



**Board of Directors Meeting Minutes**  
**August 7, 2018 – SCP Board Room, Monticello, NY**

<b>Present</b>	<b>Absent</b>
Karen Fisher	Abhay Jain
Jim Bates	Alan Zuckerman
Steve Vegliante – via conference call	Suzanne Loughlin
Fred Stabbert	Jacob Billig
Gary Schmidt	Laura Quigley
Michael Dollard	Jonathan Schiller
Gary Silver	Eric Egeland
Ian Blumenthal	Jerry Skoda
John Brust	Steve White
Kevin McLaren	Joshua Potosek
Larry Wolinsky – via conference call	
Matt Dorcas	
Michael Zalkin	
Roberta Byron-Lockwood – via conference call	
Brad Rutledge	
John Conway	
Jay Quaintance	
Lynne Freda – via conference call	
Randy Resnick	
George Kinne	
Tammy Mangus	

Also present: Marc Baez, Jennifer Clayton and Christopher Lockwood

**Call to Order:** Let the record show there was a quorum. Chair Karen Fisher called the meeting to order at 8:00am.

**Approval of Meeting Minutes:** Gary Silver motioned to accept the July board minutes and Michael Zalkin seconded, all were in favor, none were opposed. Motion was passed.

**Approval of Schedule of Payments:** Gary Schmidt motioned to accept the July schedule of payments and Matt Dorcas seconded, all were in favor, none were opposed, Karen Fisher abstained. Motion was passed.

**Financials:** Marc Baez went over the financials and talked about the points that Eric Egeland had sent over. Insurance is higher due to the discussion at the last meeting. Balance sheet is higher; dues are up, 3<sup>rd</sup> quarter contractual payment has come in. Expenses are down YTD and revenue is up. Membership fluctuates and we have cleaned up the membership listing to remove those that have not paid in years. Jim Bates motioned to accept the July financials and Gary Silver seconded, all were in favor and none were opposed. Motion was passed.

**Sullivan Catskills Showcase:** approximately 240 people attended the event. We had a lot of writers come, it was the perfect time to have the event and get the hype up about Sullivan County and what is going on. Speakers were kept to a minimum so that more networking could go on. Had a few new developers come up and met with businesses and they are looking at the area now as a potential site for development. Ian Blumenthal stated that moderate rentals and housing is needed in the area. The event was well attended and turned out great.

**2018 Election Update:** Karen Fisher stated that the following directors were elected to the board for the 2018-2021 terms: Jim Bates, Randy Resnick, Karen Fisher, George Kinne, Gary Schmidt, Fred Stabbert and Jeff Siegel. If you are interested in running for an officers position please let Jennifer know by August 14 with the position.

**Walter A. Rhulen Nominations:** Nominations for the 2018 Walter A. Rhulen Award are being accepted until August 14.

**Drone Manufacturer:** will be coming in on Thursday from Taiwan. They are working with the County and SUNY Sullivan. They have a project manager on board and are looking at a flight school, training for mechanics, maintenance, etc. Looking to house planes there, not just private flights, and SUNY Sullivan has come up with 3 courses already for them. Want to utilize the airport to its full potential.

**Liberty/Thompson Corridor Study:** Josh Potosek has stated that he does not want to wait for grants to start the GEIS; the County has some Economic Development funding that can be used towards the GEIS. We will be contacting landowners to move ahead, many have already heard about the study and have contacted Marc to be part of it. Legislator Joe Perrello had brought up the study to the IDA board to get help funding it. On August 13 Marc will present to the IDA board and let them know why we need to do this and why funding for the GEIS is needed. Want to run water & sewer down the corridor from both the Liberty and Thompson side – both are agreeable to having a tap in to their lines. Jim Bates asked about natural gas to the sites. Many businesses prefer natural gas over oil and we will look into all options. Marc stated that getting water & sewer to the sites is needed first. Having a GEIS done will hold more weight with CFA grants and other grant opportunities. The IDA is being proactive and so is the County. The goal is to have 3 parks, if there are more that would be great. Gary Silver asked about zoning changes that would be needed. Most of the properties are IC and should not be hard to make the changes with the municipalities. When you get to properties on the side roads, some changes need to be made. The IDA or a LDC will need to be the driver on this. A LDC would have to be formed. Michael Zalkin asked about inquiries that we currently cannot handle. Marc stated that it is not that we cannot handle them, we are limited in what we can submit and most properties are not ready and developers do not want to wait, they want to come in and start building.

**Grossingers Property:** Demolition has begun. Buildings have started being taken down and clean up is underway. The developers have gotten Brownfields funding to do this. Once the property is cleaned up it will be marketable for development. It was stated that the Old Brown's hotel property has water/sewer.

$\frac{3}{4}$  of the County does not have high speed internet. This is something that we should look into to see how we can help out.

3<sup>rd</sup> Lane is moving ahead. The bids for engineering will be done through the State DOT.

HVEDC – Mike Oates is now the head of the organization and wants to meet with Marc.

Brad Rutledge, Chair of the Sullivan County Chamber stated that the 1<sup>st</sup> round of interviews has been done. The candidates that were chosen will be interviewed by the executive board and hopefully in the next few months they will have a President in place.

John Brust motioned to adjourn the meeting at 8:50am and Matt Dorcas seconded the motion. All were in favor and none were opposed. Motion was passed.