



SULLIVAN COUNTY GOVERNMENT CENTER
100 NORTH STREET
P.O. BOX 5012
MONTICELLO, NEW YORK 12701

**SULLIVAN COUNTY LEGISLATURE
Community and Economic Development Committee**

*April 7, 2016
11:30 A.M.*

Committee Members: Ira Steingart (Chair); Terri Ward (Vice Chair);
Joe Perrello; Catherine Owens; and Nadia Rajsz

AGENDA

PRESENTATION: None

DISCUSSION ITEMS: None

RESOLUTIONS: None

DIVISION/PROGRAM UPDATE:

- IDA - Jen Flad
- Partnership for Economic Development – Marc Baez
- Visitors Association - Roberta Byron-Lockwood
- Workforce Development – Laura Quigley
- Community & Economic Development – Freda Eisenberg

PUBLIC COMMENTS:

ACTIVITY REPORT – APRIL 2016
COUNTY OF SULLIVAN INDUSTRIAL DEVELOPMENT AGENCY

March 31, 2016

The IDA held its regular meeting on March 14th. At that meeting the Board approved the Agency's first quarter 2016 payment to the Partnership for Economic Development. The Board also reviewed and approved its mission statement and performance measurements, in accordance with the Public Authorities Law. Finally, the Board approved a loan to David Appel for expansion of the Krispy Apple in Rock Hill.

The Agency has now collected all PILOT payments from our projects and has distributed the funds to the taxing jurisdictions. Approximately \$4,454,000 were paid to the taxing jurisdictions this year.

In accordance with the Public Authorities Law, the Agency completed its 2015 reporting to the Public Authorities Reporting Information System (PARIS). PARIS reporting was also completed for the Sullivan County Funding Corp.

The 2015 audits for both the Agency and the Funding Corp. were completed during March and the audit reports are now available online.

We continue to administer three USDA Rural Business Development Grants, through which we are working to purchase equipment to be leased to two local distilleries and a local brewery. Once all of the equipment has been received and installed, the businesses will begin making lease payments to the Agency. Lease proceeds will be used to capitalize the Agency's Agribusiness Revolving Loan Fund.

We continue to administer approximately fifty PILOT projects and over twenty loans. We are currently working with several businesses seeking loans through our revolving loan funds.

Jen Flad and Julio Garaicoechea
IDA



Report to Legislature April 2016

A. General Operations

1) Activities

- As highlighted in the Business Edge Montreign is beginning to reach skyward. For those who inquired at the rate relative to other facilities being built elsewhere, much work was accomplished constructing the four story underground parking garage. Look to much physical progress accelerating over the construction season as the weather has allowed for catching up on critical foundation and infrastructure work.
- Veria Lifestyle Management is beginning to put up its walls moving steadily ahead with its Resort Hotel and Spa project along. Despite a setback, when work was temporarily held up for almost two weeks, the GC, Le Chase Construction has indicated they are right on schedule and moving ahead quickly.
- We mentioned small boutique hotels are beginning to evolve last month and now another familiar location, the Western in Callicoon will be looking to be open for the busy summer season ahead.
- Unemployment continues to fall year to year. Note January of 2015 to January of 2016. With the busy construction season ahead we anticipate this trend continuing.

Unemployment Rate

| Year | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Ann Avg |
|------|-------|------|------|------|------|------|------|------|------|------|------|------|---------|
| 2016 | 5.8% | | | | | | | | | | | | |
| 2015 | 7.2% | 7.0% | 6.4% | 5.9% | 5.6% | 5.3% | 5.3% | 4.8% | 5.3% | 5.0% | 5.1% | 5.2% | 5.6% |
| 2014 | 8.5% | 8.6% | 7.9% | 6.7% | 6.5% | 6.2% | 6.0% | 5.8% | 5.9% | 5.7% | 6.1% | 6.3% | 6.7% |
| 2013 | 10.3% | 9.9% | 9.1% | 8.4% | 8.0% | 7.9% | 7.5% | 7.0% | 7.6% | 7.5% | 7.6% | 7.7% | 8.2% |

- 2) Internal/External Marketing – the Sullivan United Team is in the process of formulating its mid-summer networking mixer. This year the focus will be on

attracting outside interest to show case the construction, the various hot spots in the county as well as areas of potential investment opportunity in order to maximize future investment.

