

#### SULLIVAN COUNTY GOVERNMENT CENTER

100 NORTH STREET
P.O. BOX 5012
MONTICELLO, NEW YORK 12701

#### SULLIVAN COUNTY LEGISLATURE

#### **Community and Economic Development Committee**

February 4, 2016 11:30 A.M.

Committee Members: Ira Steingart (Chair); Terri Ward (Vice Chair); Joe Perrello; Catherine Owens; and Nadia Rajsz

#### **AGENDA**

PRESENTATION: None

#### **DISCUSSION ITEMS:**

- 1. Introduction of Tim Lies, EPR Properties Project Manager
- 2. Center for Workforce Development-Laura Quigley, Director

**RESOLUTIONS: None** 

#### **DIVISION/PROGRAM UPDATE:**

- Partnership for Economic Development Marc Baez
- Visitors Association Roberta Byron-Lockwood
- Workforce Development Laura Quigley
- Community & Economic Development Freda Eisenberg
- IDA Jennifer C.S. Brylinski

#### **PUBLIC COMMENTS:**



## Report to Legislature January 2016

#### A. General Operations

#### 1) Activities

- A major priority for the Sullivan County Partnership as part of our 2016 program of work will be the facilitation of the development of "Shovel Ready" sites, particularly along the development corridor from The Town of Liberty following along Old Route 17 to the Town of Thompson. The area is predominantly zoned IC has immediate highway access and is situated between the Village of Liberty and Village of Monticello urban centers of population. The effort will be challenging as no water and sewer currently exists along that route. We will be working with a variety of consultants and multiple municipal officials to craft the mechanism under which we will accomplish this goal as well as sourcing grant dollars to assist in this endeavor. We must position our county to be ready for and to procure outside investment along with the associated jobs. The dynamics in the market place have evolved to such a degree that speed to market is a top priority. This is where Sullivan County can make up ground and begin to capitalize on the varied investments taking place at this time.
- We are working with Sullivan Renaissance, several Gerry Foundation staff and municipal officials in their concerted effort to revitalize the downtown Village of Liberty redevelopment effort. As one of our key towns/villages located along the I-86/NYS 17 corridor it is a priority to take necessary steps to begin addressing the challenging conditions that currently exist there. Look to several community meetings resulting in an action plan focused on anchor buildings and key areas that will be a focus in the coming months and the beginning to a sustained effort to revive that community economically and aesthetically.
- The Catskills Workforce Alliance group continues to methodically work to create our industry specific training programs and complete the necessary analysis of our workforce to better prepare for anticipated job demand forthcoming. Laura and I together with Colleen Monaghan of Cornel Cooperative Extension are exploring maximizing her relationship with Cornell University as well as other initiatives to bolster the hospitality workforce effort.

• Unemployment remains on a downward trend. Year to year we have held a (+)(-) 1% drop from 2014 to 2015. Demand for labor over the winter months which has been stagnant for quite some time is on the rise.

#### **Unemployment Rate**

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Ann Avg
2015	7.2%	7.0%	6.4%	5.9%	5.6%	5.3%	5.3%	4.8%	5.3%	5.0%	5.1%	5.2%	5.6%
2014	8.5%	8.6%	7.9%	6.7%	6.5%	6.2%	6.0%	5.8%	5.9%	5.7%	6.1%	6.3%	6.7%
2013	10.3%	9.9%	9.1%	8.4%	8.0%	7.9%	7.5%	7.0%	7.6%	7.5%	7.6%	7.7%	8.2%

- 2) Internal/External Marketing the Sullivan County Partnership will be featured in several industry publications highlighting Sullivan County as a smart place to do business. The features will be a combination of editorial and advertisements reach approximately \$300,000 end readers in the site selection, development and real estate industry sectors.
- Community Outreach I continue to speak variety business organizations continually relative to Economic Development issues.
- Meetings: New York State Economic Development Council Annual Meeting, Sullivan County Chamber, Hudson Valley Economic development Corporation, Sullivan County Workforce Development Alliance, SCP Shovel Ready Site Committee, SCP Government Affairs, Renaissance.

