



SULLIVAN COUNTY GOVERNMENT CENTER
100 NORTH STREET
P.O. BOX 5012
MONTICELLO, NEW YORK 12701

SULLIVAN COUNTY LEGISLATURE
Community and Economic Development Committee
May 5, 2016
11:30 A.M.

***Committee Members: Ira Steingart (Chair); Terri Ward (Vice Chair);
Joe Perrello; Catherine Owens; and Nadia Rajsz***

AGENDA

PRESENTATION: None

DISCUSSION ITEMS: None

RESOLUTIONS: None

DIVISION/PROGRAM UPDATE:

- Partnership for Economic Development – Marc Baez
- Visitors Association - Roberta Byron-Lockwood
- Workforce Development – Laura Quigley
- Community & Economic Development – Freda Eisenberg
- IDA - Jen Flad

PUBLIC COMMENTS:



Report to Legislature May 2016

A. General Operations

1) Activities

- Veria Lifestyle Management is beginning to put up its walls moving steadily ahead with its Resort Hotel and Spa project along. Despite a setback, when work was temporarily held up for almost two weeks, the GC, Le Chase Construction has indicated they are right on schedule and moving ahead quickly. ***Veria will be giving an update about its project progress at the Partnership Spring Membership Informational meeting to be held at the Dancing Cat Distillery May 3 at 5:00 PM.***
- We mentioned small boutique hotels are beginning to evolve last month. There are approximately 300 rooms associated with mid level national flags slated for our area. Those flags may be a Choice Hotels subsidiary, La Quinta, Wyndham subsidiary, Hampton Inn working with developers seeking to capitalize on the expected tourism draw in the coming years.
- Unemployment continues to fall year to year. Note March of 2015 to March of 2016. With the main facilities at both Montreign and Veria now under construction the activity level has ramped up and head we anticipate this trend continuing.

Unemployment Rate

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Ann Avg
2016	5.8%	5.7%	5.4%										
2015	7.2%	7.0%	6.4%	5.9%	5.6%	5.3%	5.3%	4.8%	5.3%	5.0%	5.1%	5.2%	5.6%
2014	8.5%	8.6%	7.9%	6.7%	6.5%	6.2%	6.0%	5.8%	5.9%	5.7%	6.1%	6.3%	6.7%
2013	10.3%	9.9%	9.1%	8.4%	8.0%	7.9%	7.5%	7.0%	7.6%	7.5%	7.6%	7.7%	8.2%

- 2) **Internal/External Marketing** – the Sullivan United Team is in the process of formulating its mid-summer networking mixer. This year the focus will be on attracting outside interest to show case the construction, the various hot spots in

the county as well as areas of potential investment opportunity in order to maximize future investment. Ongoing

- 3) **Meetings:** New York State Economic Development Council, Town/Village of Liberty, Granite, Sullivan County Chamber, Hudson Valley Economic development Corporation, Pattern for Progress, NYSEDC, HVEDC.

B. Project Updates

a. **Corporate Attraction**

- Manufacturing project as reported last month is going very well. The company has met with SCIDA and is in the application process phase. Initial estimates from NYSEG relative to the cost to supply adequate power to the facility are substantial. However, they will be offset by an economic development grant by the NYSEG as well as additional assistance from ESD, which has been a commendable economic development partner in this process. There does remain a funding gap for the energy infrastructure work which we have all been working to close in order to close this project. Update: But for a few statutory requirements I expect this project to close within the next 30 days. Special thanks to the SCIDA for working closely with the company to help offset unanticipated utility costs, The Town of Fallsburg for an efficient and predictable approval process and Empire State Development for working to provide financial assistance to secure this project in New York State.
- The manufacturing firm is looking to relocate from New York City and ultimately construct a 40,000 sqft production facility is completing its due diligence at this time. The Principals of the firm are considering several sites and weighing variables such as, location, cost, time to secure approvals, as well as other factors. Update: the project proponents are completing their financing due diligence and will be coming back to us late summer with a decision as this is their busiest time of the year.
- At a meeting scheduled by Planning we have met with the managing principal of a group interested in upgrading and reopening the Western Hotel in Callicoon. The group has applied to our IWW revolving loan fund and is seeking funding from various other sources in order to complete the project and be open for the summer season. Update: the SCP Loan committee is reviewing the project at this time.

