



SUNY SULLIVAN

Sullivan County Community College
112 College Road
Loch Sheldrake, NY 12579
800-577-5243

Report: SUNY Sullivan Partner Report for Sullivan County Workforce Development Board

Date: August – September 5, 2024

By: Jaime Schmeiser, Director Workforce Development

Executive Summary

SUNY Sullivan is more than just a college; it's a promoter of economic growth and a beacon of opportunity for the region. By offering a diverse range of programs that align closely with local industry needs, SUNY Sullivan is taking a proactive approach to workforce development. One of the key factors contributing to this approach is the College's commitment to providing relevant and practical education. The college offers a variety of technical and vocational training programs and associate degrees that equip students with the skills and knowledge needed to succeed in today's competitive job market. In addition to its academic offerings, SUNY Sullivan is also dedicated to fostering partnerships with local businesses and industries. These partnerships allow the college to stay informed about current industry trends and ensure that its programs meet the evolving needs of our region's employers.

Non-Credit Classes

- **CDL A:** The CDL A class commenced on August 10, 2024, with 2 participants. We are utilizing the upper parking lot at the Monticello Raceway for our class A range. Several dates remain open for the rest of the year for both CDL A and CDL B classes, including both weekend and weekday options. In the second quarter of this year, two students completed the CDL A program and obtained their licenses.
- **EMT Basic:** The EMT basic class started on August 20, 2024, and has 11 registered students. We are partnering with BOCES, who will send 4 students to participate in the class. Additionally, six students are enrolled in our EMT refresher course, which began on August 18, 2024.

New Micro-Credential Pathways

- **Drone Operator:** This micro-credential program will equip students with the skills to operate UASs (drones) safely and effectively, including maintenance, flight systems, troubleshooting, and media production. Criminal Justice Careers, Real Estate Careers, Construction Companies are looking for licensed drone pilots for their organizations
- **Direct Support Professionals:** Our new 3-tiered Direct Support Professionals micro-credential courses provide a clear path to earning national certification from the National



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Alliance for Direct Support Professionals (NADSP). Funding is available through a partnership between the State University of New York (SUNY) and the New York State Office for People with Developmental Disabilities (OPWDD), covering tuition, books, and course materials. Additionally, a \$750 incentive is available for eligible students who complete each micro-credential and earn the corresponding NADSP certification.

- **CannaBusiness Micro-credentials:** These micro-credentials provide learners with the essential management, marketing, and sales skills needed to succeed in the cannabis industry. The CannaBusiness Management micro-credential covers industry history, seed-to-sale processes, compliance, and business best practices. The CannaBusiness Marketing & Sales micro-credential focuses on marketing principles, strategies, and sales techniques specific to the cannabis industry.

Degree Program Funded

AAS Alcoholism and Drug Abuse Counseling: This year's new scholarship opportunity is a degree program in Alcoholism and Drug Abuse Counseling. This program introduces students to careers working with individuals struggling with addiction while offering them the opportunity to pursue their New York State Credentialed Alcoholism and Substance Abuse Counselor (CASAC). The Opioid Settlement Fund offers students interested in the field, scholarships for their degree.

New Test Center: We are excited to announce the opening of a new test center this fall. This center will enable students from the region to test for their high school diploma conveniently. We plan to expand testing services to include the NCLEX (Nursing Exams) and other opportunities.

New Nursing Cohorts for Spring 2025: New Nursing cohorts will be rolling out for Spring 2025, providing classes for new students on weekends and evenings.

Partnerships and Collaboration: We continue strengthening our partnerships with BOCES, Delaware Valley Job Corp, the Department of Labor, the Sullivan County Workforce Development Board (CWD), and other colleges across New York State. These collaborations allow us to align our academic programs with in-demand skills and careers.

Our workforce development program is making significant strides in providing high-quality education and training to meet the needs of our community. We are committed to expanding our offerings and partnerships to ensure our students have the skills and knowledge they need to succeed in today's job market.