- 3) **Meetings:** New York State Economic Development Council, Liberty Rotary, Sullivan County Chamber, Hudson Valley Economic development Corporation, Pattern for Progress, SCP Shovel Ready Site Committee.

B. Project Updates

a. **Corporate Attraction**

- Manufacturing project as reported last month is going very well. The company has met with SCIDA and is in the application process phase. Initial estimates from NYSEG relative to the cost to supply adequate power to the facility are substantial. However, they will be offset by an economic development grant by the NYSEG as well as additional assistance from ESD, which has been a commendable economic development partner in this process. There does remain a funding gap for the energy infrastructure work which we have all been working to close in order to close this project.
- The manufacturing firm is looking to relocate from New York City and ultimately construct a 40,000 sqft production facility is completing its due diligence at this time. The Principals of the firm are considering several sites and weighing variables such as, location, cost, time to secure approvals, as well as other factors.
- At a meeting scheduled by Planning we have met with the managing principal of a group interested in upgrading and reopening the Western Hotel in Callicoon. The group has applied to our IWW revolving loan fund and is seeking funding from various other sources in order to complete the project and be open for the summer season.

b. **Small Business/Entrepreneurial Development**

- We have received an application, business plan and supporting documentation for Fish & Bicycle a small business being developed in Narrowsburg. The application is under consideration at this time.
- We have been approached by the owners of Main Street Farm in Livingston Manor relative to the opening of a pizza garden near their current location. The proprietor will source local products similar to their existing business and

provide gourmet pizza, salads and specialty dishes. The business will operate seasonally.

- IWW funds available \$120,295 There are currently 7 loans within this program:
- SI funds available \$ 62,689 There are currently 4 loans with this program:
- Seven loans have been fully paid in FY 2015.

c. Business Expansion

A local long time producer of organic poultry products is seeking to expand their business and update equipment for efficiency purposes. We are working directly with Empire State Development to assist and help facilitate this project. We have met with the Hudson Valley Agribusiness Development Agency as well as ESD on March 17 to discuss next steps. The company is looking to modernize its facility which can include relocation and new construction totaling approximately \$20 million and the retention of over 300 jobs.

d. Shovel Ready Sites

- We have met with the Supervisor of the Town of Liberty and the Mayor of Liberty to begin the necessary steps needed to hopefully create a shovel ready site corridor along old route 17. The project will need to be completed in phases with phase I including local buy in, feasibility study and a development plan. On order to continue to focus on diversifying our economy the development of marketable sites needs to be a priority, particularly in Liberty where ratables and jobs are needed.

e. Membership Education – the 3rd Annual SEQRA conference will be held on April 27 from 5:30 to 9:00 at the Sullivan in Rock Hill.

SULLIVAN COUNTY VISITORS ASSOCIATION
CED REPORT
APRIL 2016

| PROJECT/MEETING | SPONSOR LOCAL/STATE NATIONAL/INTERNATIONAL | STRATEGY | STRENGTHS | TIMELINE/COMPLETION | IMPACT |
|-----------------------|--|--|--------------------------|---------------------|---|
| NAT GEO Project | National Geographics and Sullivan Catskill partners | Launching and promoting the Nat-geo site of the Upper Delaware | Outdoors | May 2016 | Increased exposure to visitors seeking the outdoors |
| Workforce Development | SUNY Sullivan, Workforce Development, Chamber, BOCES | Develop program for workforce training and hospitality | All | 2016 | Assist in the planning and development of workforce and to increase the visitor experience and while employing work staff |
| Catskill Challenge | NYS & CATS | Plan for this summer's Catskill Challenge | Outdoors and attractions | June 2016 | Extensive media exposure for the CATS and Sullivan Catskills to the traveling public |
| Trailkeeper.org | SCVA & partners | Redevelop the site with additional information and platforms | Outdoors | April 2016 | Increase the usage of the web site and trails |
| Marketing Committee | SCVA | Marketing Plan for 2016 & 2017 | All | 2016 | Increase the brand of the Sullivan Catskills and promotion of destination |