b. Small Business/Entrepreneurial Development

- We have received an application, businesses plan and supporting documentation for Fish & Bicycle a small business being developed in Narrowsburg. Update: The application has been conditionally approved.
- We have been approached by the owners of Main Street Farm in Livingston Manor relative to the opening of a pizza garden near their current location. The proprietor will source local products similar to their existing business and provide gourmet pizza, salads and specialty dishes. The business will operate seasonally. There is an pending application with the County at this time.
- IWW funds available \$120,295 There are currently 7 loans within this program:
- SI funds available \$ 62,689 There are currently 4 loans with this program:
- Seven loans have been fully paid in FY 2015.

c. Business Expansion

A local long time producer of organic poultry products is seeking to expand their business and update equipment for efficiency purposes. We are working directly with Empire State Development to assist and help facilitate this project. We have met with the Hudson Valley Agribusiness Development Agency as well as ESD on March 17 to discuss next steps. The company is looking to modernize its facility which can include relocation and new construction totaling approximately \$20 million and the retention of over 300 jobs. Ongoing.

d. Shovel Ready Sites

- We continue to meet with the Supervisor of the Town of Liberty and the Mayor of Liberty to move the creation of a shovel ready site corridor along old route 17 forward. The project will need to be completed in phases with phase I including local buy in, feasibility study and a development plan. While there has been new funding made available via the Environmental Facilities Corporation the municipalities have earmarked efforts to pursue the relief of critical infrastructure projects. One involving a water source will be an important source for water along the proposed corridor. The focus will be funding for a feasibility study and development plan at this time.

- e. Membership Education** – the 3rd Annual SEQRA conference will be held on May 10 from 5:00 to 9:30 at the Sullivan in Rock Hill.

**SULLIVAN COUNTY VISITORS ASSOCIATION
CED REPORT
MAY 2016**

PROJECT/MEETING	SPONSOR LOCAL/STATE NATIONAL/INTERNATIONAL	STRATEGY	STRENGTHS	TIMELINE/COMPLETION	IMPACT
Escapemaker & Agritourism	SCVA & Escape Maker	A strategic marketing effort that has exposed our agri-businesses to the NY Metro area. SCVA and its members are also hosting a pod cast show of our wineries and distilleries	Agriculture	May 11, 2016	Promotion of our locally grown products
SCVA Literature Exchange	SCVA	Preparation for the upcoming season by stocking and networking member businesses	All	May 11, 2016	Roscoe Beer Company is host
Premier of the Nat Geo Scenic Wild Delaware River	National Geographics	Promotion of the Delaware River and its assets	All	May 5, 2016	Increased promotion of our natural resources and the communities and businesses
SCVA Strategic Plan	SCVA Board	Board is working on a plan for the next three years as developments increase	N/A	2016	The plan will strategically place the Sullivan Catskills as the premier destination in the Catskills and NYS

SCVA Web Site	SCVA & adc Studio	Redesign the web site to a more attractive portal for information to complement the simple view data base	All	May 2016	Completion of the web site format will further advance promotion and marketing to excel with social media
Library Brochure	SC Library Association & SCVA	Promote the County libraries as a source of information and activities for locals and visitors	Quality of Life	2016	Brochures are in the process of being printed and distributed within the County
Trail Meeting	SC Government, Planning, SCVA and local trail keepers	Promote the extensive trail system in the County and work to advertise and connect the trails	Outdoors	2016	A new Trailkeeper.org site with mobile capacity and user friendly site. New rack cards have been printed
Hospitality Training Meeting	SCVA, SC Chamber, BOCES	Develop the hospitality program and work booklet	N/A	2016	Assist the local businesses with customer service training front line staff
CATS Meeting	CATS	Align marketing objectives for the Catskill Region to further promote the Region and Sullivan Catskills	All	2016	Increase exposure of the Catskill Region as a vacation destination
Heritage Fair, Poughkeepsie	Path Through History	Promotion of the historical venue in the Sullivan Catskills	History & Museums	May 1, 2016	Increase awareness and visitation to our historical sites
I Love NY Updates	I Love NY	Conference Call to update TPA & DMO on the programs I Love NY is doing for 2016	All	2016	Assist the Sullivan Catskills with advantage marketing with I Love NY

