



**Board of Directors Meeting January 5, 2010**

**Attendance**

<b>Present</b>	<b>Absent</b>
Dianne Brady	Michael Dollard
Susan Diamond	David Fanslau
Robert Ernst	Glenn Gidaly
Karen Fisher	George Kinne
Eric Goldstein	Frank Pisapia
Lew Klugman	Allan Scott
Suzanne Loughlin	Glenn Sutherland
Lynn McDonald	Alan Zuckerman
Patrick Michel	
Steven Ruwoldt	
Gary Schmidt	
Gerald Skoda	
Josh Sommers	
Fred Stabbert III	
Richard Sush	
Terri Ward	
Jay Weinstein	
Larry Wolinsky	

Let the record show there is a quorum.

**CHAIRMAN'S REPORT:**

1. Meeting was called to order at 8:00 am by Josh Sommers.
2. Robert Ernst motioned to approve minutes from last meeting Gary Schmidt seconded, all were in favor.
3. Larry Wolinsky motioned to approve the consent agenda, Robert Ernst seconded, all were in favor.

Rick Bishop from Hudson Valley Foie Gras was unable to attend the meeting. Hudson Valley Foie Gras represents over \$20 million.

Review of financials for December. Tim is planning to do a marketing blitz by going to every Town and organization meeting in the county to give updates on what the Partnership is doing. The website should be up and running. We will be able to use the new website to generate revenue from ad sales. Tim has put a request into the county to receive monthly money as opposed to quarterly payments.

Robert Ernst motioned to approve the financials, Suzanne Loughlin seconded, all were in favor.

### **President's Report**

Local gravel operator may be interested in becoming a terra cotta manufacturer as a result of speaking with Vincent Cozzolino from TSEC at the Green Seminar we hosted.

A decision has to be made about our participation with HVEDC, going forward. HVEDC is changing their mission to Shovel-Ready sites only. They are now focused on advocacy. We may not qualify for the Shovel-Ready Site criteria.

Susan is now the ESD Regional Director. The County has taken the Empire Zone back. Funding is at the previous level of \$90,000 from the County and \$75,000 from the IDA.

Charette: Well attended well run. One observation was that no matter what topic that a group was given they all ended up discussing the same topics. The event was still unbalanced in terms of businesses. There was a level of disappointment with the invitees for multiple reasons.

Budget: The 2010 proposed budget is very conservative. NYSEG grant will be applied for but there is no guarantee so it is listed at \$0 in the budget, expenses for marketing only \$9,600, Empire Zone expenses \$0, rent is \$2,650. There are several options regarding rent; 1) stay here at reduced rate with no increase, 2) Southern Tier, 3) Donated Building. We will put an ad in the paper to rent the back two offices.

Dr. Pat Michel motioned to approve the 2010 budget, Robert Ernst seconded, all were in favor.

Audit: The audit showed a deficit of \$160,000 over 2007 and 2008. It also appears that we have been "borrowing" from our loan fund to pay our bills. We are in the process of revisiting the audit.

Dianne Brady motioned to put out an RFP for accountants, Fred Stabbert seconded, all were in favor.

Code of Conduct for the members to read then sign.

Dr. Pat Michel motioned to accept the Code of Conduct, Richard Sush seconded, all were in favor.

The meeting was adjourned at 9:01 am