| | | | | | |
|---------------------------------------|--|---|-----------------------|---------------------|---|
| Pottery Trail Map | SCVA & Potters | Capture the niche market and promote our local potters | Attraction | 2016 | Increase the exposure of our local potters and help increase spending |
| Web Site Updates | SCVA | Update access by members and ease the accessibility for visitors | All | April 2016 | Increase the usage and database of the www.SCVA.net site |
| Path Through History New Developments | NYS, Mid-Hudson Region & Sullivan Catskills SCVA | Plan for 2016 Event May 1, 2016 Meeting with All Montreign, Adelaar, and Veria Zliving developers to begin promotion and working together | History | May 1, 2016 Ongoing | Promote our historical venues SCVA is working with these developers and others to assist with their promotion and how it works with existing business |
| Tourism Action Day | NYSTIC | Meetings with state lawmakers on the tourism industry importance to the economy | N/A | 3/1/16 | Meet to discuss issues that affect the tourism industry |
| NYS DMO Meeting | NYSDMO | Convention and Meeting Promotion | Meeting & Conventions | 2/29/16 | Promotion to the meeting planners |
| Monticello Business Association | Partners | Assist the Monticello Main Street with developing ideas to grow | Main Street | 2/25/16 | Develop main streets |
| Customer Service Meeting | SCVA, Chamber SUNY & BOCES | Hospitality Training Strategy | All | 2/25/16 | Planning for front line interaction with visitors |
| Catskill Film Commission | SCVA & partners | Continue with developing web site and promotion of film commission | Arts & Culture | 2/22/16 | Increased film production in SC will enhance revenue for SC |

| Sport & Golf Shows | SCVA & Partners | Promotion throughout the tri-state area at outdoor sport shows and golf shows | All | February 2016 | Increased visitation and spending |
|------------------------------------|-----------------|---|----------------|---------------|--|
| 2016 Travel Guide | SCVA | Continued distribution of travel guide to visitors | All | Ongoing | Increased spending by 2016 visitors |
| SCVA Board Retreat | SCVA Board | Strategic Planning for 2016 and beyond | All | 2/23/16 | Strategic Plan for promotion of Sullivan Catskills |
| Catskill Challenge Conference Call | NYS & SCVA | Continue to plan for the upcoming Governor's Catskill Challenge | All | 2/19/16 | Dates and venues being organize for late June |
| SC Professional Women address | SCVA | Spoke with the Professional Women group | N/A | 2/17/16 | Informed the group on tourism in Sullivan Catskills |
| Catskill Mountain Resort | SCVA | Meeting with the staff of the resort to help promote | Accommodations | 2/17/16 | Assist a new resort to develop marketing |
| Ag grant proposals | SCVA & CCE | Interview firms for grant | Agritourism | 2/16/16 | Promotion of farm markets |
| NYSTIA conference call | NYSTIA | Plan for industry promotion | All | 2/12/16 | Through the NYS network promotion |
| Social media meeting | SCVA | Continue strategy for social media | All | 2/11/16 | Promote economically through social media |
| Trailkeeper.org site review | Partners | Enhance usability on site | Outdoors | 2/10/16 | Increase the trails and usage of the site for visitors and residents |
| Cool & Connected Conference Call | USDA | Expanding existing broadband on Main Streets | Main Streets | 2/9/16 | Learn what Main Streets can do to attract more business |