NAT GEO Project	National Geographics and Sullivan Catskill partners	Launching and promoting the Nat-geo site of the Upper Delaware	Outdoors	May 2016	Increased exposure to visitors seeking the outdoors
Workforce Development	SUNY Sullivan, Workforce Development, Chamber, BOCES	Develop program for workforce training and hospitality	All	2016	Assist in the planning and development of workforce and to increase the visitor experience and while employing work staff
Catskill Challenge	NYS & CATS	Plan for this summer's Catskill Challenge	Outdoors and attractions	June 2016	Extensive media exposure for the CATS and Sullivan Catskills to the traveling public
Trailkeeper.org	SCVA & partners	Redevelop the site with additional information and platforms	Outdoors	April 2016	Increase the usage of the web site and trails
Marketing Committee	SCVA	Marketing Plan for 2016 & 2017	All	2016	Increase the brand of the Sullivan Catskills and promotion of destination
Pottery Trail Map	SCVA & Potters	Capture the niche market and promote our local potters	Attraction	2016	Increase the exposure of our local potters and help increase spending
Web Site Updates	SCVA	Update access by members and ease the accessibility for visitors	All	April 2016	Increase the usage and database of the www.scva.net site

Path Through History	NYS, Mid-Hudson Region & Sullivan Catskills	Plan for 2016 Event May 1, 2016	History	May 1, 2016	Promote our historical venues
New Developments	SCVA	Meeting with Montreign, Adelaar, and Veria Zliving developers to begin promotion and working together	All	Ongoing	SCVA is working with these developers and others to assist with their promotion and how it works with existing business
Tourism Action Day	NYSTIC	Meetings with state lawmakers on the tourism industry importance to the economy	N/A	3/1/16	Meet to discuss issues that affect the tourism industry
NYS DMO Meeting	NYSDMO	Convention and Meeting Promotion	Meeting & Conventions	2/29/16	Promotion to the meeting planners
Monticello Business Association	Partners	Assist the Monticello Main Street with developing ideas to grow	Main Street	2/25/16	Develop main streets
Customer Service Meeting	SCVA, Chamber SUNY & BOCES	Hospitality Training Strategy	All	2/25/16	Planning for front line interaction with visitors
Catskill Film Commission	SCVA & partners	Continue with developing web site and promotion of film commission	Arts & Culture	2/22/16	Increased film production in SC will enhance revenue for SC
Sport & Golf Shows	SCVA & Partners	Promotion throughout the tri-state area at outdoor sport shows and golf shows	All	February 2016	Increased visitation and spending
2016 Travel Guide	SCVA	Continued distribution of travel guide to visitors	All	Ongoing	Increased spending by 2016 visitors

SCVA Board Retreat	SCVA Board	Strategic Planning for 2016 and beyond	All	2/23/16	Strategic Plan for promotion of Sullivan Catskills
Catskill Challenge Conference Call	NYS & SCVA	Continue to plan for the upcoming Governor's Catskill Challenge	All	2/19/16	Dates and venues being organize for late June
SC Professional Women address	SCVA	Spoke with the Professional Women group	N/A	2/17/16	Informed the group on tourism in Sullivan Catskills
Catskill Mountain Resort	SCVA	Meeting with the staff of the resort to help promote	Accommodations	2/17/16	Assist a new resort to develop marketing
Ag grant proposals	SCVA & CCE	Interview firms for grant	Agritourism	2/16/16	Promotion of farm markets
NYSTIA conference call	NYSTIA	Plan for industry promotion	All	2/12/16	Through the NYS network promotion
Social media meeting	SCVA	Continue strategy for social media	All	2/11/16	Promote economically through social media
Trailkeeper.org site review	Partners	Enhance usability on site	Outdoors	2/10/16	Increase the trails and usage of the site for visitors and residents
Cool & Connected Conference Call	USDA	Expanding existing broadband on Main Streets	Main Streets	2/9/16	Learn what Main Streets can do to attract more business
Marketing Meeting	SCVA	Research and develop additional options for press relations	All	2/8/16	Utilize a Public Relations company to promote Sullivan Catskills
Paths Through History	Mid Hudson Region	Plan for the upcoming History promotion	History & culture	2/5/16	Promotion of SC Historical sites

