Alan Sorensen (Vice Chair);
Jonathan Rouis; Kathy LaBuda; and Gene Benson***

AGENDA

PRESENTATION: None

DISCUSSION ITEMS:

- 1. Update- Charles Degliomini, Executive Vice President of Empire Resorts Inc.**

RESOLUTIONS: None

DIVISION/PROGRAM UPDATE:

- Partnership for Economic Development – Marc Baez
- Visitors Association - Roberta Byron-Lockwood
- Workforce Development – Laura Quigley
- Community & Economic Development – Freda Eisenberg
- IDA - Jennifer C.S. Brylinski

PUBLIC COMMENTS:



Report to Legislature June 2015

A. General Operations

1)

- Interest in County remains steady as we await final licensure of Montreign. Most inquiries are hospitality related with interspersed workforce housing and retail components. I will be meeting with Roberta and Freda to begin putting together targeted demographic and market data based on the aforementioned. While standard indices are common and we use them accordingly, a more industry specific approach will better prepare us to be ready for investors seeking to locate here.
- Ongoing projects continue to move forward. Veria Lifestyle Management at the former Kutcher's site received preliminary approval from the Town of Thompson with no significant issues raised at the public hearing. We look forward to construction beginning soon. Double Diamond continues to move forward in Forestburgh with the development of Lost Lake Resort its master planned residential gated golf community.
- The first regional Workforce Investment Board meeting was held this month. The turnout was very promising with each of the participating counties invited represented. Charlie Degliomini presented the Montreign project, Laura reviewed the various steps and elements of the Catskills Hospitality Workforce Alliance and Karin Hilgersom reviewed an exciting new portal SCCC is designed to provide career pathway data to prospective applicants of the various hospitality openings and to those seeking to participate by attending SCCC, regional higher learning partners or in the soon to be created hospitality institute.

2) **Internal/External Marketing –**

- The Sullivan United economic development team will be hosting a breakfast on June 24 at 8:30 located in Bernie's. The breakfast will feature a Pattern for Progress presentation providing a updated analysis if Sullivan County in terms of land use, demographic trends, growth patterns and future outlook among other critical indices to help our local agencies, businesses and resident understand not only the changing dynamics of the Hudson Valley, but also those that are here close to home in Sullivan County. With the recent announcement of our Resort Destination projects a glimpse of where we are and what we need to focus on is a most important exercise. Announcements will be forth coming via a variety of media channels.

- #### 3) **Community Outreach –** we have initiated our first Sullivan United Summer Youth Employment program. The goal is to match returning college students with employers in their field of interest hopefully establishing a longer term relationship and possible future position. To date 10 students are in the process of being placed. The program will run for several more weeks.

- 4) **Meetings:** Board of Supervisors meeting, School Superintendents meeting, Monticello Business Association, Narrowsburg School, HVEDC, NYSEDC, Mid Hudson Regional EDC CFA.

B. Project Updates

a. Corporate Attraction

- We have responded to an additional inquiry interested in developing a Hotel featuring an indoor water park. The project proponents claim to have site control and are completing due diligence at this time. Update: We have met with the proposed development group. We teamed up with the SCVA to tour key properties in Sullivan County to give the prospects a taste of what the current and future development landscape holds for future developers. A letter of intent has been drafted. *Update: The parties have reached an agreement on terms. We expect a presentation forthcoming with conceptual design and further details.*
- We have responded to a lead for a green plastic to energy bio fuel producer. The company seeks a location for a 100,000k facility that will convert # 3, 4, 5 plastics to a bio fuel. After a conference call with the principals we are now putting together needed items including site data for their consideration. The outreach was conducted by WEDA. TBD. Update: NTR
- We have submitted a proposal in response to an Italian firm looking to build a food processing facility that produce high end cured hams and specialty meat products. The company is seeking to construct a 50,000 facility in the US and has visited some Sullivan county sites already. Update: The firm will be touring additional sites in Sullivan County on May 12. *Update: The firm principals have toured several sites in Sullivan County. We have responded with additional information on one suitable site.*
- We have submitted a site proximate to SCCC for consideration of a cheese processing facility. The firm would be eligible for Start Up as it falls within the 1 mile threshold. The site has access to water and sewer which is a must. The project falls within SCCC's world nutritional arts focus. Update. The engineer working for the client has responded favorably to the location thus far. TBD

