



**Board of Directors Meeting Minutes**  
**May 1, 2018 – SCP Board Room, Monticello, NY**

<b>Present</b>	<b>Absent</b>
Karen Fisher	Abhay Jain
Jim Bates	Dr. Gerard Galarneau
Eric Egeland	Joshua Potosek
Alan Zuckerman – via conference	Laura Quigley
Cathy Paty	Jacob Billig
Fred Stabbert – via conference	Steve Vegliante
Gary Schmidt	George Kinne
Gary Silver	Steve White
Jerry Skoda	
Ian Blumenthal – via conference	
Jay Quaintance	
John Brust	
John Conway	
Kevin McLaren	
Larry Wolinsky	
Lynne Freda	
Matt Dorcas	
Michael Dollard	
Michael Zalkin	
Randy Resnick	
Roberta Byron-Lockwood – via conference	
Suzanne Loughlin – via conference	
Tammy Mangus	

Also present: Marc Baez, Jennifer Clayton, and Christopher Lockwood.

Let the record show there was a quorum.

The board meeting was called to order 8:00am by Karen Fisher, Chair.

Jim Bates motioned to accept the April minutes and Cathy Paty seconded, all were in favor, none were opposed. Motion was passed.

Gary Silver motioned to accept the April schedule of payments and Lynne Freda seconded, all were in favor, none were opposed and Matt Dorcas abstained. Motion was passed.

Eric Egeland went over the financials. The county has not come in yet but has been invoiced. A landmark sponsor has not come back in, Marc will be following up with them and is trying to replace. Expenses and incomes are down. Insurance is a timing issue for when it comes in. Marc stated that we did a mailing to prospective in the Hudson Valley, will be following up on that mailing. Michael Zalkin motioned to accept the April financials and Jerry Skoda seconded, all were in favor and none were opposed. Motion was passed.

Marc wanted to mention that Roberta is receiving the 2018 Senate Woman of Distinction Award today in Albany. Gary Silver is receiving the Community Service Award from NOAH NY on May 17.

Sullivan County has the highest job growth in the state; this is due to the casino and other new projects going on. Laura Quigley has been promoting “Hot Jobs” and we will get the word out on social media about these jobs. Eric Egeland asked about people getting hired and then they receive no call back on when they would start. Jim Bates stated that Veria is still working out the hiring and still need furniture. Randy Resnick stated that while the unemployment rate is down, the unemployable is still high.

Great Wolf has come back around to the area. Looking to do the original project at Exit 107. Feasibility and Economic Impact studies are currently being done. The question can up about having 2 water parks in the same area. Marc stated that the marketplace can handle it.

“Glamping” project looking in the Livingston Manor/Roscoe area. 80 units for high end camping.

EcoHousing project. CSA (Community Sponsored Agriculture) and solar usage. 20 units to start. Embrace the outdoors and farm to table. CSA – you buy into at beginning of the year and get produce, etc once a week.

Momentum – Sullivan Steps Up – will be highlighting businesses that have been successful and their customer service practices. Roberta and Cathy are both involved. This began with a focus on workforce but now has evolved to include making sure visitors to the county have a good experience while here, want to come back and tell friends and family about their experience.

Eldred Preserve Property – owners of the Old Homestead and other developers are doing the project. Looked for IDA incentives for the project. There were a lot of misconceptions about what the IDA does and the incentives offered. Marc did a white paper that the IDA would be using and would be glad to go out and talk to the towns about what the IDA does. Do a “road map” to give to the towns explaining. This project was approved by the town.

Drone manufacturer – has applied for FBO status at SC Airport. There will be lots of components involved.

The 3<sup>rd</sup> video will be coming out about SUNY Sullivan.

Jay Quaintance spoke about what is going on at the college. Start Up NY – 2 projects currently in public comment period. Gluten free bakery at the Narrowsburg Union building and a creamery at the college. Looking into a new waste water treatment facility. Hemp project still looking at NYS but the processing would be in another area. Hope Farms (New Hope Community) provides produce for the culinary arts program at college and provides jobs to the residents at New Hope. Master plan amendment bids are coming in. Excellence in Hospitality and Tourism and Culinary Arts will be rebranded.

Membership meeting/networking possibly at the Casino – will keep you posted.

Lynne Freda spoke about real estate – the weather has been a problem. Inventory is low and people are not listing yet. Ian Blumenthal stated people are out looking. Larry Wolinsky asked about the pricing. It was stated that housing prices have not gone up.

412 housing units behind Home Depot. Chase Financial is looking to invest in Sullivan County.

May 10 is the Literature Brochure Exchange & BBQ with SCVA and Chamber in Hurleyville.

Cathy Paty stated that the First Friday breakfast will be on May 4 and on May 12 is the Chamber's Gala at The Sullivan.

Gary Silver motioned to adjourn the meeting at 9:00am and Matt Dorcas seconded the motion. All were in favor and none were opposed. Motion was passed.