



Board of Directors Meeting Minutes
August 6, 2019 – SCP Board Room, Monticello, NY

Present	Absent
Jim Bates Steve Vegliante Eric Egeland Karen Fisher Fred Stabbert Gary Schmidt Gary Silver George Kinne Ian Blumenthal – conference call Jaime Schmeiser Jen Flad Jerry Skoda John Brust John Conway Jonathan Schiller Kevin McLaren Larry Wolinsky Matt Dorcas Michael Dollard Michael Zalkin Randy Resnick Roberta Byron-Lockwood – conference call Tammy Mangus – conference call	Jay Quaintance Jeff Siegel Joshua Potosek Laura Quigley

Also, present: Marc Baez, Jennifer Clayton, Vanessa Olivo and Jen Cassaro

Let the record show there was a quorum.

The board meeting was called to order 8:00am by Jim Bates, Chair.

Approval of Minutes: John Brust motioned to accept the July board minutes and Michael Zalkin seconded. All were in favor and none were opposed. Motion was passed.

Approval of Schedule of Payments: Gary Silver asked about the UCC filing that was paid, Jennifer stated that was for Riverside Remedies for the payoff of the loan. Jonathan Schiller motioned to accept the schedule of payments and Jerry Skoda seconded. All were in favor; none were opposed, Eric Egeland and Matt Dorcas abstained. Motion was passed.

Financials: Eric Egeland went over the financials. Expenses are up and incomes are down. The County payment is a timing issue, as the IDA payment. Jonathan Schiller motioned to accept the financials and Steve Vegliante seconded, all were in favor and none were opposed. Motion was passed.

Elections: 78 ballots had been returned for the election. The members that were elected for a 3-year term (2019-2022) are Jerry Skoda, Jonathan Schiller, Kelsey Hornicek, Steve Vegliante, Matt Dorcas, Charlotte Van Horn and Eric Egeland. Congrats to all elected. Letters will go out to newly elected directors and those that did not get elected.

Membership Committee: Michael Zalkin stated that the committee is meeting monthly. Looking at doing a cluster meeting by trade or area to let businesses know what is going on in Sullivan County. Jen Cassaro's goal is to get 5 new members a month and she is trying to target the western end of the county to get them involved. Reaching out to businesses we normally don't.

Marketing Committee: Fred Stabbert that the committee met on July 23 to discuss where to hold this year's annual meeting. The committee looked over the 3 proposals that had been submitted. The committee recommendation is The Kartrite Resort & Waterpark for a variety of reasons including parking, size of venue, competitive pricing, larger area to network before awards. Ticket pricing will be going up and we will have a non-member pricing. Randy Resnick motioned to have the annual meeting at The Kartrite, and Steve Vegliante seconded, all were in favor and none were opposed. Motion was passed.

Marc and Vanessa attended the Sullivan Renaissance awards ceremony on Monday.

Murray's Chickens has been looking for another site. The chickens come from PA, but they are committed to being in Sullivan County/Town of Fallsburg. USDA is unhappy with the current site and Murray's cannot grow the business any longer at this location.

Smoker's Choice is looking to expand and made an offer on the old BOCES building that the county owns but the legislators wanted an appraisal done on the building. Now the building has multiple offers and it is a wait and see.

Conference Center – Grossingers property has been cleaned up and is now shovel ready. An effort is being made to have a conference center there but will have to be private business owned. A sports center would also work at this site.

Gary Silver motioned to adjourn the meeting at 9:00am and Jerry Skoda seconded, all were in favor and none were opposed. Motion was passed.