b. Small Business/Entrepreneurial Development

- The Partnership Revolving Loan Committee has approved financing for Salt & Pepper located on Broadway in Monticello and Liberty Collision, in Liberty, NY. Update: Loan closing has taken place for Salt and Pepper. We are waiting for a closing date for Liberty Collision.
- The Partnership will be reviewing an application for a small business to be located in Hurleyville.
- IWW funds available \$99,000 There are currently 10 loans within this program:
- SI funds available \$ 18,000 There are currently 11 loans with this program:

c. Business Expansion

Automotive body shop will expand to a fully owned facility from existing leased space. The move will create 2-5 additional net new jobs. SCP has approved financing. Bank financing took longer than expected but has been approved. Update: Waiting for loan closing date.

d. Shovel Ready Sites

- An existing owner of a key development site along the old route 17 corridor is in the process of updating engineering, addressing site plan changes, and finalizing " Shovel Ready " status on the property. As an owner of several key parcels in the Thompson/Liberty area the principal is looking to move ahead in the areas of workforce development retail and Light Industrial applications, all stemming from the Casino licensing decision. Update: Site owners have engaged new professionals to review existing work and fully complete the approvals process. They are completing redesign for approvals process at this time.TBD.
- The Partnership will be requesting proposals for the analysis of existing or proposed shovel ready sites in our competitive area. The goal is to compile critical data that will prepare Sullivan County locate sites to better compete in the region relative to site preparedness.

e. Cluster Development

Due to high interest in the hospitality area we are analyzing sub-clusters of this industry sector for internal/external solicitation and investment opportunities; Ongoing.

f. Membership Education

SCVA Tourism Summit-April

Pattern for Progress County Profile – June 24, Bernie's Holiday restaurant 8:30AM.

Sullivan United Mixer – July 15, Monster Golf Course

**SULLIVAN COUNTY VISITORS ASSOCIATION
CED REPORT
JUNE 2015**

PROJECT/MEETING	SPONSOR LOCAL/STATE NATIONAL/INTERNATIONAL	STRATEGY	STRENGTHS	TIMELINE/COMPLETION	IMPACT
IPW	Travel Industry of America, Brand USA, I Love NY	Promote visitation to the SC Catskills from the international market	All	May 30-June 4, 2015	Increased visitation of the international traveler.
Mysteryland USA	IDT, BW, SCVA	Successfully promote a three day event.	All	May 22-24, 2015	Increased business revenue to entire Sullivan County
Livingston Manor CFA	Sullivan County Planning, Livingston Manor, Partnership, SCVA, IDA	Develop a Main Street CFA for 2015 rounds of funding	Attraction	2015	Increased business and revenue to
China City, Culinary Institute of America	China City	Major Chinese restaurant owners to invest in SC Catskills	All	May 22, 2015	Bring in high end Chinese reataurants
Meeting with new REDC Director Meghan Taylor	NYS, SCVA, Dutchess	Highlight the importance of tourism in the SC Catskills	All	May 21, 2015	Working to receive additional funding from CFA's
Meetings with interested developers	N/A	Entice additional investment	All	2015	Increased business development
Workforce Region 1	Sullivan County Workforce	Develop a strategy to fulfill jobs coming from new development	N/A	2015	To secure jobs from Sullivan and surrounding counties where needed