| | | | | |
|--------------------------------------|----------------------------------|--|------------------------|---|
| Marketing Meeting | SCVA | All | 2/8/16 | Utilize a Public Relations company to promote Sullivan Catskills Historical sites |
| Paths Through History | Mid Hudson Region | Research and develop additional options for press relations | | |
| CATS Meeting | CATS | Plan for the upcoming History promotion | 2/5/16 | Promotion of SC Historical sites |
| Fly Rod Chronicles | SCVA & Roscoe Chamber | Develop 2016 regional marketing | All | Promotion of the Catskill Region and Sullivan County |
| SC Library Assoc. | SCVA | Filming and production of fishing show | Outdoors | Promote the fly fishing in Sullivan County and the area |
| CCE Ag Marketing Meeting | SCVA & CCE | Develop brochure for county-wide libraries and their programming | Culture | Provide residents and visitors information on the various programs the libraries offer |
| Fly Fishing Show Somerset, NJ | SCVA & partners | Promote farm market and locally grown | Agritourism | Assist farmers and producers with selling product |
| 2016 Travel Guide | SCVA | Promote our outdoors | All | Increase awareness and visitation |
| Film Shoot Liberty | Liberty Town | Continue to bulk ship and individual requests of 2016 travel guide | 2016 | This year's guide is already mailed to over 500 individual requests and second shipment to travel centers as well as 5 travel shows including Lakeland FL snowbird show |
| | | Produce a promotional video for the Town and Village of Liberty | Downtowns and outdoors | Assist in a promotional video to bring business and visitors |

| | | | | | |
|--------------------------------------|--------------------------|--|--------------|---------------------|---|
| Tourism Industry Coalition | NYS partners | Tourism issues affecting business | All | 1/21/2016 | Assist businesses with Statewide issues |
| Catskill Challenge | CATS and NYS | Plan for the upcoming Governor's Catskill Challenge | All | 1/20/2016 | Promotion and preparation for 2016 Challenge |
| Ag Committee | Partners of the Industry | Go over ag plan and next steps | Agritourism | 1/19/2016 | Increase the agriculture options in Sullivan |
| Website Meeting | SCVA | Updates to scva.net | All | 2016 | Update for visitor enjoyment and use |
| Proud to be Sullivan | Partners | Plan for future promotion | All | 1/15/2016 | Improve the local impression that carries over to visitor |
| SC Chamber Retreat | SC Chamber | Planning | N/A | 1/14/2016 | Assist partner of Sullivan United |
| 2016 Sullivan Catskills Travel Guide | SCVA & partners | Promote the Sullivan Catskills through an informative response piece | All | January 6, 2016 | Guide went to travel shows in January, information outlets and uploaded online. |
| Catskill Challenge | SCVA & CATS, DEC | Planning for Governor's Catskill Challenge in 2016 | Event | 2016 | Increased promotion |
| ABA Marketplace | NYS | Promote the State and its motorcoach opportunities | Group travel | January 10-12, 2016 | Increase group travel |
| NJ Outdoor Sports Show | SCVA & partners | Promote the Sullivan Catskills to consumers attending the outdoor show | All | January 7-10, 2016 | Increased visitation by outdoor enthusiasts |
| NY Times Travel Show | SCVA & partners | Promote the Sullivan Catskills to consumers | All | January 8-10, 2016 | Increased recognition of the Sullivan Catskills |

| | | | | |
|--------------------------|-------------------------|--|--------------|---|
| | | attending the show | | |
| Strategic Planning | SCVA & Board | Plan marketing for 2016 & next 5 years | All | 2016 |
| Trailkeeper.org | SCVA and partners | Update web and events | Outdoors | December 16, 2015 |
| Catskill Film Commission | SCVA and partners | Develop a film commission to provide the necessary elements for enticing movie, TV and commercial development to Sullivan County | All | December 16, 2015 |
| CATS Meeting | CATS | Planning 2016 Regional advertising | All | December 16, 2015 |
| NJCAA Meeting | SUNY Sullivan | Plan for upcoming tournament | Event | December 11, 2015 |
| Workforce RFP meeting | Workforce Development | Improve Workforce | N/A | December 11, 2015 |
| CFA & URI announcements | New York State | N/A | N/A | December 10, 2015 |
| Craft Beer Grant Webinar | NYS Dept of Agriculture | Explain recent grant program for promoting craft beverages | Agri-tourism | December 9, 2015 |
| SCVA Annual Meeting | SCVA and members | Recap | N/A | December 2, 2015 |
| Catskill Park | Catskills | Marketing | Outdoors | November 23, 2015 |
| | | | | |
| | | | | Increase revenue for businesses and sales tax |
| | | | | Provide additional add-on to the site to improve visitor use |
| | | | | Increased revenue through filming in Sullivan County |
| | | | | Increased promotion of the Catskill Region |
| | | | | NJCAA brings 8 teams from across the country to compete in championship |
| | | | | Enhance workforce and supply trained employees |
| | | | | N/A |
| | | | | Increase agricultural sales |
| | | | | Network with members and tourism businesses |
| | | | | Increased |