CATS Meeting	CATS	Develop 2016 regional marketing	All	2/2/16	Promotion of the Catskill Region and Sullivan County
Fly Rod Chronicles	SCVA & Roscoe Chamber	Filming and production of fishing show	Outdoors	2/2/16 – summer	Promote the fly fishing in Sullivan County and the area
SC Library Assoc.	SCVA	Develop brochure for county-wide libraries and their programming	Culture	2/2/16	Provide residents and visitors information on the various programs the libraries offer
CCE Ag Marketing Meeting	SCVA & CCE	Promote farm market and locally grown	Agritourism	2/1/16	Assist farmers and producers with selling product
Fly Fishing Show Somerset, NJ	SCVA & partners	Promote our outdoors	All	1/29-1/31, 2016	Increase awareness and visitation
2016 Travel Guide	SCVA	Continue to bulk ship and individual requests of 2016 travel guide	All	2016	This year's guide is already mailed to over 500 individual requests and second shipment to travel centers as well as 5 travel shows including Lakeland FL snowbird show
Film Shoot Liberty	Liberty Town	Produce a promotional video for the Town and Village of Liberty	Downtowns and outdoors	1/27/2016	Assist in a promotional video to bring business and visitors
Tourism Industry Coalition	NYS partners	Tourism issues affecting business	All	1/21.2016	Assist businesses with Statewide issues
Catskill Challenge	CATS and NYS	Plan for the upcoming Governor's Catskill Challenge	All	1/20/2016	Promotion and preparation for 2016 Challenge

Ag Committee	Partners of the Industry	Go over ag plan and next steps	Agritourism	1/19/2016	Increase the agriculture options in Sullivan
Website Meeting	SCVA	Updates to scva.net	All	2016	Update for visitor enjoyment and use
Proud to be Sullivan	Partners	Plan for future promotion	All	1/15/2016	Improve the local impression that carries over to visitor
SC Chamber Retreat	SC Chamber	Planning	N/A	1/14/2016	Assist partner of Sullivan United
2016 Sullivan Catskills Travel Guide	SCVA & partners	Promote the Sullivan Catskills through an informative response piece	All	January 6, 2016	Guide went to travel shows in January, information outlets and uploaded on-line.
Catskill Challenge	SCVA & CATS, DEC	Planning for Governor's Catskill Challenge in 2016	Event	2016	Increased promotion
ABA Marketplace	NYS	Promote the State and its motorcoach opportunities	Group travel	January 10-12, 2016	Increase group travel
NJ Outdoor Sports Show	SCVA & partners	Promote the Sullivan Catskills to consumers attending the outdoor show	All	January 7-10, 2016	Increased visitation by outdoor enthusiasts
NY Times Travel Show	SCVA & partners	Promote the Sullivan Catskills to consumers attending the show	All	January 8-10, 2016	Increased recognition of the Sullivan Catskills
Strategic Planning	SCVA & Board	Plan marketing for 2016 & next 5 years	All	2016	Increase revenue for businesses and sales tax
Trailkeeper.org	SCVA and partners	Update web and events	Outdoors	December 16, 2015	Provide additional add-on to the site to improve visitor