Monticello HS promotion	SCVA & Monticello HS	Promotion of the Monticello School district as a place to relocate	Quality of life	2015	Production and distribution of marketing the district to new residents expected with the additional build out
Roscoe Brewery Grand Opening	Roscoe Beer Company	Promotion of a new attraction	Craft brewing	May 9, 2015	A new attraction destination to provide visitors with new experience
Australia Ready	I Love NY	Promote to a growing Australia market	All	2015	Provide more international visitor spending
CFA and Agricultural grants	SCVA, IDA and communities	Secure grants and funding for the expansion of agricultural product	Agriculture	2015	Increased revenue and sales
SCVA Literature Exchange	SCVA	Prepare our businesses for the upcoming season, network with other tourism businesses and receive further education on hospitality	All	May 7, 2015	Enhance visitor experience and provide members with tools to succeed
Disney Hospitality Training Seelig Theater	SUNY Sullivan, SCVA, SC Chamber	Training available to businesses in Sullivan County through Disney Quality Training Event	All	May 6, 2015	Provide one on one training for better visitor hospitality
Kite Festival	SUNY Sullivan, SCVA		Event	May 2, 2015	Visitor spending
Escapemaker Taste of NY	SCVA and partners	Promote our agricultural product in NYC	Agriculture	May 2, 2015	Increased opportunity for our agricultural producers
Thunderbash 2015	Thunder 102, SCVA, Monticello Casino & Raceway	Event promotion	Events	May 1&2, 2015	Promotion

NYSTIA Empire State Tourism Conference	New York State Tourism Industry Association	To work together with I Love NY and the other tourism regions on new ideas for promoting tourism in NYS	All	April 27-29, 2015	Efficiently promote NYS to visitors
Regional Tourism Roundtable	SCVA, Sullivan County	To work with the neighboring counties in Region 1 to prepare for the Montreign/Adelaar project	All	2015	Additional visitor spending
Media Marketplace, NYC	Finn Partners, I Love NY, CATS	Promote media stories for earned value	All	April 23, 2015	Produce articles to entice travel to the Catskills
Power Up SEE Project	SUNY Sullivan Not for Profit	Sustainable energy Help kids in three larger school districts attend cultural venues	N/A N/A	April 22, 2015 2015	N/A N/A
China Tour	Thompson Group	High end Chinese restaurateurs to Sullivan County	New Development	April, 2015	Tour of Culinary Institute and Sullivan County
Path Through History Call	Mid Hudson/Catskill Region	Plan for upcoming Heritage Faire at Locust Grove and 2015/16 marketing	History & Culture	April 17, 2015	Market Historic sites in Region
Green Tourism Conference	Delaware Highlands Conservance/Green Hospitality	Green Sustainable program	All	April 14, 15, 2015	Provide businesses the opportunity to learn about green practices that save money and service a growing environmentally conscious visitor

Disney Training	SUNY Sullivan, SCVA, SC Chamber	Hospitality Training for train the trainer	All	April 12-15, 2015	Offer businesses the ability to train staff to give visitors an enriched experience
CATS Conference call	CATS Region	Regional Marketing Plan	All	2015	Increase marketing funds to reach targeted markets
Day to Day	SCVA and its members	Distribution of travel guide, place advertising, increase presence on social media, develop story lines	All	2015	Increase visitation and spending.
Broadband	Sullivan County	Work with State, county and businesses	All	2015	Work to increase broadband in county thereby increasing business opportunities
UPDATE Eagle Express	SCVA and partners	The Eagle Express is up and running from end of June through July	Delaware River corridor	June 2015	Increase visitation along the Delaware River corridor
Craft Beer Alliance	SCVA, IDA and local craft beverage producers	Seek grant funds to promote the craft beverage industry in the Region	Agritourism	2015	Increase revenue generated by the craft beverages
Workforce Development	SCVA & SC workforce	To strategize for the increased need for workers with new developments	N/A	2015	Increase ability for residents to become employed