| | | | | | | |
|---|---|---|------------------------|-------------------|--|------------------|
| Coalition | | | | | | Marketing |
| Callicoon Business Association | SCVA & Callicoon Business Association | Cooperatively market with Callicoon | Main Street and Events | November 23, 2015 | Increased visitation | |
| Customer Service Committee | SCVA, SC Chamber, BOCES, SUNY Sullivan | Coordinate customer service program | All | 2016 | Increased customer satisfaction | |
| Veria Z-living | Veria & SCVA | Plan for opening and marketing | Lodging | 2016 | Increased sales tax and room inventory | |
| Governor's Tourism Summit | NYS | Network and develop strategies around State's tourism promotion | All | November 18, 2015 | Increased tourism promotion and visitor spending | |
| Narrowsburg Union | Narrowsburg Union & SCVA | Assist owners with marketing | N/A | November 13, 2015 | Increased tourism asset and quality of life | |
| Adelaar Development | Meet with additional attraction looking to build on site | Supply economic information to developer | N/A | November 13, 2015 | Increase tourism inventory to create another attraction and visitor spending | |
| Catskill Hospitality Focus Group | SUNY Sullivan and partners | Develop hospitality focus | All | November 12, 2015 | Increased visitor experience | |
| NYSTIA web site | NYSTIA | Promotion of NYS tourism | N/A | November 6, 2015 | Increased promotion through a statewide web site | |
| SC Partnership Retreat | SC Partnership | Strategize for future | N/A | November 6, 2015 | Economic Impact | |
| Edible Brooklyn | CATS | Promotion of our locally sourced produce to Brooklyn attendees | Agri tourism | November 5, 2015 | Increase awareness of Sullivan Catskills | |

| | | | | | |
|---|---------------------|---|----------------|------------------|--|
| Nat Geotourism | National Geographic | Promote to Delaware River corridor and populate the new site | Outdoors | 2015-2016 | Increased promotion of the Delaware River corridor |
| 2016 Travel Guide | SCVA and members | Production of the 2016 Travel Guide to be available for early travel show schedule | All | 2015 | The travel guide is a call to action for visitors and residents. |
| Presentation to Liberty Library | SCVA | Public Relations | N/A | November 2, 2015 | N/A |
| Sullivan County Public Library Association | SCVA & SUPLA | Assist in promoting the many things that the county-wide libraries offer visitors and residents | Arts & Culture | 2016 | Asset evaluation and promotion to increase visitation to libraries |
| Catskill Interpretive Center and Governor Cuomo | NYS | Assisted ESD with coordinating riders to ride with the Governor and attend a luncheon where the Governor announced a \$5 million promotion for the Catskills and a Catskill Challenge event in 2016 | All | 2016 | These funds and the Challenge will increase the promotion of the Catskill Region |
| NYSTIA Annual Meeting | NYSTIA | State-wide tourism industry annual meeting and awards. Roberta Byron-Lockwood was honored by you peers receiving the | N/A | October 22, 2015 | Recognition of the Sullivan County Catskills and its leadership |

