



Part-Time Salesperson * Safe Harbor Sheds, Parksville NY

Overview: Safe Harbor Sheds is seeking a Part-time Salesperson in Parksville, NY.

Are you a results-driven individual with a passion for sales? Safe Harbor Sheds is seeking a motivated Salesperson to join their team part-time! This role offers 20-30 hours per week with the opportunity to grow your skills in a supportive and dynamic environment.

Key Responsibilities:

Actively engage with potential customers to understand their needs and present products that fill their needs.

Consistently achieve or exceed sales goals by building strong relationships and delivering exceptional service.

Generate leads and follow up with prospects to close sales opportunities.

Maintain customer records in the CRM and follow up as needed.

Open and close the office by following established Standard Operating Procedures (SOPs).

Maintain a clean, organized, and professional workspace.

What You Bring:

Sales Experience: Proven success in sales, with the ability to close deals and meet targets. Sales experience is preferred but not required.

Strong Communication Skills: The ability to clearly articulate ideas, actively listen to customers, and adapt communication styles to suit different audiences is essential for building trust and understanding.

Time Management: With leads to follow up on, meetings to attend, and targets to hit, efficient time management is key to maximizing productivity and results.

Problem-Solving Skills: Customers want solutions, not just products or services. A great salesperson identifies problems and offers creative, tailored solutions that deliver real value.

Self-Motivation: Great salespeople don't wait for someone to tell them what to do they seek out opportunities, generate leads, and take proactive steps to achieve their goals.

Great Customer Service Skills: Beyond just selling, great salespeople ensure the entire process is smooth and enjoyable, leaving a lasting impression that encourages repeat business and referrals.

What Safe Harbor Sheds Offers:

Hourly pay with performance-based bonuses.

A supportive team environment focused on collaboration and success.

Technology solutions to help you organize communication with customers as well as team members and managers.

Opportunities to advance your sales career and sharpen your skills.

If you're passionate about sales and ready to make an impact, Safe Harbor Sheds would love to hear from you!

Requirements:

Reference Check

Own Car

Class D Driver's License

High School Diploma

Shift and Salary: This is a Part-time position, 10 AM to 5 PM, Wednesday - Sunday, 20-30 hours weekly. \$15.50 hourly and commissions.

To apply contact Chris LaGue by email at clague@safeharborproperties.us or by phone at 845-292-0222.