Minutes

**BOD Meeting** 

3-16-10, 7:30pm

Attendance: M. Jaffe, J. Walsh, J. Howard, D. Sager, J. Smith, D. Hahn, B. Lounsbury, W. Stein, S. Peters, S. Welsh

Call to Order-

Last Meeting Minutes: First approval –Sue Peters, Second- Joan Howard

## Correspondence:

-Terri Ward will be stepping aside until August via Doctors orders- Board would like to keep her on the Board of Directors.

Terri Ward is the current Vice President of the B.O.D-

Sue Peters has been nominated to fill in as VP for Terri Ward.

-Letter from Joe Walsh- about his retirement from Cornell Cooperative Extension of Sullivan County-Friday April 30<sup>th</sup> 2010 will be his last day- he said that he is open to discussion if the Agency is in need of his services past this date. The B.O.D reflected on the excellent job Joe Walsh has done as director of Extension.

## Legislative Report:

Agriculture Specialist is being pursued as a position- County endorsed their support for the Agricultural community.

**Executive Director's Report-**

Annual Report was handed out to all B.O.D members. Joe Walsh highlighted some of the information in the Annual Report.

Regionalization was discussed as a new focus for Extensions across the state. Cornell Cooperative Extension on Campus is looking at the different possibilities of going regional. Some of the reasons given

are that some counties are in fiscal trouble. Some counties are sharing Directors and other key staff. Staffing and funding are problems in other counties, and discussions about what could happen over time have begun in the Agriculture Departments across the region and state.

Orange County is losing their dairy people; Ulster County has 4-H problems with staff and E.D positions.

New Director in Sullivan County is going to put us in a good position to get through the restructuring and regionalization.

Discussions with Orange, Ulster and Sullivan counties about regional programming for the 4-H and Ag departments have begun.

There will be a meeting for BOD members to attend in Fishkill about the regionalization May 20<sup>th</sup> at 530-6pm – Joe will get the rest of the details

Lots of Changes will be taking place for Cornell Cooperative Extensions though out New York State –

Golf Tournament is coming up and we have 3 sponsorships already! Joe also discussed the volunteer challenge.

## B.O.D. Committees-

Marketing and Fundraising- 2 openings for BOD members to join the committee, S Welsh also discussed the upcoming chamber breakfast as well as the seed and Easter flower fundraisers and the apparel.

Strategic Planning- this committee also has 2 openings for BOD member to join the committee.

S Peters offered to join marketing. M. Jaffe discussed ways that strategic planning was moving forward and would begin to outline a plan of action for other committees.

Search Committee – M. Jaffe-Committee has reviewed 30 applications and resumes, 8 telephone interviews have been completed, and the committee is bringing in 4 candidates for face to face interviews the week of March 22, 2010. The 4 candidates that are coming in for the interviews have other extension experience as well as educational experience.

Program Report Financial and Consumer Education –S Welsh

-Heat Smart NY Classes are going on monthly at Extension – Making ends Meet (budgeting class), Credit –Debt Management (Credit Class) – Save Energy Save Dollars- (energy efficiency Class)

AARP Tax Aide Program has been helping an average of 25 ppl per week with their income tax preparation since the begging of February. The program has 5 trained tax prep volunteers as well as an intake volunteer assisting the program.

A Collaboration between the Financial and Consumer Education program and the Literacy Zone is in talks for class opportunities focusing on budgeting and credit management.

Recovery Center Class Series of eight classes dealing with budgeting and credit debt management will being in the end of April and go through May.

Collaborating with ESNY in their class offerings is continuing, at New Hope Manor as well as the Recovery Center.

CEPREE with NYSERDA- Cornell Cooperative Extension of Sullivan County has resubmitted the information in order to continue this program and is awaiting word on the project.

April 13<sup>th</sup> 2010- Stop Think and Click – workshop focusing on internet safety is going to be held at CCE

Monticello Middle school class April 21<sup>st</sup> 2010 – dealing with energy saving around the home for middle school in honor of Earth day>

S Welsh has been asked to Join the Program Work Team for Financial Education Resource Management – made up of educators throughout the state.

S. Welsh then described some of the grants that he and Susan Dollard have been working on-

Delaware Valley Arts Alliance- Printmaking workshop for May 1, 2010

An AAUW- American Association of University Women- Financial Foundations workshop with Fallsburg HS is a community action grant.

FINRA- Concept form submitted for Volunteer Family Budget Education Program with an investor education module added at the end.

Workforce Development proposal was submitted at the county level in hopes of the financial education department providing 24 workshops for workforce over a 6 month period based on the curriculum What to do When Your Income Drops.

## Fiscal Report-

D. Hahn has been elected to chair the Personnel and Finance Committee, in the absence of T Ward. Bridget Lounsbury did the committee report because it was such a new post.

Audit will be next month (April), the Agency lost about 46,000 dollars, and this is after a loss of 130,000 in grant losses. CCE took in 97% of revenues, and spent 102% all in all Bridget said that CCE of Sullivan County is doing pretty well agency wide.

Computer inventory as well as a equipment inventory was done in the Summer of 2009.

Joe Walsh E.D did a grants report.

Joe discussed other grants that may be on the horizon.

One big Dept of Health Grant would be dealing with workplace wellness and afterschool programs. It would involve one new hire, and 5 other staff positions.

Win Rock grant is a backup plan for the DOH grant. It deals with food security, and focuses on food security with it comes to local growers and producers and local communities.

Financial Education grants were discussed.

Joe Walsh then gave a description of some of the grants that staffs are working on currently.

Motion to adjourn First- Dave Sager, second Elizabeth Huggler.

Respectfully submitted by Sean Welsh