#### B. Project Updates

#### a. Corporate Attraction

- Resort destination project, as reported last month— conducting due diligence and initial design at this time. The company was schedule to meet here this past week with local officials and professionals. However, the meeting was cancelled due to NYC snow storm. It will be rescheduled soon.
- Manufacturing project as reported last month is going very well. The
  company has met with SCIDA to begin its application process as they have
  found a site in Sullivan County suitable for their needs. It is important to
  recognize that after a search of 58 locations throughout the state we have
  made the final cut.

- We have been approached by a firm that manufactures cabinetry, veneer, and custom molding products for national retailers. The firm is looking to relocate from New York City and ultimately construct a 40,000 sqft production facility with 35-45 employees working full time. Principals of the firm will be conducting a site visit in within the next two weeks.
- We have joined others in the Hudson Valley reaching out to a family destination entertainment project recently rejected by another Hudson Valley county. The project could bring substantial family tourist oriented visitation to Sullivan County. Ongoing. TBD

#### b. Small Business/Entrepreneurial Development

- We have met with four small business prospects at varying stages of readiness to engage in starting up their business. Business plans are being finalized at this time.
- IWW funds available \$117,759 There are currently 9 loans within this program:
- SI funds available \$ 62,037 There are currently 8 loans with this program:
- Seven loans have been fully paid in FY 2015.

#### c. Business Expansion

A small business in Narrowsburg is proposing to expand its current antique and specialty products retail business. We are reviewing the business plan and application at this time.

#### d. Shovel Ready Sites

- See Activities mentioned above.
- The development of Shovel Ready sites and the subsequent attraction of investment to them are critical to the development of a growing middle class in Sullivan County. A critical mass of large scale projects, diverse mid level employers, and entry level options is needed to begin positively affecting our more urban centers.
- **e. Membership Education** look for announcements for 3<sup>rd</sup> Annual SEQRA conference as well as ongoing spontaneous, meetings and forums relative to various projects underway.

# SULLIVAN COUNTY VISITORS ASSOCIATION CED REPORT FEBRUARY 2016

IMPACT	Increase awareness and visitation	This year's guide is already mailed to over 500 individual requests and second shipment to travel centers as well as 5 travel shows including Lakeland FL snowbird show	Assist in a promotional video to bring business and visitors	Assist businesses with Statewide issues	Promotion and preparation for 2016 Challenge	Increase the agriculture options in Sullivan
TIMELINE/COMPLETION IMPACT	1/29-1/31, 2016	2016	1/27/2016	1/21.2016	1/20/2016	1/19/2016
STRENGTHS	All	All	Downtowns and outdoors	All	All	Agritourism
STRATEGY	Promote our outdoors	Continue to bulk ship and individual requests of 2016 travel guide	Produce a promotional video for the Town and Village of Liberty	Tourism issues affecting business	Plan for the upcoming Governor's Catskill Challenge	Go over ag plan and next steps
SPONSOR LOCAL/STATE NATIONAL/INTERNATIONAL	SCVA & partners	SCVA	Liberty Town	NYS partners	CATS and NYS	Partners of the Industry
PROJECT/MEETING	Fly Fishing Show Somerset, NJ	2016 Travel Guide	Film Shoot Liberty	Tourism Industry Coalition	Catskill Challenge	Ag Committee