Catskill Film Commission	SCVA and partners	Develop a film commission to provide the necessary elements for enticing movie, TV and commercial development to Sullivan County	All	December 16, 2015	Increased revenue through filming in Sullivan County
CATS Meeting	CATS	Planning 2016 Regional advertising	All	December 16, 2015	Increased promotion of the Catskill Region
NJCAA Meeting	SUNY Sullivan	Plan for upcoming tournament	Event	December 11, 2015	NJCAA brings 8 teams from across the country to compete in championship
Workforce RFP meeting	Workforce Development	Improve Workforce	N/A	December 11, 2015	Enhance workforce and supply trained employees
CFA & URI announcements	New York State	N/A	N/A	December 10, 2015	N/A
Craft Beer Grant Webinar	NYS Dept of Agriculture	Explain recent grant program for promoting craft beverages	Agri-tourism	December 9, 2015	Increase agricultural sales
SCVA Annual Meeting	SCVA and members	Recap	N/A	December 2, 2015	Network with members and tourism businesses
Catskill Park Coalition	Catskills	Marketing	Outdoors	November 23, 2015	Increased marketing
Callicoon Business Association	SCVA & Callicoon Business Association	Cooperatively market with Callicoon	Main Street and Events	November 23, 2015	Increase visitation
Customer Service Committee	SCVA, SC Chamber, BOCES, SUNY Sullivan	Coordinate customer service program	All	2016	Increased customer satisfaction

Veria Z-living	Veria & SCVA		Plan for opening and marketing	Lodging	2016	Increased sales tax and room inventory
Governor's Tourism Summit	NYS		Network and develop strategies around State's tourism promotion	All	November 18, 2015	Increased tourism promotion and visitor spending
Narrowsburg Union	Narrowsburg Union & SCVA		Assist owners with marketing	N/A	November 13, 2015	Increased tourism asset and quality of life
Adelaar Development	Meet with additional attraction looking to build on site		Supply economic information to developer	N/A	November 13, 2015	Increase tourism inventory to create another attraction and visitor spending
Catskill Hospitality Focus Group	SUNY Sullivan and partners		Develop hospitality focus	All	November 12, 2015	Increased visitor experience
NYSTIA web site	NYSTIA		Promotion of NYS tourism	N/A	November 6, 2015	Increased promotion through a statewide web site
SC Partnership Retreat	SC Partnership		Strategize for future	N/A	November 6, 2015	Economic Impact
Edible Brooklyn	CATS		Promotion of our locally sourced produce to Brooklyn attendees	Agri tourism	November 5, 2015	Increase awareness of Sullivan Catskills
Nat Geotourism	National Geographic		Promote to Delaware River corridor and populate the new site	Outdoors	2015-2016	Increased promotion of the Delaware River corridor
2016 Travel Guide	SCVA and members		Production of the 2016 Travel Guide to be available for early travel show schedule	All	2015	The travel guide is a call to action for visitors and residents.

Presentation to Liberty Library	SCVA	Public Relations	N/A	November 2, 2015	N/A
Sullivan County Public Library Association	SCVA & SUPLA	Assist in promoting the many things that the county-wide libraries offer visitors and residents	Arts & Culture	2016	Asset evaluation and promotion to increase visitation to libraries
Catskill Interpretive Center and Governor Cuomo	NYS	Assisted ESD with coordinating riders to ride with the Governor and attend a luncheon where the Governor announced a \$5 million promotion for the Catskills and a Catskill Challenge event in 2016	All	2016	These funds and the Challenge will increase the promotion of the Catskill Region
NYSTIA Annual Meeting	NYSTIA	State -wide tourism industry annual meeting and awards. Roberta Byron-Lockwood was honored by you peers receiving the Excellence in Tourism Leadership	N/A	October 22, 2015	Recognition of the Sullivan County Catskills and its leadership
CATS & I Love NY	CATS	Strategic planning for Regional and State-wide promotion of the Catskill Region	All	2015-2016	Increased marketing objectives to spur increased visitation and spending

Weekend of Chamber Music	WCM & SCVA	Brainstorm ideas for sponsors and funding for WCM	Arts & culture	October 19, 2015	Support of the arts and culture venues in SC and increase funding
Melinda Meddaugh, Ag Coordinator	SCVA	Develop a marketing plan for the Ag grant promoting farm market and farmers	Agriculture	2016	Increase sales for agricultural partner and promote our rich Sullivan made products
Livingston Manor Chamber	Livingston Manor Chamber	Presentation and discussion with the Chamber on marketing and promotion through SCVA	All	October 15, 2015	Increase visitation to Livingston Manor
Hudson Valley Beer, Wine, Spirits and Cider Summit	Hudson Valley EDC	Attended to support local producers and get ideas	Agri-tourism	October 14, 2015	Increase ability to market and support our producers
Catskill Film Commission	SCVA, SC Planning and private partners	Create a film commission database and be a one stop for film makers	All	2015-2016	Increased revenue through film production
Sullivan County Trail Committee	Sullivan County, SCVA and trail partners	Create a comprehensive and connected trail system in Sullivan County	Outdoors	2015-2016	Promotion of the trail system for visitors and residents
USA Today Scenic Drives	USA Today	Solicited support State-wide and through social channels to vote the Rt 97 Scenic Byway the people Choice for scenic drive in the U.S.	All	September & October	Recognized as the best scenic drive in the Northeast and second in the USA. Great publicity.