| | | | | | |
|--|--|--|----------------|---------------------|---|
| | | Excellence in Tourism Leadership | All | 2015-2016 | |
| CATS & I Love NY | CATS | Strategic planning for Regional and State-wide promotion of the Catskill Region | | | Increased marketing objectives to spur increased visitation and spending |
| Weekend of Chamber Music | WCM & SCVA | Brainstorm ideas for sponsors and funding for WCM | Arts & culture | October 19, 2015 | Support of the arts and culture venues in SC and increase funding |
| Melinda Meddaugh, Ag Coordinator | SCVA | Develop a marketing plan for the Ag grant promoting farm market and farmers | Agriculture | 2016 | Increase sales for agricultural partner and promote our rich Sullivan made products |
| Livingston Manor Chamber | Livingston Manor Chamber | Presentation and discussion with the Chamber on marketing and promotion through SCVA | All | October 15, 2015 | Increase visitation to Livingston Manor |
| Hudson Valley Beer, Wine, Spirits and Cider Summit | Hudson Valley EDC | Attended to support local producers and get ideas | Agri-tourism | October 14, 2015 | Increase ability to market and support our producers |
| Catskill Film Commission | SCVA, SC Planning and private partners | Create a film commission database and be a one stop for film makers | All | 2015-2016 | Increased revenue through film production |
| Sullivan County Trail Committee | Sullivan County, SCVA and trail partners | Create a comprehensive and connected trail system in Sullivan County | Outdoors | 2015-2016 | Promotion of the trail system for visitors and residents |
| USA Today Scenic | USA Today | Solicited support | All | September & October | Recognized as the |

| | | | |
|---------------------------------------|--|---|---|
| Drives | | State-wide and through social channels to vote the Rt 97 Scenic Byway the people Choice for scenic drive in the U.S. | best scenic drive in the Northeast and second in the USA. Great publicity. |
| Geotourism Executive Committee | National Geographic and River Partners | Develop the Nat Geo highlight on the Delaware River Corridor | Outdoor Adventure and History 2015-2016 Increase awareness and visitation along the river corridor |
| SC Partnership Dinner | SC Partnership | Support for county economic development team and honor award recipients including Dr. Gerard Garneau, Roberta Byron-Lockwood and Cathy Paty | N/A Continued working relationship with team to build economic development in Sullivan County |
| Small Business Administration | SCVA & SBA | Discuss opportunities for business investment in Sullivan County | All N/A Assist businesses with partnering with new investment |
| Leadership Sullivan | SC Foundation Leadership Program | Addressed the group on the importance of tourism in Sullivan County | N/A Education of future leaders |
| TIC Advisory Meeting | Tourism Industry Council | NYS tourism strategies | All Sept 30, 2015 Plan for State-wide promotion and recommendations |
| CVB Meeting | NYS CVB's | Discussion meeting planner strategies for increased business | Conference & Meetings Sept 28 & 29, 2015 Increased conference and meetings revenues |

| | | | | | |
|-------------------------------------|---|---|--------------------------------|-----------------|---|
| WJFF Sunday Brunch | WJFF | N/A | N/A | Sept 27, 2015 | Fund raiser |
| Beaverkill Studio Open House | Beaverkill Studio | New business | All | Sept 26, 2015 | Increased business opportunities |
| 2016 Travel Guide | SCVA and partners | Collection of data and development of new guide | All | 2015 | Produce a comprehensive guide for 2016 |
| New Attraction | SC Partnership | Meet with developer on plan to build attraction and lodging | Lodging | Sept. 18, 2015 | Increased revenue |
| Start Up NY Stewart Airport | ESD and Start Up NY | Increase business opportunities at Stewart by giving it the ability of partnering with colleges for Start Up NY | N/A | Set. 17, 2015 | Work to include Sullivan County airport |
| Geo-Tourism Committees | National Geographic | Webinar on program | Natural Assets, Delaware River | 2015-2016 | Increase promotion and visitation |
| NYS Lottery | I Love NY and lottery | New promotion of vacation regions at State Fair and scratch offs | All | 2015-2016 | Promotion of the Sullivan Catskills through a lottery promotion packages. |
| NYC Media Night | I Love NY, Finn Partners, CATS, SCVA | Promote the Catskills local foods to media writer and concierges | All | Sept 9, 2015 | Increase visibility of the CATS Region to food writers. |
| Heart-A-Thon | WSUL/WVOS | N/A | N/A | Sept. 3, 2015 | Quality of Life |
| REAP Board Meeting | REAP | Agriculture | N/A | Sept. 2, 2015 | N/A |
| Digital sign at 1500 | SCVA & partners | Update of the digital Fall & events | | August 27, 2015 | Increased visibility |

| | | | |
|-----------------|---|--|---|
| Broadway | billboard to promote upcoming Fall season & events | | to millions of travelers in the NY Metro area promoting SC Catskills |
| | | | |