Sportsmen Expo	SCCC, SCVA, SC Chamber and partners	Kick off the outdoor season with an expo promoting the Sullivan County Catskills	Outdoors	March 21, 2015	Although the weather played a role in attendance this year it was still an overall success. Visitors came from as far away as New Jersey for the expo
Workforce Housing	SCVA & Montreign	Secure lodging for construction workers	Lodging	2015-2017	Increased opportunity for lodging properties revenue and sales tax by providing lodging to workers during off peak days and season.
Media Story	Bob Henderson, writer	Creation of an article on the historical and new development	All	2015	Increased awareness of new development and the promotion of the County in general
Paths Through History	Tale of Two Rivers Heritage Fair	Plans for Heritage Fair in May to promote historical sites & museums	History & Culture	May 17, 2015	Increase awareness and visitation to our historical sites and museums
SCVA Board Retreat	SCVA	Plan and strategize organization's work plan	All	March 18, 2015	Better serve the Sullivan County Catskills tourism industry through promotion and advertising.
NJCAA Championships	SUNY Sullivan & SCVA	Promotion	Event	March 12-14, 2015	Visitor spending
Bi-lingual Project	Renaissance & SCVA	Create a plan for bi-lingual visitation	All	2015	N/A

SCCC Advisory Board	SUNY Sullivan	Strategic Planning	All	March 12, 2015	College curriculum
Hospitality Consulting Team	SCVA & SC Partnership	Economic Development	All	March 12, 2015	N/A
Sullivan Leadership	SC Foundation	Education to leadership group	All	March 11, 2015	Education
Tourism Action Day	NYSH&TA, TIC	Inform State leaders on tourism industry	N/A	March 10, 2015	Education of our State leaders on importance of tourism to NYS
Barryville Winter Mixer	Barryville Business Assoc.	Presentation	All	March 7, 2015	Meet and greet and update Barryville business
Renaissance Annual Event	Renaissance	Honor businesses and bring together positive attitudes	All	March 7, 2015	Beautification and collaboration
Travel Shows	SCVA & Partners	Attend travel destination shows in the target markets(Golf, Family Leisure, Sports and group)	All	2015	Increase awareness of the Sullivan County Catskills to the traveling public.
New Hotels	SCVA	Met with two developers working on smaller hotels in Sullivan County	Lodging	2015	Increase room inventory and sales tax revenue
Mysteryland, USA	IDT & SCVA	Working dialogue to develop the greatest economic impact of this three day festival	Event	Memorial Day weekend	Increase tax revenue and spending
Livingston Manor Business Meeting	Sullivan County, Livingston Manor, Sullivan United	Develop a CFA for development along Main Street	Community	2015	Increase business into Livingston Manor

Web Site Enhancement	SCVA		To maintain cutting edge performance of the web site	All	Spring 2015	Continue the high profile visibility for visitors seeking information on the Catskills
Disney Hospitality	SUNY Sullivan SCVA, SC Chamber		Provide a comprehensive hospitality training program for businesses in Sullivan County	All	April through 2015	Prepare new and existing businesses and employees with new skill set.
Eat Kitchen Opening	Sullivan County Extension		Culinary	All	January 30, 2015	Support of the agricultural industry
Tourism Industry Coalition	TIC members		Upcoming Tourism Action Day and legislative issues	All	2015	Facilitate legislation statewide on behalf of the tourism industry
SC Trail Task Force	SC, SCVA and various partners		Plan for inter-connective trail system	Outdoors and health	2015	Establish and promote trail system for residents and visitors
Path Through History Itinerary building	NYS, Path Through History Partners		Promote the historical sites in Sullivan County	History & Culture	Ongoing	Promote the historical venues to increase revenue and visitation
2015 Travel Guide	SCVA		Promotion of the Sullivan County	All	January 2015	Increase visitation with a high impact travel guide
SCVA Winter Photo Contest	SCVA and members		Increase awareness of winter season	All	December & January	Increase visitation