Website Meeting	SCVA	Updates to scva.net	AII	2016	Update for visitor
Proud to be Sullivan	Partners	Plan for future promotion	All	1/15/2016	Improve the local impression that carries over to visitor
SC Chamber Retreat	SC Chamber	Planning	N/A	1/14/2016	Assist partner of Sullivan United
2016 Sullivan Catskills Travel Guide	SCVA & partners	Promote the Sullivan Catskills through an informative response piece	AII	January 6, 2016	Guide went to travel shows in January, information outlets and uploaded on- line.
Catskill Challenge	SCVA & CATS, DEC	Planning for Governor's Catskill Challenge in 2016	Event	2016	Increased promotion
ABA Marketplace	NYS	Promote the State and its motorcoach opportunities	Group travel	January 10-12, 2016	Increase group travel
NJ Outdoor Sports Show	SCVA & partners	ullivan	All	January 7-10, 2016	Increased visitation by outdoor enthusiasts
NY Times Travel Show	SCVA & partners	Promote the Sullivan Catskills to consumers attending the show	AII	January 8-10, 2016	Increased recognition of the Sullivan Catskills
Strategic Planning	SCVA & Board	Plan marketing for 2016 & next 5 years	All	2016	Increase revenue for businesses and sales tax
Trailkeeper.org	SCVA and partners	Update web and events	Outdoors	December 16, 2015	Provide additional add-on to the site to improve visitor use
Catskill Film Commission	SCVA and partners	Develop a film commission to provide the	All	December 16, 2015	Increased revenue through filming in Sullivan County

		necessary elements for enticing movie, TV and commercial development to Sulliyan County			
CATS Meeting	CATS	Planning 2016 Regional advertising	All	December 16, 2015	Increased promotion of the Catskill Region
NJCAA Meeting	SUNY Sullivan	Plan for upcoming tournament	Event	December 11, 2015	NJCAA brings 8 teams from across the country to compete in championship
Workforce RFP meeting	Workforce Development	Improve Workforce	NA	December 11, 2015	Enhance workforce and supply trained employees
CFA & URI	New York State	N/A	N/A	December 10, 2015	N/A
Craft Beer Grant Webinar	NYS Dept of Agriculture	Explain recent grant program for promoting craft beverages	Agri-tourism	December 9, 2015	Increase agricultural sales
SCVA Annual Meeting	SCVA and members	Recap	N/A	December 2, 2015	Network with members and tourism businesses
Catskill Park Coalition	Catskills	Marketing	Outdoors	November 23, 2015	Increased marketing
Callicoon Business Association	SCVA & Callicoon Business Association	Cooperatively market with Callicoon	Main Street and Events	November 23, 2015	Increase visitation
Customer Service Committee	SCVA, SC Chamber, BOCES, SUNY Sullivan	Coordinate customer service program	AII	2016	Increased customer satisfaction
Veria Z-living	Veria & SCVA	Plan for opening and marketing	Lodging	2016	Increased sales tax and room inventory

Course Tourism	NVS	Network and	ΙΨ	November 18, 2015	Increased tourism
Summit		develop strategies around State's			promotion and visitor spending
Narrowsburg Union	Narrowsburg Union & SCVA	tourism promotion Assist owners with marketing	N/A	November 13, 2015	Increased tourism asset and quality of life
Adelaar Development	Meet with additional attraction looking to build on site	Supply economic information to developer	N/A	November 13, 2015	Increase tourism inventory to create another attraction and visitor spending
Catskill Hospitality Focus Group	SUNY Sullivan and partners	Develop hospitality focus	All	November 12, 2015	Increased visitor experience
NYSTIA web site	NYSTIA	Promotion of NYS tourism	N/A	November 6, 2015	Increased promotion through a statewide web site
SC Partnership Retreat	SC Partnership	Strategize for future	N/A	November 6, 2015	Economic Impact
Edible Brooklyn	CATS	Promotion of our locally sourced produce to Brooklyn attendees	Agri tourism	November 5, 2015	Increase awareness of Sullivan Catskills
Nat Geotourism	National Geographic	Promote to Delaware River corridor and populate the new site	Outdoors	2015-2016	Increased promotion of the Delaware River corridor
2016 Travel Guide	SCVA and members	Production of the 2016 Travel Guide to be available for early travel show schedule	AII	2015	The travel guide is a call to action for visitors and residents.
Presentation to Liberty Library	SCVA	Public Relations	N/A	November 2, 2015	N/A
Sullivan County	SCVA & SUPLA	Assist in promoting	Arts & Culture	2016	Asset evaluation

