



**Board of Directors Meeting Minutes**  
**February 5, 2019 – SCP Board Room, Monticello, NY**

<b>Present</b>	<b>Absent</b>
Jim Bates Karen Fisher Fred Stabbert Gary Silver – via conference George Kinne – via conference Ian Blumenthal Jaime Schmeiser Jen Flad – via conference Jerry Skoda John Brust John Conway Jonathan Schiller Kevin McLaren Larry Wolinsky Matt Dorcas Michael Zalkin Randy Resnick Roberta Byron-Lockwood	Steve Vegliante Alan Zuckerman Gary Schmidt Jay Quaintance Josh Potosek Laura Quigley Michael Dollard Eric Egeland Jeff Siegel

Also present: Marc Baez, Jennifer Clayton, and Christopher Lockwood.

Let the record show there was a quorum.

The board meeting was called to order 8:00am by Jim Bates, Chair.

Marc stated that he had a special announcement for the board. Chris has taken on a new job opportunity and will be leaving the Partnership to work at The Kartrite Waterpark as a marketing manager. We wish Chris the best.

**Approval of Minutes:** Randy Resnick motioned to accept the January board minutes and Jerry Skoda seconded, all were in favor and none were opposed. Motion was passed.

**Approval of Schedule of Payments:** Larry Wolinsky motioned to accept the schedule of payments and Karen Fisher seconded. Matt Dorcas abstained. All were in favor, none were opposed. Motion was passed.

**Financials:** Marc went over the financials for January. Please note that the prepaid have not been transferred yet and the accountants are working on the 2018 financial review, hopefully will have done

for March meeting. Michael Zalkin motioned to accept the financials and Jerry Skoda seconded, all were in favor and none were opposed. Motion was passed.

LeChase and Woodstone Development have joined together and are looking at being a Landmark Investor.

Membership Committee: Michael Zalkin in the chair and currently there are 7 people on the committee. Next meeting will be February 20 at 9 am at DeFillipi's in Monticello. Matt & Jen Cassaro have been going out and meeting potential members. Matt stated that they are looking to do more value added for members and get them connected to what is going on. "In the Know" will be put out in April. Looking at different seminars to host throughout the year.

Jim Bates stated that we need the committees to start meeting and get a plan of action down on what they want to do. Larry Wolinsky will be joining the Governance Committee.

Workforce Coalition: SC Chamber is spearheading this effort with Workforce Development. First meeting is February 13 at 1pm in the conference room here. Looking at why we need the coalition, what the goals are, marketing is going to be key. Looking to work with people & businesses that are already here. Want to bring in new residents and get them employed, need to convince people to move to Sullivan County, we will need these new residents to fill up coming jobs.

Travel Guide: Roberta stated that the new travel guides are off the press. This year will be hosting writers and travel tours to get the buzz out about Sullivan County. The Doves have landed and they all have homes. Local artists will be painting them and a Dove Trail will be mapped out that will loop through all the communities that have a dove and showcase the attractions in those areas. The International Market is going very well, have expanded to UK, Germany, and China.

Old Route 17: commitment of \$650,000 without any grants so far. Delaware Engineering has done a presentation. Looking to do option agreements with owners and to get water/sewer to the sites. Looking for an organization to be lead agency, hopefully the IDA will create an LDC to oversee this. The county is on board with moving ahead. On Thursday, we have a builder coming up to look at Old Route 17. On Monday, presenting at the IDA meeting, analysis copies have been given out. Will need to get in CFA grants this year. Jerry asked what the cost to do water/sewer through corridor would be. Marc stated that they wouldn't do water/sewer through the whole corridor, would be done to a certain point then would be fragmented. John Brust said that if a large company came in that would change how far to get the water/sewer and it would be beneficial.

3<sup>rd</sup> Lane: letters asking for support on this have gone out. If you have not done so please sign up and show your support. On March 6 there will be a press conference in Albany regarding this. The upgrades will be done over time and safety aspects will take priority.

Chatwal Lodge: moving right along. Development at corner center in White Lake where Jeff Bank is. Will be sending the link with groundbreaking video clips to board members.

This year is the 25<sup>th</sup> Year of the Partnership. We will start the planning for the event in the next month or so.

Matt Dorcas motioned to adjourn the meeting at 9:04am and Michael Zalkin seconded, all were in favor and none were opposed. Motion was passed.