Geotourism Executive Committee	National Geographic and River Partners	Develop the Nat Geo highlight on the Delaware River Corridor	Outdoor Adventure and History	2015-2016	Increase awareness and visitation along the river corridor
SC Partnership Dinner	SC Partnership	Support for county economic development team and honor award recipients including Dr. Gerard Garlneau, Roberta Byron-Lockwood and Cathy Paty	N/A	N/A	Continued working relationship with team to build economic development in Sullivan County
Small Business Administration	SCVA & SBA	Discuss opportunities for business investment in Sullivan County	All	N/A	Assist businesses with partnering with new investment
Leadership Sullivan	SC Foundation Leadership Program	Addressed the group on the importance of tourism in Sullivan County	N/A	N/A	Education of future leaders
TIC Advisory Meeting	Tourism Industry Council	NYS tourism strategies	All	Sept 30, 2015	Plan for State-wide promotion and recommendations
CVB Meeting	NYS CVB's	Discussion meeting planner strategies for increased business	Conference & Meetings	Sept 28 & 29, 2015	Increased conference and meetings revenues
WJFF Sunday Brunch	WJFF	N/A	N/A	Sept 27, 2015	Fund raiser
Beaverkill Studio Open House	Beaverkill Studio	New business	All	Sept 26, 2015	Increased business opportunities
2016 Travel Guide	SCVA and partners	Collection of data and development of new guide	All	2015	Produce a comprehensive guide for 2016

New Attraction	SC Partnership	Meet with developer on plan to build attraction and lodging	Lodging	Sept. 18, 2015	Increased revenue
Start Up NY Stewart Airport	ESD and Start Up NY	Increase business opportunities at Stewart by giving it the ability of partnering with colleges for Start Up NY	N/A	Set. 17, 2015	Work to include Sullivan County airport
Geo-Tourism Committees	National Geographic	Webinar on program	Natural Assets, Delaware River	2015-2016	Increase promotion and visitation
NYS Lottery	I Love NY and lottery	New promotion of vacation regions at State Fair and scratch offs	All	2015-2016	Promotion of the Sullivan Catskills through a lottery promotion packages.
NYC Media Night	I Love NY, Finn Partners, CATS, SCVA	Promote the Catskills local foods to media writer and concierges	All	Sept 9, 2015	Increase visibility of the CATS Region to food writers.
Heart-A-Thon	WSUL/WVOS	N/A	N/A	Sept. 3, 2015	Quality of Life
REAP Board Meeting	REAP	Agriculture	N/A	Sept. 2, 2015	N/A
Digital sign at 1500 Broadway	SCVA & partners	Update of the digital billboard to promote upcoming Fall season & events	Fall & events	August 27, 2015	Increased visibility to millions of travelers in the NY Metro area promoting SC Catskills

Program Employment Data

Program	Covered Period	# of People Who Found Employment	# of Businesses	Examples of Businesses
Workforce Innovation and Opportunity Act (WIOA) Adult, Dislocated Worker & Youth	2/25/16 – 4/27/16	197 people	110 businesses	Any-time Home Care Beaverkill Trout Hatchery Boreal Water Callanan Industries inc CRMC Cooper Arias LLP County of Sullivan County Dunkin Donuts E&T Security Fallsburg Construction Corp Harry O's Cleaning Ideal Snacks Ketcham Fencing Liberty Contracting Corp Pestech Rolling V Roscoe Nursing Home Schmidt's Wholesale Stagedoor Manor Verona Oil Villa Roma Wendgate Corp Wurtsboro G Mart

- ❖ The partnership of CWD, SCCC and Local 17 has finalized a pre-apprenticeship program that will launch this fall. The initial class is focused on young people ages 18 – 24. The training will take 4 – 6 weeks depending on the finalized schedule. Enrolled youth will receive case management, supportive services, job placement and follow up services. This initial class will be funded through Workforce Innovations and Opportunities Act (WIOA) Youth program.
- ❖ There is a shortage of child care slots, notably infant slots. Approached Nana's House about expansion, something they too were looking at doing. The goal would be a center in Monticello for infants. Right now looking at possible locations.