Public Library Association		the many things that the county-wide libraries offer visitors and residents			and promotion to increase visitation to to libraries
Catskill Interpretive Center and Governor Cuomo	NYS	Assisted ESD with coordinating riders to ride with the Governor and attend a luncheon where the Governor announced a \$5 million promotion for the Catskills and a Catskill Challenge event in 2016	AII	2016	These funds and the Challenge will increase the promotion of the Catskill Region
NYSTIA Annual Meeting	NYSTIA	Statewide tourism industry annual meeting and awards. Roberta Byron-Lockwood was honored by you peers receiving the Excellence in Tourism Leadership	N/A	October 22, 2015	Recognition of the Sullivan County Catskills and its leadership
CATS & I Love NY	CATS	Strategic planning for Regional and State-wide promotion of the Catskill Region	AII	2015-2016	Increased marketing objectives to spur increased visitation and spending
Weekend of Chamber Music	WCM & SCVA	Brainstorm ideas for sponsors and	Arts & culture	October 19, 2015	Support of the arts and culture venues in SC and increase

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Melinda Meddaugh, Ag Coordinator	SCVA	Develop a marketing plan for the Ag grant promoting farm market and farmers	Agriculture	2016	Increase sales for agricultural partner and promote our rich Sullivan made
Livingston Manor Chamber	Livingston Manor Chamber	Presentation and discussion with the Chamber on marketing and promotion through	All	October 15, 2015	products Increase visitation to Livingston Manor
Hudson Valley Beer, Wine, Spirits and Cider Summit	Hudson Valley EDC	Attended to support local producers and get ideas	Agri-tourism	October 14, 2015	Increase ability to market and support our producers
Catskill Film Commission	SCVA, SC Planning and private partners	Create a film commission database and be a one stop for film makers	All	2015-2016	Increased revenue through film production
Sullivan County Trail Committee	Sullivan County, SCVA and trail partners	Create a comprehensive and connected trail system in Sullivan County	Outdoors	2015-2016	Promotion of the trail system for visitors and residents
USA Today Scenic Drives	USA Today	Solicited support State-wide and through social channels to vote the Rt 97 Scenic Byway the people Choice for scenic drive in the U.S.	All	September & October	Recognized as the best scenic drive in the Northeast and second in the USA. Great publicity.
Geotourism Executive Committee	National Geographic and River Partners	Develop the Nat Geo highlight on the Delaware River	Outdoor Adventure and History	2015-2016	Increase awareness and visitation along the

		Corridor			river corridor
SC Partnership Dinner	SC Partnership	Support for county economic development team and honor award recipients including Dr. Gerard Garlarneau, Roberta Byron-Lockwood and Cathy Paty	N/A	N/A	Continued working relationship with team to build economic development in Sullivan County
Small Business Administration	SCVA & SBA	Discuss opportunities for business investment in Sullivan County	All	N/A	Assist businesses with partnering with new investment
Leadership Sullivan	SC Foundation Leadership Program	Addressed the group on the importance of tourism in Sullivan County	N/A	N/A	Education of future leaders
TIC Advisory Meeting	Tourism Industry Council	NYS tourism strategies	All	Sept 30, 2015	Plan for State-wide promotion and recommendations
CVB Meeting	NYS CVB's	Discussion meeting planner strategies for increased business	Conference & Meetings	Sept 28 & 29, 2015	Increased conference and meetings revenues
WJFF Sunday Brunch	WJFF	N/A	N/A	Sept 27, 2015	Fund raiser
Beaverkill Studio Open House	Beaverkill Studio	New business	All	Sept 26, 2015	increased business opportunities
2016 Travel Guide	SCVA and partners	Collection of data and development of new guide	AII	2015	Produce a comprehensive guide for 2016
New Attraction	SC Partnership	Meet with developer on plan to build attraction and	Lodging	Sept. 18, 2015	Increased revenue