2015 Travel & Trade Shows	SCVA and partners	Attend a variety of travel and trade shows promoting the Sullivan County Catskills	Outdoors, Arts & Culture, Meetings	January-June	Increase awareness of the Sullivan County Catskills as a travel destination to national and international travelers
Chelsea Cavanaugh Concert	I Love NY, SCVA, SC Chamber, Holiday Mtn., Thunder 102	Organize a concert event in January presenting a up and coming Country singer doing concerts at ski areas in NYS	Outdoor rec event	January 2015	Increase exposure of Holiday Mtn. and SC Catskills
Mysteryland, USA	IDT, Bethel Woods & SCVA	Coordination of Memorial Day weekend with Mysteryland's return	Event	Memorial Day Weekend	Increase visitation and sales tax generation
Brand USA	SCVA, CATS, I Love NY	Promote the Catskill Region to the international traveler	Outdoors, Arts & Culture	2015	Increase visitation and spending by UK and German market
TrailKeeper.org	SCVA, SC Planning, Catskill Mountainkeeper, CCE and Morgan Outdoors	Outdoor activity and health with Coordinated hikes through the year as well as self-guided from the website	Outdoor rec	On-going	Increased awareness of the hiking and biking trails in SC as well as promoting healthy lifestyles
Northeast Regional Wrestling Tournaments	SCCC & SCVA	Event	All	Jan-March 2015	Working with the organizers and local business to host 3 wrestling events with special lodging and amenity discounts.

Green Expo	Hospitality Green, Delaware Conservancy, SCVA and Regional Partners	Planning for 2 nd Expo	All	April 2015	Educate businesses on green initiatives and hospitality
Hospitality Training Sullivan Pride	SCVA, SCCC, Renaissance, BOCES, private businesses	Build a better hospitality experience for visitors and offer business Disney Training	All	January-May	Improve visitor experience and quality of life for residents
2015 Bagel Festival Meeting	SCVA and Bagel Fest	Event planning for the 2015 Bagel Fest	Event	August 2015	Expand Bagel Fest and increase visitation
Farmland Protection Plan	Sullivan County	Develop a plan to enhance agricultural productivity and profits	Agritourism	2015	Increase the agricultural industry in Sullivan County
Catskill Cuisine	SCVA/CATS Region	Partners are in the planning stage of promoting a Catskill Cuisine event promoting agricultural product	All	Fall 2015	Increase awareness of farm fresh products by creating an event to highlight these products and increasing visitation and sales
VIATOR travel site	I Love NY	Promotion of Upstate NY through a national and international travel web site	All	2015	Increased promotion under the I Love NY marketing

Snowmobile Meeting	SC Trails, SC Partnership & SCVA	Promote the snowmobile trails and winter activity	Winter sports	2015	Increase promotion of snowmobile trails and winter sports
Simple View	SCVA	To stay on cutting edge of web site improvements	All	2015	Increased usage of web site and functionality for users And businesses
Wine, Brew & Spirit Trail	SCVA	Promote our many wineries, breweries and distilleries in SC	Agriculture	2015	Working with a volunteer to coordinate a trail map of wines, brews and spirits
E-Commerce	SCVA & Large Media	Promote and assist local business with sales on-line	All	On going	Increase sales and promotion for local businesses

Program Employment Data

Program	Covered Period	# of People Who Found Employment	# of Businesses	Examples of Businesses
Workforce Investment Act (WIA) Adult, Dislocated Worker & Youth	5/1/15 – 5/24/15	37 people	26 businesses	Aldi's Better Service Inc. County of Orange County of Sullivan – 5 E Tetz & Sons Inc. Independent Home care – 3 MB Food -2 McDonald's Mott Hall Charter School ORMC - 2 President Container – 2 Rolling V Bus Corp – 3 Shakelton Auto Town of Callicoon – 2 Traditional Golf Mngmnt - 2 Villa Roma Resort Wendgate Corp Whitestone Construction

- ❖ A meeting with the 7 Hudson Valley Regional Workforce Directors was held May 13. The meeting included Montreign, the Sullivan County Economic Development Team and reps from NYSDOL. The meeting provided an overview of the Montreign/Adelaar project, a broad discussion of workforce needs and an introduction of the proposed Hudson Valley/Catskills Hospitality Alliance. There will be follow up meetings in the fall with the regional group.
- ❖ Working with NYSDOL in Albany to provide services to impacted workers at Ideal Snacks. There was immediate outreach by the NYSDOL Division of Immigrant Public Affairs (DIPA). A day long outreach was held on May 22 that included NYSDOL Rapid Response staff from the State, Region and Local offices, DIPA, Bureau of Labor Standards, CWD, DSS and Public Health.

