



Board of Directors Meeting Minutes
September 11, 2018 – SCP Board Room, Monticello, NY

Present	Absent
Jim Bates	Karen Fisher
Eric Egeland	Steve Vegliante
Dawn Ciorciari	Abhay Jain
Gary Schmidt	Alan Zuckerman
Gary Silver	Fred Stabbert
Jerry Skoda	George Kinne
Ian Blumenthal	Jacob Billig
John Brust	Jay Quaintance
John Conway	Josh Potosek
Jonathan Schiller	Larry Wolinsky
Kevin McLaren	Laura Quigley
Lynne Freda	Roberta Byron-Lockwood
Matt Dorcas	Steve White
Michael Dollard	Suzanne Loughlin
Michael Zalkin	
Randy Resnick	
Tammy Mangus	

Also present: Marc Baez, Jennifer Clayton and Christopher Lockwood

Call to Order: Let the record show there was a quorum. Vice Chair Jim Bates called the meeting to order at 8:00am.

Approval of Meeting Minutes: Gary Silver motioned to accept the August board minutes and Jerry Skoda seconded, all were in favor, none were opposed. Motion was passed.

Approval of Schedule of Payments: Eric Egeland motioned to accept the August schedule of payments and John Brust seconded, all were in favor, none were opposed. Motion was passed.

Financials: Eric Egeland went over the financial. YTD we are up and expenses are up and this is due to things we have spoken about at previous meetings. YTD budget is up & expenses are lower. Marc stated that membership is down and he will discuss at end of the meeting. Eric Egeland motioned to accept the August financials and Jim Bates seconded, all were in favor and none were opposed. Motion was passed.

Nominating: Jerry Skoda stated that the committee will be meeting after the board meeting to go over the slate of officers.

Marc has met with Senator Bonacic's people regarding the video for the annual meeting. Focus will be on his attention to the community, Bonacic has always supported local organizations, attending pancake breakfasts, luncheons, etc. What he has done for the Sullivan County community. Looking at a shoot date of 9/20 at CVI or another location.

Marc stated that he wants to engage Matt Dorcas to do a membership drive on a trial period of 3 months starting in October.

Great Wolf article got people talking. Marc has sent out a packet to them, making the case as to why they should come to Sullivan County. The packet showed a comparison to the Dells in WI, Sandusky, OH and Poconos, PA, showing where visitors are coming from and where the market is. Let Great Wolf also know what is going on here with development and we will be sending a packet to Kalahari. Town of Liberty, Town of Thompson, Sullivan County IDA and SCVA are all on board and have written letters.

Grossingers – the buildings are down and 80% taken away. Josh Muss was up last week and contemplating what to develop at the property.

Ian Blumenthal asked if we can tie rail into the development of projects. Marc stated that we have looked at some sites around Cochection Mills. Rail is a green mode of transportation. River towns are not all in favor of certain businesses and like their towns the way they are. Jerry Skoda that in Orange County developers have been spending lots of money on legal fees to get the zoning changed and permits in place. Sullivan County parcels have already gotten work done on them and that is a plus for developers.

Unemployment rate is 3.9%, the lowest in years.

Randy Resnick stated that the casino is in its own bubble and they are not participating in the community. Casino has not lived up to anything they said they would do and they are not being held accountable.

3rd lane coalition is moving ahead.

Old Route 17 study is critical for growth.

Jim Bates stated that no one builds spec buildings up here and some inquiries want ready buildings, want to get in and start production.

Tammy Mangus stated that we have to fix our schools. A new referendum will be brought back to the public. Have to have schools, housing and where does retail fit in to the mix. Currently have to leave the county to shop.

Lynne Freda motioned to adjourn the meeting at 9:00am and Matt Dorcas seconded the motion. All were in favor and none were opposed. Motion was passed.