Stewart Airport Stewart by giving it the ability of partnering with colleges for Start Up NV Geo-Tourism National Geographic NVS Lottery I Love NV and lottery NVS Lottery I Love NV and lottery NVC Media Night I Love NV, Finn Partners, CATS, SCVA Heart-A-Thon NSUL/MVOS NIA  REAP Board REAP Meeting Digital sign at 1500 SCVA & partners Update of the digital Broadway Update of the digital		lodaina			
Night I Love NY, Finn Partners, CATS, SCVA CATS, SCVA CONCIERGES  NIGHT NSUL/WVOS  NA  REAP  REAP  Agriculture  Update of the digital billboard to promote upcoming Fall	ESD and Start Up NY	Increase business opportunities at Stewart by giving it the ability of partnering with colleges for Start Up NY	N/A	Set. 17, 2015	Work to include Sullivan County airport
Night I Love NY and lottery vacation regions at State Fair and scratch offs  Love NY, Finn Partners, Catskills local foods to media writer and concierges  NSUL/WVOS N/A  REAP Agriculture  at 1500 SCVA & partners billboard to promote upcoming Fall	National Geographic	Webinar on program	Natural Assets, Delaware River	2015-2016	Increase promotion and visitation
I Love NY, Finn Partners, CATS, SCVA Catskills local foods to media writer and concierges WSUL/WVOS N/A REAP REAP Agriculture SCVA & partners Update of the digital billboard to promote upcoming Fall	I Love NY and lottery	New promotion of vacation regions at State Fair and scratch offs	All	2015-2016	Promotion of the Sullivan Catskills through a lottery promotion packages.
WSUL/WVOS  N/A  REAP  SCVA & partners  billboard to promote upcoming Fall			All	Sept 9, 2015	Increase visibility of the CATS Region to food writers.
SCVA & partners Update of the digital billboard to promote upcoming Fall	WSULMVOS	N/A	N/A	Sept. 3, 2015	Quality of Life
SCVA & partners Update of the digital billboard to promote upcoming Fall	REAP	Agriculture	N/A	Sept. 2, 2015	N/A
season & events		Update of the digital billboard to promote upcoming Fall season & events	Fall & events	August 27, 2015	Increased visibility to millions of travelers in the NY Metro area promoting SC Catskills

Community and Economic Development Committee Center for Workforce Development Report February 4, 2016

#### Program Employment Data

Program	Covered Period	# of People Who Found Employment	# of Businesses	Examples of Businesses
Workforce Innovation and Opportunity Act (WIOA) Adult, Dislocated Worker & Youth	1/1/16 1/31/16	18 people	16 businesses	Carol Temporaries Inc. County of Sullivan County, New York Irwin Siegel Agency MB Food Processing - 2 Prime Rehab Services Verona Oil Wendgate Corp - 2

- ❖ NYS Departments of Labor, Education and Temporary Assistance issued the federally required Combined State Workforce Development Plan. This 4 year plan outlines the vision and goals for the State to create a unified workforce system that is regionally focused and where access to a variety of individual and business services is seamless.
- ❖ The Governor has made TANF a mandatory partner in the workforce system. However, how that partnership is defined will be mostly decided at the local level. This is to ensure no undue financial burdens on any agencies. Locally this partnership has existed for many years so the impact of the new requirements will be minimal.
- ❖ A Request for Proposal (RFP) was issued for the Labor Shed study. Three responses were received. Representatives from Workforce Development, the Partnership, Visitors Association, Cornell Cooperative Extension, Planning and the One Stop Center met on December 11 to review the responses. Decision was made to enter into a contract with Business Capacity Consulting in Rock Hill. A follow up meeting was held with the company representative, Workforce Development and the Partnership to review the scope of work. The County Legislature approved this choice by resolution on January 28. The contract is under development. Work is expected to begin February 1.
- ❖ Work continues with Local 17, the college and CWD on creating a local pre-apprenticeship program. The proposed 80 hour Construction Pre-Apprenticeship Program is targeted to young people age 16-24. The goal is to recruit 120 individuals a year into the program. This should result in Local 17 being able to transition about 60 individuals each year who have the basic apprenticeship courses completed. The Program outline is in draft form waiting for review and input from the Union. A draft MOU

between the college, Local 17 and workforce development is under review. A copy of the draft program outline that was developed by Dr. Stephen Mitchell is attached.

