

Board of Directors Meeting Minutes

**Wednesday, January 23, 2012
5:30pm**

BOD in Attendance: Greg Hogan, Pradeep Asokarathinam, Alvaro Garcia, Kevin Preston, Jeff Peifer, Judge Lori Currier-Woods, Ken Flood, Jeff Sherman, Rosa Boyd, Bob Fitzpatrick, Marjorie Buckley, Faz Ali, Kevin Cannon

Absent: Dr. Lezode Kipoliongo, Dr. Jeff Spina, Joe Loughlin

Excused: Damiane Doyle, Randy Katz.

Greg Hogan called the meeting to order at 5:35pm.

Opening thought: Ira Besdansky read a short paragraph by Pablo Casalls.

Greg Hogan introduced new Board member Kevin Cannon employed by First Federal Savings of Middletown. Greg Hogan mentioned that he would like to see a bit more conversation around the monthly financial report, and would therefore not want the report as a 'consent' item.

December Minutes: Rosa Boyd made a motion to accept the minutes as presented. Ken Flood seconded the motion. Vote approved unanimously.

Financial Report: Stacey reported on the unaudited financials for 2012. She advised that there was a short fall this year in the Club Kid program revenue numbers. Although there has been a short fall, 'we now have a handle' on it, and the budget for 2013 reflects the smaller numbers in the program. Summer day camp performed well, and the larger numbers of children was one of the reasons for the overage in salaries. Personal training numbers were below budget, primarily in our Monroe branch. Membership income came in over 200k over budget, while 'Joiner Fee' income was down, primarily due to the fact that we offer waiving of the fee to incentivize joining. Those numbers were lowered for the budget in 2013. Overall we did well. Expenses: We are over by 100k in salaries, citing a number of reasons: Payoffs to staff moving on to other positions, larger camps, salaries related to facility repairs, acquisition of the swim team, etc. Salaries got back on track in December. She noted that now that we are using ADT, we receive good reports on salaries immediately. It was also noted that refinancing of the IDA loan saved us 81k in 2012 alone. Ken Flood made a motion to approve the financial report and Marjorie Buckley seconded the motion. Vote approved unanimously.

Proposed slate of Officers for 2012: Greg Hogan shared the following slate of Officers:

CVO	Greg Hogan	Treasurer	Damiane Doyle
1 st VP	Jeff Peifer	Secretary	Ken Flood
2 nd VP	Kevin Preston	At Large	Alvaro Garcia

A motion to approve the slate was made by Judge Lori Currier-Woods and seconded by Jeff Sherman. Vote approved unanimously.

Proposed Goals for 2013: Greg Hogan explains that it is important that the board is involved in the setting of goals for the organization. Ira Besdansky provided an overview of the proposed goals. Greg then asks that each director review the goals and prioritize them by using 5 dots to be placed with each goals.

There is a \$500,000 grant pending from Senator John Bonacic toward constructing a building in Sullivan County on the Environmental camp property. Greg, Maggie Smith and Ira met with the Senator in December and discussed using the grant for this purpose. If we don't use it asap, we will lose it.

Faz Ali discussed his interest in promoting physical education for wheel chair handicapped and how he would like to see us put energy into this area. He volunteered to help.

Rosa Boyd suggested we consider hiring a grant writer to pursue some of the opportunities, and hopefully their salary could be covered by the grant dollars.

The board went through the exercise and prioritized the goals shared. Greg asked if there were other goals that should be considered as well.

Update on Elevator project: Jeff Peifer spoke about the progress of the elevator. It is in destruction mode right now, as the main staircase is being disassembled. The ramp is almost complete and the stairwell is 90% destructed. According to the elevator company, the elevator should be delivered the 4th week of March. The cost is on target. The Block Grant of \$75,000 has helped. The new sidewalks cost us an additional \$5,000.

Update on Otisville Camp: Kevin Preston has advised that we were in contract with Camp Comanche' for the purchase of the camp property. However, the planning board of Mount Hope has advised that the right of way leading to the property needs to be modified to accommodate emergency vehicles. Kevin has taken a back-up offer from another prospective buyer without those complications as they don't plan to build on the property. They are interested in the property and have offered 100k. We are eager to close the deal as we are responsible for paying taxes on the property until it's sold.

Liberty Street School: Greg advised we are waiting for a closing date, perhaps for the end of January. We don't have the title as yet. Due to the pipe breaking and water damage, we may be interested in adjusting the offer with the City if the damages are

not fixed. The City advised they will give us a key to enable us to visit the building on a daily basis.

130th Annual Recognition Event: Yvonne gave a report on this event, stating that it will be held at the Elks, catered finger foods, etc. She further stated that it would be greatly appreciated by staff if we had as many Directors as possible attend. She also advised that we have sold business card ads for a journal, covering the cost of the event.

Greg shared that Assemblywoman Aileen Gunther visited with the teens in the Youth & Government to help with reviewing/providing feedback on the bills they are writing to present in Albany in March. Ira suggested that we are working on developing a Y & G program in Monroe.

Lori Currier-Woods updated the board on the progress of our Triathlon in Monroe, indicating that early registration had begun, and they were focused on providing trainings for those wishing to prepared for the event. She also indicated that there will be opportunities to practice swim at our camp in Harriman and practice the bike route as well.

Motion to Adjourn: Judge Lori Currier-Woods made a motion to adjourn. Ken Flood seconded the motion. Vote approved unanimously. Meeting adjourned at 6:45PM.

Respectfully submitted,

Ken Flood