- ❖ Member of the Leadership Summit steering committee. In response to the health challenges in the county, the Summit has as its theme this year *Creative Engagement for Healthier Communities*. The Leadership Summit was formerly known as the Non Profit Summit. While still focused on the nonprofit community the Summit evolved into a professionally structured event.
- ❖ Through a partnership with the Gerry Foundation we administer the Sullivan Renaissance Youth Internship Program. The program runs from May and will run through August. Eighteen youth will work 225 hours each and earn between \$10.50 – 11.50 per hour working with community Renaissance projects.
- ❖ Planning is underway for the Summer Youth Employment programs. The program will provide six weeks (July 11 – August 19) of paid community based work experience to roughly 60 youth between the ages of 14 – 24. Youth work 26 hours per week and earn the minimum wage of \$9.00 per hour.
- ❖ Meeting Highlights:
 - 4/7 Statewide Workforce Directors meeting
 - 4/13 SC Child Care Council Board meeting
 - 4/25 Sullivan Renaissance meeting with Ithaca Mayor Svante Myrick
 - 4/28 Guest Speaker DV Job Corps graduation

Unemployment Rates

Month	2016 Sullivan County	2015 Sullivan County	2016 Hudson Valley	2016 New York State	2016 United States
January	5.8	7.2	4.5	5.4	5.3
February	5.7	6.9	4.4	5.4	5.2
March	5.4	6.4	4.2	5.2	5.1
April					
May					
June					
July					
August					
September					
October					
November					
December					

Labor Market Profile

Resident Civilian Labor Force and Nonfarm Employment

SULLIVAN COUNTY

March 2016, February 2016, March 2015

Category	Mar 2016	Feb 2016	Mar 2015	Net Month	% Month	Net Year	% Year
Resident Civilian Labor Force	32,900	32,900	32,700	0	0.0%	200	0.6%
Employed	31,200	31,100	30,500	100	0.3%	700	2.3%
Unemployed	1,800	1,900	2,100	-100	-5.3%	-300	-14.3%
Sullivan County Unemployment Rate	5.4%	5.7%	6.4%	-0.3		-1.0	
NYS Unemployment Rate	5.2%	5.4%	5.7%	-0.2		-0.5	
US Unemployment Rate	5.1%	5.2%	5.6%	-0.1		-0.5	
Total Nonfarm							
Total Nonfarm	24,100	24,000	24,200	100	0.4%	-100	-0.4%
Total Private							
Total Private	18,000	17,900	18,100	100	0.6%	-100	-0.6%
Goods-Producing							
Goods-Producing	2,200	2,200	2,200	0	0.0%	0	0.0%
Natural Resources, Mining and Construction							
Natural Resources, Mining and Construction	700	700	700	0	0.0%	0	0.0%
Manufacturing							
Manufacturing	1,500	1,500	1,500	0	0.0%	0	0.0%
Service-Providing							
Service-Providing	21,900	21,800	22,100	100	0.5%	-200	-0.9%
Private Service-Providing							
Private Service-Providing	15,800	15,700	16,000	100	0.6%	-200	-1.3%
Trade, Transportation and Utilities							
Trade, Transportation and Utilities	4,200	4,100	4,200	100	2.4%	0	0.0%
Information							
Information	200	200	100	0	0.0%	100	100.0%
Financial Activities							
Financial Activities	800	800	900	0	0.0%	-100	-11.1%
Professional and Business Services							
Professional and Business Services	1,500	1,500	1,400	0	0.0%	100	7.1%
Education and Health Services							
Education and Health Services	5,900	5,900	6,100	0	0.0%	-200	-3.3%
Leisure and Hospitality							
Leisure and Hospitality	1,900	2,000	2,000	-100	-5.0%	-100	-5.0%
Other Services							
Other Services	1,300	1,200	1,300	100	8.3%	0	0.0%
Government							
Government	6,100	6,100	6,100	0	0.0%	0	0.0%