- ❖ The college received SUNY workforce funds for Hospitality training. A meeting was held November 12 at the college with faculty, workforce, economic development, and tourism partners and key management from Empire Resorts. Since that meeting the college faculty assigned has been working on developing an introductory course to the industry.
- ❖ We are planning a Job Fair for the end of February. As of 2/1 the date and time TBD. A *Thirty Second Employer Survey* was sent out through the Board, the Partnership, Visitors Association, and the Chamber. As of 2/1 there are 46 responses with 35 saying they will participate.

#### Meeting Highlights:

- 1/5 SC Partnership Board meeting
- 1/8 MHS Academy of Finance Board meeting
- 1/11 Recovery Center meeting
- 1/14 Statewide Workforce Directors meeting in Albany
- 1/15 Proud to be Sullivan committee meeting
- 1/20 MHS Academy of Finance Board meeting
- 2/2 SC Partnership Board meeting
- 2/3 REAP Board meeting

#### **Unemployment Rates**

Month	2015 Sullivan	2014 Sullivan	2015 Hudson	2015	2015
	County	County	Valley	New York State	United States
January	7.2	8.5	5.5	6.5	6.1
February	7.0	8.6	5.3	6.4	5.8
March	6.4	7.9	4.8	5.8	5.6
April	5.8	6.7	4.5	5.5	5.1
May	5.6	6.5	4.7	5.3	5.3
June	5.3	6.2	4.7	5.3	5.5
July	5.3	6.0	5.0	5.4	5.6
August	4.8	5.8	4.5	5.0	5.2
September	5.3	5.9	4.7	4.8	4.9
October	5.0	5.7	4.3	4.5	4.8
November	.5.2	6.1	4.2	4.7	4.8
December	5.2	6.3	4.0	4.7	4.8

### **Labor Market Profile**

#### **Resident Civilian Labor Force and Nonfarm Employment**

#### **SULLIVAN COUNTY**

December 2015, November 2015, December 2014

Category	Dec 2015	Nov 2015	Dec 2014	Net Month	% Month	Net Year	% Year
Resident Civilian Labor Force	32,800	32,900	31,900	-100	-0.3%	900	2.8%
Employed	31,100	31,200	29,900	-100	-0.3%	1,200	4.0%
Unemployed	1,700	1,700	2,000	0	0.0%	-300	-15.0%
Sullivan County Unemployment Rate	5.2%	5.1%	6.3%	0.1		-1.1	
NYS Unemployment Rate	4.7%	4.7%	5.6%	0.0		-0.9	
US Unemployment Rate	4.8%	4.8%	5.4%	0.0		-0.6	
Total Nonfarm	24,600	24,900	24,400	-300	-1.2%	200	0.8%
Total Private	18,700	19,000	18,500	-300	-1.6%	200	1.1%
Goods-Producing	2,400	2,400	2,400	0	0.0%	0	0.0%
Natural Resources, Mining and Construction	800	900	800	-100	- 11.1%	0	0.0%
Manufacturing	1,600	1,500	1,600	100	6.7%	0	0.0%
Service-Providing	22,200	22,500	22,000	-300	-1.3%	200	0.9%
Private Service-Providing	16,300	16,600	16,100	-300	-1.8%	200	1.2%
Trade, Transportation and Utilities	4,300	4,400	4,300	-100	-2.3%	0	0.0%
Information	200	200	200	0	0.0%	0	0.0%
Financial Activities	900	900	1,000	0	0.0%	-100	-10.0%
Professional and Business Services	1,500	1,500	1,400	0	0.0%	100	7.1%
Education and Health Services	5,800	5,800	5,800	0	0.0%	0	0.0%
Leisure and Hospitality	2,100	2,300	2,000	-200	-8.7%	100	5.0%
Other Services	1,500	1,500	1,400	0	0.0%	100	7.1%
Government	5,900	5,900	5,900	0	0.0%	0	0.0%