- ❖ Sullivan Renaissance Youth Internship program started with an orientation on May 27. The program is providing 18 county youth the opportunity to participate in a summer long paid work experience earning \$10/hour.
- ❖ Planning continues for the Summer Youth Employment Program which will run from July 6 through August 14. There will be approximately 65 youth working at various work sites around the county. Worksites are being finalized and interviews with youth and Crew Leaders have begun.

Meeting Highlights:

- 5/12 – Workforce Development Board meeting
 - REAP Board meeting
- 5/13 – Attended presentation by Independent Living
- 5/14 – MHS Academy of Finance graduate dinner
- 5/20 – Transportation plan sub-committee meeting
- 5/26 – SCCC VTEA Career & Tech Advisory Council meeting

Unemployment Rates

Month	2015 Sullivan County	2014 Sullivan County	2015 Hudson Valley	2015 New York State	2015 United States
January	7.2	8.5	5.5	6.5	6.1
February	7.0	8.6	5.3	6.4	5.8
March	6.4	7.9	4.8	5.8	5.6
April	5.8	6.7	4.5	5.5	5.1
May					
June					
July					
August					
September					
October					
November					
December					

Labor Market Profile

Resident Civilian Labor Force and Nonfarm Employment

SULLIVAN COUNTY

April 2015, March 2015, April 2014

Category	Apr 2015	Mar 2015	Apr 2014	Net Month	% Month	Net Year	% Year
Resident Civilian Labor Force	32,400	31,800	32,700	600	1.9%	-300	-0.9%
Employed	30,500	29,800	30,500	700	2.3%	0	0.0%
Unemployed	1,900	2,000	2,200	-100	-5.0%	-300	13.6%
Sullivan County Unemployment Rate	5.8%	6.4%	6.7%	-0.6		-0.9	
NYS Unemployment Rate	5.5%	5.8%	6.1%	-0.3		-0.6	
US Unemployment Rate	5.1%	5.6%	5.9%	-0.5		-0.8	
Total Nonfarm							
Total Nonfarm	24,100	23,600	24,200	500	2.1%	-100	-0.4%
Total Private	18,200	17,700	18,100	500	2.8%	100	0.6%
Goods-Producing	2,300	2,200	2,300	100	4.5%	0	0.0%
Natural Resources, Mining and Construction	800	700	800	100	14.3%	0	0.0%
Manufacturing	1,500	1,500	1,500	0	0.0%	0	0.0%
Service-Providing	21,800	21,400	21,900	400	1.9%	-100	-0.5%
Private Service-Providing	15,900	15,500	15,800	400	2.6%	100	0.6%
Trade, Transportation and Utilities	4,200	4,100	4,200	100	2.4%	0	0.0%
Information	200	200	200	0	0.0%	0	0.0%
Financial Activities	900	900	900	0	0.0%	0	0.0%
Professional and Business Services	1,400	1,400	1,400	0	0.0%	0	0.0%
Education and Health Services	5,600	5,500	5,600	100	1.8%	0	0.0%
Leisure and Hospitality	2,300	2,100	2,200	200	9.5%	100	4.5%
Other Services	1,300	1,300	1,300	0	0.0%	0	0.0%
Government	5,900	5,900	6,100	0	0.0%	-200	-3.3%