Community and Economic Development Committee

Center for Workforce Development Report

April 7, 2016

- ❖ The first meeting of the workforce steering committee and the consultant doing the Labor Shed study was held on March 23. The committee did a final review of the employee surveys and provided input into the proposed labor shed boundaries. Discussion was also way to publicize and share the survey to maximize the response rate. The surveys will be conducted in April.
- ❖ Met with the college and Local 17 on March 24 to finalize curriculum, timeframes and responsibilities for the pre-apprenticeship program. The goal is to launch the first group of students in the fall of 2016. Next steps are to finalize cost and marketing program.
- ❖ Met with the college and the SCVA to identify employers for participation in hospitality focus groups. The focus groups of employers would provide feedback to the college on their workforce needs and if the courses the college is developing as the Hospitality Institute will meet those needs. Group will be held end of April and early May.
- ❖ Member of the Leadership Summit steering committee. In response to the health challenges in the county, the Summit has as its theme this year *Creative Engagement for Healthier Communities*. The Leadership Summit was formerly known as the Non Profit Summit. While still focused on the nonprofit community the Summit evolved into a professionally structured event.
- ❖ Planning is underway for the different summer youth employment programs. This includes the WIOA and TANF funded youth program as well as the Sullivan Renaissance Internship program.
- ❖ Meeting Highlights:
 - 3/2 Regional Workforce Directors meeting
 - 3/15 FITT USA program meeting
 - 3/28 Workforce Development Institute meeting

Unemployment Rates

| Month | 2016 Sullivan County | 2015 Sullivan County | 2016 Hudson Valley | 2016 New York State | 2016 United States |
|-----------|----------------------|----------------------|--------------------|---------------------|--------------------|
| January | 5.8 | 7.2 | 4.5 | 5.4 | 5.3 |
| February | 5.7 | 6.9 | 4.4 | 5.4 | 5.2 |
| March | | | | | |
| April | | | | | |
| May | | | | | |
| June | | | | | |
| July | | | | | |
| August | | | | | |
| September | | | | | |
| October | | | | | |
| November | | | | | |
| December | | | | | |

Labor Market Profile

Resident Civilian Labor Force and Nonfarm Employment

SULLIVAN COUNTY

February 2016, January 2016, February 2015

| Category | Feb 2016 | Jan 2016 | Feb 2015 | Net Month | % Month | Net Year | % Year |
|---|---------------|---------------|---------------|--------------|--------------|-------------|---------------|
| Resident Civilian Labor Force | 32,900 | 33,100 | 32,600 | -200 | -0.6% | 300 | 0.9% |
| Employed | 31,100 | 31,200 | 30,300 | -100 | -0.3% | 800 | 2.6% |
| Unemployed | 1,900 | 1,900 | 2,200 | 0 | 0.0% | -300 | -13.6% |
| Sullivan County Unemployment Rate | 5.7% | 5.8% | 6.9% | -0.1 | | -1.2 | |
| NYS Unemployment Rate | 5.4% | 5.4% | 6.3% | 0.0 | | -0.9 | |
| US Unemployment Rate | 5.2% | 5.3% | 5.8% | -0.1 | | -0.6 | |
| | | | | | | | |
| Total Nonfarm | 24,000 | 24,000 | 24,000 | 0 | 0.0% | 0 | 0.0% |
| Total Private | 17,900 | 18,000 | 18,000 | -100 | -0.6% | -100 | -0.6% |
| Goods-Producing | 2,200 | 2,200 | 2,200 | 0 | 0.0% | 0 | 0.0% |
| Natural Resources, Mining and Construction | 700 | 700 | 700 | 0 | 0.0% | 0 | 0.0% |
| Manufacturing | 1,500 | 1,500 | 1,500 | 0 | 0.0% | 0 | 0.0% |
| Service-Providing | 21,800 | 21,800 | 21,900 | 0 | 0.0% | -100 | -0.5% |
| Private Service-Providing | 15,700 | 15,800 | 15,900 | -100 | -0.6% | -200 | -1.3% |
| Trade, Transportation and Utilities | 4,100 | 4,100 | 4,200 | 0 | 0.0% | -100 | -2.4% |
| Information | 200 | 200 | 100 | 0 | 0.0% | 100 | 100.0% |
| Financial Activities | 800 | 800 | 900 | 0 | 0.0% | -100 | -11.1% |
| Professional and Business Services | 1,500 | 1,500 | 1,400 | 0 | 0.0% | 100 | 7.1% |
| Education and Health Services | 5,900 | 6,000 | 6,000 | -100 | -1.7% | -100 | -1.7% |
| Leisure and Hospitality | 2,000 | 2,000 | 2,100 | 0 | 0.0% | -100 | -4.8% |
| Other Services | 1,200 | 1,200 | 1,200 | 0 | 0.0% | 0 | 0.0% |
| Government | 6,100 | 6,000 | 6,000 | 100 | 1.7% | 100 | 1.7% |