## COUNTIES RANKED BY UNEMPLOYMENT RATE DECEMBER 2015

RANK	COUNTY	RATE	RANK	COUNTY	RATE
1	Tompkins County	3.4	29	Madison County	5.1
2	Columbia County	3.5	33	Clinton County	5.2
3	Nassau County	3.7	33	Greene County	5.2
4	Albany County	3.8	33	Schoharie County	5.2
4	Rockland County	3.8	33	Seneca County	5.2
4	Saratoga County	3.8	33	Sullivan County	5.2
7	Putnam County	3.9	38	Tioga County	5.3
8	<b>Dutchess County</b>	4.0	39	Allegany County	5.4
8	Orange County	4.0	39	Chemung County	5.4
8	Westchester County	4.0	41	Broome County	5.5
11	Schenectady County	4.1	41	Delaware County	5.5
12	Rensselaer County	4.2	41	Wyoming County	5.5
12	Suffolk County	4.2	44	Cattaraugus County	5.7
14	New York County	4.3	44	Chautauqua County	5.7
14	Onondaga County	4.3	44	Cortland County	5.7
14	Ulster County	4.3	44	Herkimer County	5.7
17	Ontario County	4.4	48	Niagara County	5.8
17	Queens County	4.4	49	Fulton County	5.9
19	Monroe County	4.5	49	Orleans County	5.9
20	Erie County	4.7	49	Warren County	5.9
20	Yates County	4.7	52	St. Lawrence County	6.0
22	Genesee County	4.8	53	Franklin County	6.1
22	Livingston County	4.8	53	Montgomery County	6.1
22	Oneida County	4.8	53	Steuben County	6.1
25	Otsego County	4.9	56	Essex County	6.2
25	Washington County	4.9	57	Schuyler County	6.6
27	Richmond County	5.0	58	Lewis County	6.7
27	Wayne County	5.0	58	Oswego County	6.7
29	Cayuga County	5.1	60	Jefferson County	6.8
29	Chenango County	5.1	61	Bronx County	6.9
29	Kings County	5.1	62	Hamilton County	8.9

#### <u>ACTIVITY REPORT – FEBRUARY 2016</u> COUNTY OF SULLIVAN INDUSTRIAL DEVELOPMENT AGENCY

January 27, 2016

The IDA held its regular meeting on January 11<sup>th</sup>. At that meeting the Board approved: a resolution to approve the transfer of certain parcels from M&M Automotive to the IDA and to amend the project agreement. No abatement will be given to those parcels. It also approved a request from Rock Meadow Partners (Old Narrowsburg School) to extend their sales tax abatement period for another six month to continue renovations at the building.

The Agency continued work on getting prepared for the FY 2015 annual audit. All of the lease payment bills and a majority of the PILOT bills were mailed, as were annual employment number requests. Information regarding employment and sales tax exemptions were compiled including ST-340 annual reports to the State. Required ST-60 forms were also submitted to the State. Special District tax bills that were received by the Agency were also dispersed to the proper recipients.

The construction of the building shell of the Red Meat Facility in Liberty is substantially complete and building equipment has been purchased. Staff continues to monitor all grant requirements and track the project budget.

In February the Agency will continue with its administration of PILOT and Lease bills. PILOT payments will be systematically distributed to the appropriate taxing jurisdictions with 100% of these funds being dispersed. Work on the online State reporting system (PARIS) will continue, and the annual audit will take place.

Jennifer CS Brylinski Executive Director IDA