COUNTIES RANKED BY UNEMPLOYMENT RATE
APRIL 2015

RANK	COUNTY	RATE	RANK	COUNTY	RATE
1	Tompkins County	3.8	32	Chenango County	5.7
2	Columbia County	4.1	33	Chemung County	5.8
2	Putnam County	4.1	33	Madison County	5.8
2	Saratoga County	4.1	33	Sullivan County	5.8
5	Nassau County	4.2	33	Wyoming County	5.8
6	Albany County	4.3	37	Cortland County	5.9
7	Rockland County	4.4	37	Schoharie County	5.9
7	Westchester County	4.4	37	Warren County	5.9
9	Dutchess County	4.5	40	Broome County	6.0
9	Rensselaer County	4.5	40	Delaware County	6.0
11	Orange County	4.6	42	Greene County	6.1
11	Schenectady County	4.6	42	Richmond County	6.1
11	Suffolk County	4.6	44	Chautauqua County	6.2
14	Ulster County	4.8	44	Clinton County	6.2
15	Onondaga County	4.9	44	Niagara County	6.2
15	Ontario County	4.9	47	Cattaraugus County	6.3
17	Genesee County	5.1	48	Kings County	6.4
17	Monroe County	5.1	48	Orleans County	6.4
17	Washington County	5.1	50	Steuben County	6.6
17	Yates County	5.1	51	Herkimer County	6.8
21	New York County	5.2	52	Fulton County	6.9
21	Otsego County	5.2	52	Montgomery County	6.9
23	Cayuga County	5.3	52	Schuyler County	6.9
23	Erie County	5.3	55	Essex County	7.0
25	Oneida County	5.4	56	Oswego County	7.1
25	Queens County	5.4	56	St. Lawrence County	7.1
25	Seneca County	5.4	58	Franklin County	7.2
28	Wayne County	5.5	58	Jefferson County	7.2
29	Allegany County	5.6	60	Lewis County	7.5
29	Livingston County	5.6	61	Bronx County	8.3
29	Tioga County	5.6	62	Hamilton County	10.0

ACTIVITY REPORT – JUNE 2015
COUNTY OF SULLIVAN INDUSTRIAL DEVELOPMENT AGENCY

May 27, 2015

The IDA held its regular meeting on May 11, 2015. At that meeting the Board discussed and approved three USDA Rural Microentrepreneur Assistance Program (RMAP) loan and grant requests. The approved applications were from Catskill Distilling Co, Prohibition Distillery, and Red Cottage Inc.

A Special Meeting of the IDA was held on May 26, 2015. At that meeting the Board authorized amendments of the Agency's Closing Conditions Letter relating to the Monticello Raceway Management / Montreign project. This was necessary because of the extended time frame that has occurred for the project to receive final State licensing approval. The Sullivan County Funding Corporation held a special meeting immediately following the IDA special meeting to approve a Millennium Revolving Loan for 49 Main Street LLC in Livingston Manor.

On April 30th staff submitted four applications for funding from USDA's Rural Business Development Grant program, to benefit Catskill Distilling Co, Roscoe NY Beer Company, Prohibition Distillery LLC, and 20 Degrees American Chocolate and Coffee Roasters. Award announcements are expected late this summer or early this fall. The Sullivan County Funding Corporation shared in the cost of paying the Hudson Valley Agribusiness Development Corporation and its consultant grant writers to develop the grant applications.

The construction of the building shell of the Red Meat Facility in Liberty is substantially complete and building equipment is being purchased. It is expected that electrical service will be brought to the building and the operator request for proposals will be distributed in the coming month. Staff continues to monitor all grant requirements and track the overall project budget.

With respect to other agricultural economic development programs and initiatives, IDA staff has assisted in the development of the Sullivan County Farmland Protection Plan and serves on the new Agricultural Task Force, which will implement the plan. Staff also assists the Sullivan County Planning Division in its development of a local dairy processing facility.

The Agency worked with several small businesses regarding IDA and Sullivan County Funding Corp (SCFC) loan programs, and has been part of the County's Microenterprise Assistance Program and County's Workforce Partners meetings.

Jennifer CS Brylinski
Jen Flad