COUNTIES RANKED BY UNEMPLOYMENT RATE
FEBRUARY 2016

| RANK | COUNTY | RATE | RANK | COUNTY | RATE |
|------|--------------------|------|------|---------------------|------|
| 1 | Tompkins County | 3.7 | 31 | Chenango County | 5.8 |
| 2 | Nassau County | 4.1 | 31 | Livingston County | 5.8 |
| 2 | Putnam County | 4.1 | 34 | Broome County | 5.9 |
| 4 | Albany County | 4.2 | 34 | Madison County | 5.9 |
| 4 | Columbia County | 4.2 | 34 | Richmond County | 5.9 |
| 4 | Rockland County | 4.2 | 37 | Allegany County | 6.0 |
| 7 | Saratoga County | 4.3 | 37 | Kings County | 6.0 |
| 8 | Dutchess County | 4.4 | 39 | Chautauqua County | 6.1 |
| 8 | Orange County | 4.4 | 39 | Tioga County | 6.1 |
| 8 | Westchester County | 4.4 | 41 | Chemung County | 6.2 |
| 11 | Schenectady County | 4.6 | 42 | Franklin County | 6.3 |
| 12 | Rensselaer County | 4.7 | 43 | Cattaraugus County | 6.4 |
| 12 | Ulster County | 4.7 | 43 | Cortland County | 6.4 |
| 14 | Onondaga County | 4.8 | 43 | Essex County | 6.4 |
| 14 | Suffolk County | 4.8 | 43 | Schoharie County | 6.4 |
| 16 | Monroe County | 4.9 | 43 | Warren County | 6.4 |
| 17 | New York County | 5.1 | 48 | Delaware County | 6.5 |
| 17 | Ontario County | 5.1 | 48 | Niagara County | 6.5 |
| 17 | Yates County | 5.1 | 50 | Herkimer County | 6.6 |
| 20 | Erie County | 5.2 | 50 | Orleans County | 6.6 |
| 20 | Queens County | 5.2 | 52 | Fulton County | 6.7 |
| 22 | Oneida County | 5.4 | 52 | St. Lawrence County | 6.7 |
| 23 | Genesee County | 5.5 | 52 | Steuben County | 6.7 |
| 24 | Greene County | 5.6 | 55 | Montgomery County | 6.8 |
| 24 | Otsego County | 5.6 | 55 | Wyoming County | 6.8 |
| 24 | Seneca County | 5.6 | 57 | Schuyler County | 7.2 |
| 27 | Clinton County | 5.7 | 58 | Jefferson County | 7.3 |
| 27 | Sullivan County | 5.7 | 58 | Oswego County | 7.3 |
| 27 | Washington County | 5.7 | 60 | Lewis County | 8.0 |
| 27 | Wayne County | 5.7 | 61 | Bronx County | 8.1 |
| 31 | Cayuga County | 5.8 | 61 | Hamilton County | 8.1 |