COUNTIES RANKED BY UNEMPLOYMENT RATE

MARCH 2016

RANK	COUNTY	RATE	RANK	COUNTY	RATE
1	Tompkins County	3.5	32	Broome County	5.7
2	Nassau County	3.9	32	Cayuga County	5.7
2	Putnam County	3.9	32	Chenango County	5.7
4	Rockland County	4.0	32	Richmond County	5.7
5	Albany County	4.1	36	Allegany County	5.8
5	Columbia County	4.1	36	Madison County	5.8
5	Dutchess County	4.1	38	Chautauqua County	5.9
5	Saratoga County	4.1	38	Kings County	5.9
9	Orange County	4.2	38	Tioga County	5.9
9	Westchester County	4.2	41	Chemung County	6.0
11	Schenectady County	4.4	41	Delaware County	6.0
12	Suffolk County	4.5	43	Cortland County	6.1
12	Ulster County	4.5	43	Schoharie County	6.1
14	Onondaga County	4.6	45	Cattaraugus County	6.2
14	Rensselaer County	4.6	46	Franklin County	6.3
16	Monroe County	4.8	46	Herkimer County	6.3
17	Ontario County	4.9	48	Essex County	6.4
17	Yates County	4.9	48	Fulton County	6.4
19	New York County	5.0	48	Niagara County	6.4
19	Queens County	5.0	48	Orleans County	6.4
21	Erie County	5.1	48	Warren County	6.4
21	Otsego County	5.1	48	Wyoming County	6.4
23	Oneida County	5.2	54	Steuben County	6.5
24	Genesee County	5.3	55	Montgomery County	6.7
24	Seneca County	5.3	55	St. Lawrence County	6.7
26	Sullivan County	5.4	57	Oswego County	6.9
27	Greene County	5.5	58	Schuyler County	7.0
27	Livingston County	5.5	59	Jefferson County	7.3
27	Wayne County	5.5	60	Bronx County	7.9
30	Clinton County	5.6	61	Lewis County	8.2
30	Washington County	5.6	62	Hamilton County	8.6

ACTIVITY REPORT – APRIL 2016
COUNTY OF SULLIVAN INDUSTRIAL DEVELOPMENT AGENCY

April 28, 2016

The IDA regular meeting scheduled for April 11th was cancelled due to a lack of a quorum, and a special meeting was held on April 18th to conduct business. At the April 18th meeting the Board approved the BRR Brothers III, LLC and Sullivan County Fabrication Inc. project. This project consists of the development of a metal fabrication factory and storage facility for manufactured products in the Town of Fallsburg. The Board also approved a resolution authorizing the Agency to apply for Rural Business Development Grant funds from the US Department of Agriculture. The Agency plans to submit two applications under this program. Finally, the Board approved a resolution authorizing the Agency to engage special counsel to assist in the review of the proposed mortgage to Montreign Operating Company, LLC in furtherance of the casino project, if such assistance is necessary.

Several other new projects are currently before the Board. These include the redevelopment of the Monster Golf Course by Empire Resorts Real Estate I, LLC; the development of a new limited service hotel in the Town of Thompson by Catskill Hospitality Holding LLC; and the development of a metal fabrication facility in the Town of Fallsburg by Metallized Carbon Corporation. We expect the Board to take action on these three projects in the coming weeks.

With Jennifer Brylinski's retirement, in April the Agency appointed Edward T. Sykes as Executive Director. Mr. Sykes has resigned from the Agency Board of Directors. Also in April, the Sullivan County Legislature appointed Joseph Perrello, District 7 Legislator, to fill the vacancy left by Mr. Sykes.

Staff continues to work on the administration of the Rural Business Development Grants awarded in 2015, and preparation of the 2016 grant applications which are due on May 1.

Jen Flad and Julio Garaicoechea
IDA